

Deckelman Bros

INCORPORATED

Barbers' Outfits



**718 J STREET
SACRAMENTO, CAL.**

1000 Turk St.

SAN FRANCISCO, CAL.

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Illustrated Catalogue No. 11

DECKELMAN BROS.

(INCORPORATED)

*Manufacturers and
Dealers in*

Barbers' Chairs Furniture and Supplies

46-48 Turk Street

San Francisco, Cal.

718 J Street

Sacramento, Cal.

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HOW TO ORDER—TERMS.

WRITE YOUR ORDERS

as follows, to insure promptness and to avoid mistakes. Write plainly your Name, Town or City, County and State. State if goods are to be forwarded by Express, Parcel Post or Freight. Bring the items of your order together in your letter or on the order sheet we supply for the purpose, giving each article a separate line.

State just what you want, giving name, number, size and price of each article. **Do not cut illustrations from this book**; you may want to see them later, and accuracy can be secured by giving name, number, size and price of the article without sending illustrations of them to us, for we have duplicates.

PARCEL POST

—Parcels weighing four ounces or less are mailable at the rate of one cent for each ounce or fraction of an ounce, regardless of distance. Parcels weighing more than four ounces up to fifty pounds are mailable at the pound rates applying to the zone in which you reside; a fraction of a pound being considered a full pound.

Packages sent by parcel post are only safe when insured. When you order goods sent by parcel post, remit the full price of same, including the necessary postage at your zone rate, and add fee for insuring if you wish us to do so.

GLASSWARE,

Liquids, Poisons, Dyes, Pastes, etc., should always go by express to insure safe arrival.

PARCEL POST INSURANCE RATES

—2½c will insure against loss on any parcel of any value up to \$10.00; 5c from \$11.00 to \$25.00; 7½c from \$26.00 to \$37.50; 10c from \$38.50 to \$50.00. If you wish package insured, say so on your order and include the price according to the valuation of the goods ordered.

EXPRESS

—If you order goods to go by Express C. O. D., send enough money to cover Express charges coming and going, for we would have to pay them if for any reason you were unable to accept goods after they were shipped.

Orders for goods by Express amounting to less than \$3.00 should be accompanied by full amount of cash.

ON C. O. D. ORDERS AMOUNTING TO \$3.00 OR MORE

WE PAY THE CHARGES
FOR RETURNING MONEY

Express charges on furniture or heavy boxes are high, and such goods should always be ordered by freight unless urgency justifies heavy charges, in which case parties should accompany their order with a remittance in full or sufficient to fully cover Express charges both ways.

FREIGHT

—If goods weigh fifty pounds or more, it is usually cheaper to forward them by freight. We use our best judgment in routing shipments unless parties instruct how to ship.

We deliver all goods F. O. B. cars St. Louis, and make no charge for boxing or cartage.

Our packing is done by experienced men, and every shipment should reach destination in good order.

SAFE DELIVERY GUARANTEED

—We will replace any goods broken or lost in transit, provided you furnish us with the freight or express bill with breakage or shortage noted thereon by the railroad or express company's agent in your city.

Safe delivery by Parcel Post will not be guaranteed unless same is insured. Cost for insuring—(see Parcel Post Insurance Rates above).

FURNITURE

—When ordering Chairs or Furniture always state what kind of wood is wanted, and how it is to be finished; also inform us color of plush or leather that you desire used in upholstering. We recommend Dark Green or Black Leather as being the most serviceable and less likely to fade. Maroon or Tan cannot be guaranteed to hold their color.

The Furniture we carry in stock ready for shipment is made of Quarter-sawn White Oak, golden finish. We can furnish it made of other woods and with different finishes when desired, and will be pleased to quote prices on application.

TERMS

—Parties who are not known to us should accompany their orders with sufficient cash to insure acceptance of their goods when shipped. This is especially required if Decorated Shaving Mugs are ordered, for Mugs with names on them are of no value to us if returned.

Remittances should be made by Registered Letter, Post Office Money Order, Express Money Order or Bank Draft made payable to us. Postage Stamps will be accepted for orders under \$1.00. Do not send personal checks, as the banks are making heavy charges for handling them.

Discounts (see also above under Express) are only for cash. On Outfits we quote special prices for cash.

When ordering Chairs or Furniture, a deposit of at least one-fourth the amount should accompany order.

On all articles made to order we require part payment before work is commenced.

The prices for Decorated Shaving Mugs are for designs as represented. If changes are ordered, extra charges will have to be made.

Installment Plan. We will sell Chairs and Furniture on the installment plan. Write for particulars.

ACKNOWLEDGMENTS

—We acknowledge the receipt of every order by postal card or letter; hence, if you do not hear from us within a reasonable time, write again. Your first letter may have been lost in the mail.

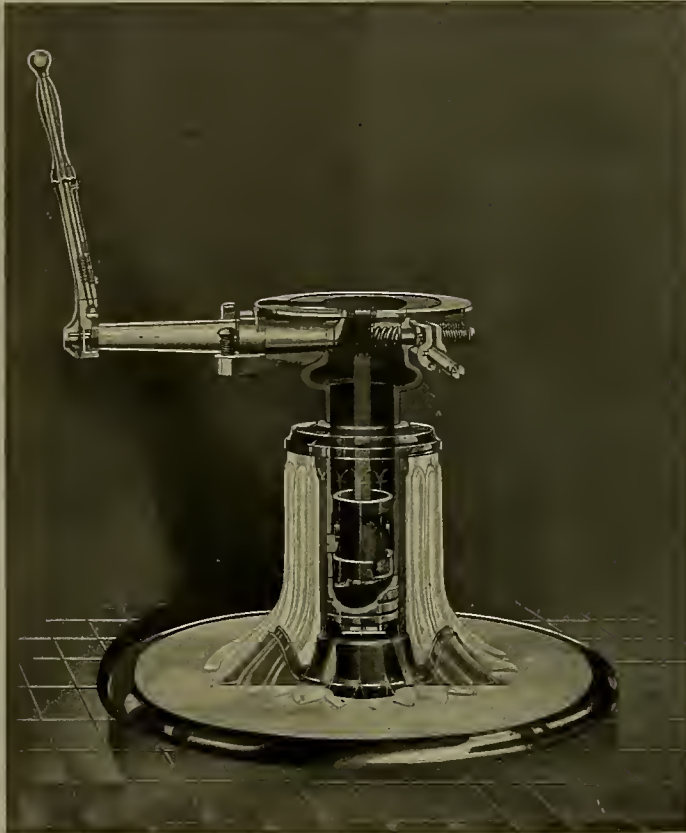
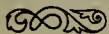
This Catalog supersedes all previous issues.

135,000 KOKEN CHAIRS BOUGHT BY BARBERS WHY? BECAUSE OF THEIR—



Simplicity
of
Mechanism

Strength
of
Construction



Exactness
of
Workmanship

Precision
of
Action



THE KOKEN HYDRAULIC MECHANISM

SIMPLICITY OF MECHANISM Means a mechanism with the fewest possible parts to wear, consistent with highest efficiency, thus insuring longer life, smoother action and a simple mechanism to understand, take care of and operate. A simple design demands nothing more than the necessities for the performance of its various functions perfectly. The KOKEN MECHANISM is as near perfection in this respect as it is possible to make it.

STRENGTH OF CONSTRUCTION Means a mechanism of correct design, with proper selection and proportioning of materials to give strength to the various parts where needed, without indiscriminate addition of unnecessary weight. Special iron of best quality is better for some purposes than steel, whereas malleable iron, steel and brass lend strength in other directions. The proper selection and proportioning of materials is found in the KOKEN MECHANISM.

EXACTNESS OF WORKMANSHIP Means a mechanism with snug-fitting bearings, insuring its operating smoothly and being positive in its action. It also means careful attention to the detail of construction, a strict adherence to design by skilled mechanics, together with the careful use of proper tools, giving that nicety of action that care in this direction alone can contribute toward a perfect working mechanism, such as the KOKEN MECHANISM is.

PRECISION OF ACTION Means the resultant from simplicity of design, strength of construction, exactness of workmanship and spells efficiency. This is possible only by reason of the accuracy with which a simple design is fitted together and the perfect co-relation of its various functions. These axioms are embodied in the KOKEN MECHANISM, making its action a precise, positive and extremely easy operation, all lost motion being eliminated.

CONGRESS CHAIRS



The
WORLD'S
BEST

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



STUDIO
A.C. HANSEN

PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910; MAY 17, 1910; DECEMBER 6, 1910; SEPTEMBER 24, 1912;
MAY 26, 1914; DESIGN PATENTED APRIL 13, 1915

The Barber Chair Par Excellence.—The richness and massiveness of its design, the exceeding gracefulness of its lines, make it an unusually substantial and attractive pattern. **NOTE**—The frame of the back is made of iron, porcelain enameled, an entirely new feature in barber chair construction—first introduced by us—as is also the pedestal base, which is made in one piece. The seat frame, hand lever and front ends of arms are also made of iron, porcelain-enameled. The step, foot-rest plates and outer rim of base, also the strip around the back, are solid German silver, polished. All other exposed metal parts are heavily nickel-plated. It is fitted with our latest patented improvements, including sanitary paper-holding, spring-cushion head-rest. (**Beware of imitations and infringements.**)

Price, as shown, upholstered with best grain leather, any color..... \$150.00
Price, with full length porcelain arms..... 150.00
Price, with marble or heavy white glass arms on porcelain-enameled blocks, extra.... 5.00
Price, mahogany summer seat with open cane weaving, extra..... 10.50

(PHOTOGRAPHIC REPRODUCTION)

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910; MAY 17, 1910; DECEMBER 6, 1910, SEPTEMBER 24, 1912
MAY 26, 1914. DESIGN PATENTED MAY 13, 1913

A high type of the chair-maker's art. Many leading hotels have purchased them. Unusual in its style of construction, attractive in its design. NOTE—The frame of the back is made of iron, porcelain enameled, an entirely new feature in barber chair construction—first introduced by us—as is also the pedestal base, which is made in one piece. The seat frame, the hand lever and the arms are also made of iron, porcelain enameled. The step, the foot-rest plates, the outer rim of base and the strip around the back are solid German silver, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including our patented sanitary, paper-holding, spring-cushion head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color, with heavy white
glass arms on porcelain enameled blocks \$140.00
Price, with upholstered arms with porcelain enameled front ends 135.00
Price, mahogany summer seat with open cane weaving, extra 10.50

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910; MAY 17, 1910; DECEMBER 6, 1910; SEPTEMBER 24, 1912
MAY 26, 1914. DESIGN PATENTED MAY 13, 1913.

This pattern presents that plain, rich, substantial appearance that is greatly admired and has made it very popular. NOTE—That the frame of the back is made of iron, porcelain enameled, a new feature in barber chair construction—first introduced by us. The pedestal base, made in one piece, the seat frame and the arms are also made of iron, porcelain enameled. The step, foot-rest plates and outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including our patented sanitary, paper-holding, spring-cushion head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color, with heavy white
glass arms on porcelain enameled blocks\$130.00
Price, with upholstered arms with porcelain enameled front ends 125.00
Price, mahogany summer seat with open cane weaving, extra 10.50

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895, DECEMBER 3, 1901; MARCH 1, 1910; APRIL 12, 1910, MAY 17, 1910; DECEMBER 6, 1910; SEPTEMBER 24, 1912
DESIGN PATENTED MAY 16, 1911

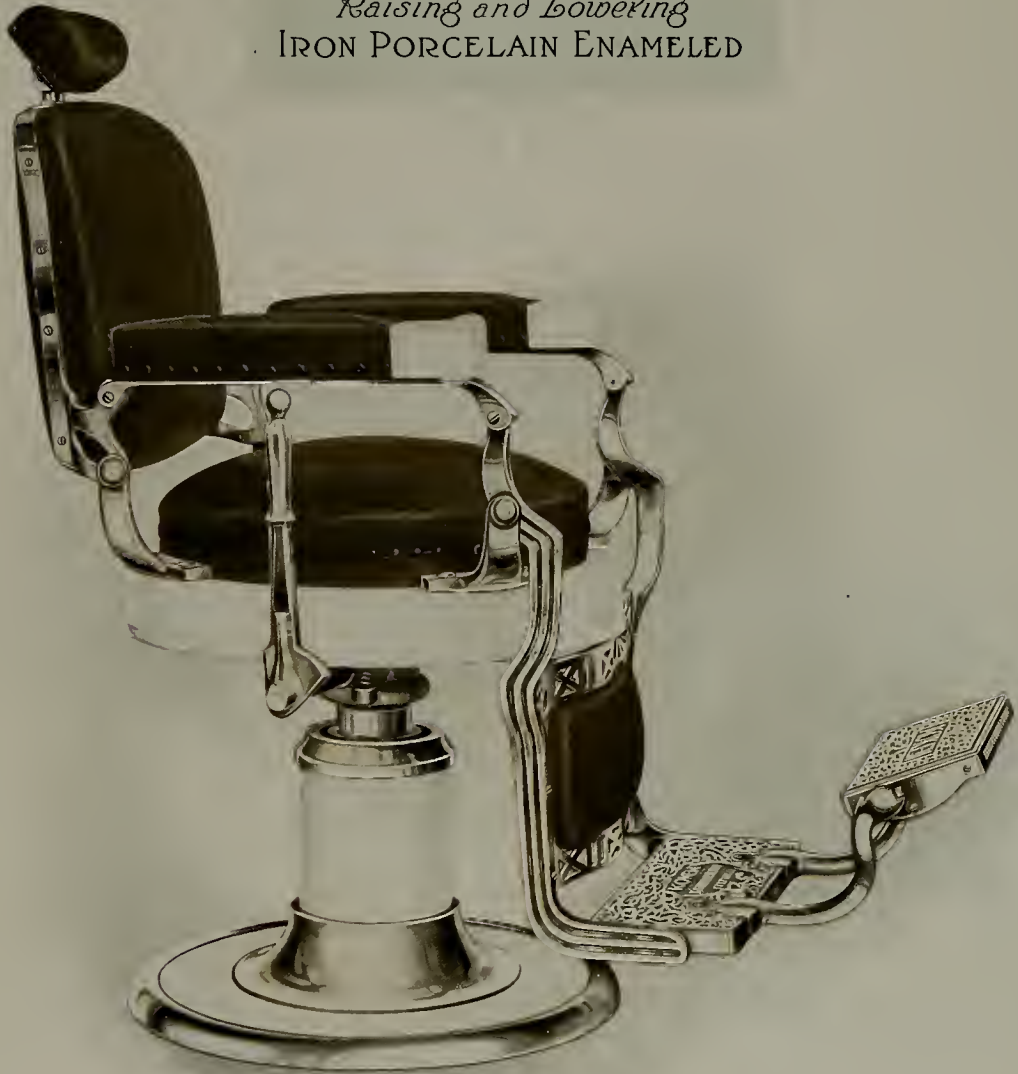
The Octagon design. A rich and attractive porcelain enameled barber chair. It is unique in its appearance, and is so constructed as to be exceptionally strong and durable. The pedestal base, made in one piece, the seat frame and hand-holds are made of iron, porcelain enameled. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with all our patented improvements, including our patented sanitary, paper-holding, spring cushion head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color\$115.00
Price, with marble or heavy white glass arms on porcelain enameled blocks 120.00
Price, mahogany summer seat with open cane weaving, extra 10.50

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MAY 17, 1910; SEPTEMBER 24, 1912
DESIGN PATENTED MAY 3, 1910

A neat, attractive and very popular pattern; often approached but never paralleled. Strong and durable. The seat frame, pedestal drum and plate and hand-holds are made of iron, porcelain enameled. The spider which supports the seat frame, and the side bars which support the apron and footboard, are made of malleable iron. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. It is fitted with our latest patented improvements, including push pin plate for head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with best grain leather, any color	\$100.00
Price, with marble or heavy white glass arms, on mahogany or nickel plated metal blocks	105.00
Price, mahogany summer seat, with open cane weaving, extra	10.50
Price, with our patented sanitary, paper-holding, spring-cushion head rest, extra	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED
STATIONARY ARMS • STATIONARY SEAT



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901, FEBRUARY 2, 1909, APRIL 12, 1910; MARCH 21, 1911, SEPTEMBER 24, 1912
CANADIAN PATENT NO. 92320

A beautiful chair, very attractive in its modeling and design. The seat frame, pedestal drum and plate are made of iron, porcelain enameled. It is fitted with our latest patented improvements, including push pin plate for head rest. The step, the foot-rest plates and the outer rim of base are solid cast brass, polished. All other exposed metal parts are heavily nickel plated. (Beware of imitations and infringements.)

Price, as shown, upholstered with close woven cane or with best grain leather, any color, with heavy white glass arms, on nickel plated metal blocks	\$105.00
Price, with upholstered arms, porcelain enameled front ends	100.00
Price, mahogany summer seat, with open cane weaving, extra	10.50
Price, with our patented sanitary, paper-holding, spring cushion head rest, extra	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MAY 17, 1910; SEPTEMBER 24, 1912
DESIGN PATENTED OCTOBER 3, 1911

The seat frame, pedestal drum, base plate and hand-holds are made of iron, porcelain enameled. The spider which supports the seat frame and the side bars that support the apron and footboard are made of malleable iron. The step, the foot-rest plates, the outer rim of base and all other exposed metal parts are heavily nickel plated. It carries the regular slat head rest and is fitted with our latest patented improvements. (Beware of imitations and infringements.)

Price, as shown, upholstered with grain leather, any color, or with close woven cane.	\$90.00
Price, with full length porcelain enameled arms.	90.00
Price, with marble or white glass arms mounted on mahogany or nickel plated metal blocks	95.00
Price, with our patented sanitary, paper-holding, spring-cushion head rest and push pin plate, extra.	5.00
Price, oak summer seat with open cane weaving, extra.	9.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MAY 17, 1910; SEPTEMBER 24, 1912

The seat frame, pedestal drum, base plate and arms are made of iron, porcelain enameled. The spider which supports the seat frame is made of malleable iron. The step, foot-rest plates, outer rim and all other exposed metal parts are nickel plated. It carries a regular slat head rest. (Beware of imitations and infringements.)

Price, as shown, upholstered with grain leather, any color, or with close woven cane. . \$80.00
Price, with upholstered arms with porcelain enameled front ends. 80.00
Price, with marble or white glass arms mounted on mahogany or nickel plated metal
blocks 85.00
Price, oak summer seat with open cane weaving, extra. 9.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*

STATIONARY ARMS



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MARCH 21, 1911; SEPTEMBER 24, 1912
CANADIAN PATENT NO. 92320

The frame is made of richly figured quarter-sawn white oak, golden finish. The base plate, pedestal drum and hand levers are made of iron, porcelain enameled. The step, heel and foot-rest plates and the outer rim of base are solid cast brass, polished. All other metal trimmings are nickel plated. Fitted with our patented swing seat movement and our sanitary, paper-holding, spring cushion head rest and push pin plate. (Beware of imitations and infringements.)

Price, in oak, upholstered with best grain leather, any color.....	\$110.00
Price, in mahogany or other fancy cabinet woods, extra.....	15.00
Price, oak summer seat, with open cane weaving, extra.....	9.00
Price, mahogany summer seat, with open cane weaving, extra.....	11.00

PROTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*

STATIONARY ARMS



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MARCH 21, 1911.
CANADIAN PATENT, NO. 92320

This chair is made of richly figured quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The step, heel and foot-rest plates and outer rim of base are solid cast brass, polished. All other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with best grain leather, any color.....	\$110.00
Price, in mahogany or other fancy cabinet woods, extra.....	15.00
Price, oak summer seat, with open cane weaving, extra.....	9.00
Price, mahogany summer seat, with open cane weaving, extra.....	11.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910

This beautiful chair still holds its place as one of the popular patterns. The seat frame is made of the finest selected quarter-sawn white oak, golden finish. The base plate and pedestal drum are made of iron, porcelain enameled. The outer edge of base is protected by a heavy cast brass rim, polished. The metal step, foot rest plates and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with best grain leather, any color, or close-woven cane . . .	\$82.50
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	9.00

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910

Made of choice quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step, foot-rest plates, outer rim of base and all other metal trimmings have our superior nickel plating. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane.....	\$72.50
Price, in mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat, with open cane weaving, extra.....	9.00

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*

STATIONARY ARMS



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910; MARCH 21, 1911
CANADIAN PATENT, NO. 92320

The seat frame is made of choice quarter-sawn white oak, golden finish. Makes up elegantly in mahogany. The base plate and pedestal drum are made of iron, porcelain enameled. Fitted with our patented swing seat movement. The outer rim of base is solid cast brass, polished. The metal step, foot-rest plates and all other metal trimmings have our superior nickel plating. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane	\$72.50
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat, with open cane weaving, extra	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*

STATIONARY ARMS



PATENTED OCTOBER 22, 1895. DECEMBER 3, 1901; APRIL 12, 1910; MARCH 21, 1911
CANADIAN PATENT, NO. 92320

Made of choice quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The outer rim of base is solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer. All other metal trimmings are handsomely nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane.....	\$67.50
Price, mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat, with open cane weaving, extra.....	5.00

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910

The seat frame is made of quarter-sawn white oak, golden finish. The base plate and pedestal drum are made of iron, porcelain enameled. The metal step and foot-rest plates are finished in Berlin lacquer. All other metal trimmings, including outer rim of base, are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane.....	\$67.50
Price, in mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat, with open cane weaving, extra.....	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910, MARCH 21, 1911
CANADIAN PATENT NO. 9232D

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base and swing seat movement. The metal step and foot-rest plates are finished in Berlin lacquer. The outer rim of base and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color or close woven cane.....	\$65.00
Price, in mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat, with open cane weaving, extra.....	5.00

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910

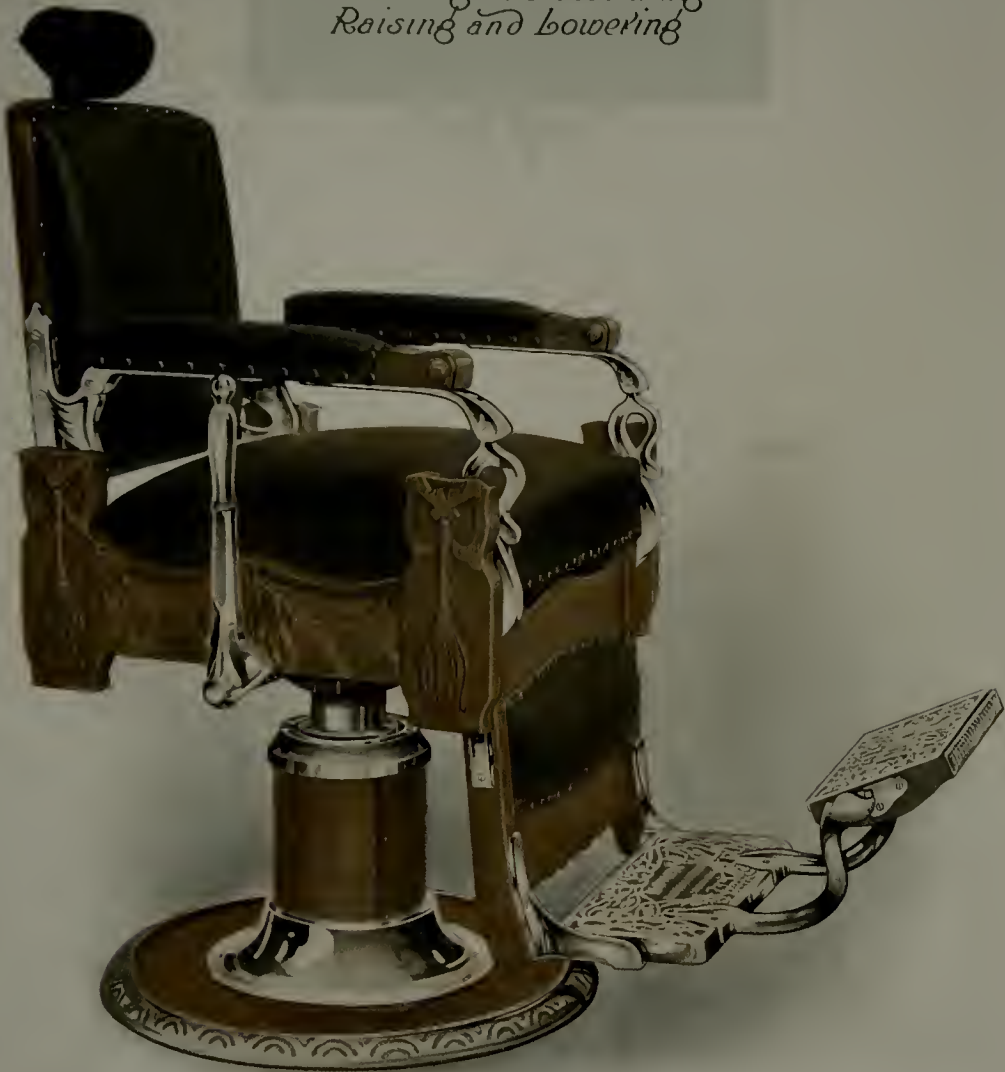
Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step and foot-rest plates are finished in Berlin lacquer. The outer rim of the base and all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane.....	\$62.50
Price, in mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat, with open cane weaving, extra.....	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; DECEMBER 3, 1901; APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step, foot-rest plates and the outer rim of base are finished in Berlin lacquer; all other metal trimmings are nickel plated. (Beware of imitations and infringements.)

Price, in oak, upholstered with leather, any color, or close-woven cane	\$57.50
Price, in mahogany or other fancy cabinet woods, extra	10.00
Price, oak summer seat with open cane weaving, extra	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS HYDRAULIC CHAIR

*Revolving and Reclining
Raising and Lowering*



PATENTED OCTOBER 22, 1895; APRIL 12, 1910

A desirable chair for warm climates. Made of quarter-sawn white oak, golden finish. Fitted with our celebrated hydraulic mechanism. The ventilator castings for back and the shoes are solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer; all other metal trimmings are nickel plated. Catalog showing several other patterns of cane seat and back chairs will be sent on application.

Price, in oak, with open cane seat, back and apron, as shown.....	\$52.50
Price, in oak, completely upholstered with leather, any color, or close-woven cane, instead of open cane.....	52.50
Price, in mahogany or other fancy cabinet woods, extra.....	10.00
Price, oak summer seat with open cane for upholstered chair, extra.....	5.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS PEDESTAL ONE LEVER CHAIR

Revolving and Reclining
IRON PORCELAIN ENAMELED



PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901; APRIL 12, 1910

The seat frame, the base, which is all in one piece, and the handholds are made of iron, porcelain enameled. The step, foot-rest plate, the outer rim of base and all other exposed metal parts are nickel plated. It carries a metal slat head-rest.

- | | |
|--|---------|
| Price, upholstered with extra quality reinforced leather, dark green or black (will outwear genuine leather and looks better)..... | \$60.00 |
| Price, upholstered with genuine leather or close woven cane | 62.50 |
| Price, with hydraulic mechanism, instead of one lever, extra..... | 5.00 |
| Price, oak summer seat with open cane weaving, extra..... | 5.00 |

CONGRESS PEDESTAL ONE LEVER CHAIR

Revolving and Reclining



PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901; APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our patented wood-overlaid base. The metal step and foot-rest plates and the outer rim of base are finished in Berlin lacquer; all other metal trimmings are nickel plated. We apply our improved one-lever mechanism for revolving and reclining; it is positive and powerful, easily handled and satisfactory in every way.

Price, upholstered with leather, any color, or close-woven cane \$50.00

Price, oak summer seat with open cane weaving, extra 5.00

CONGRESS PEDESTAL ONE LEVER CHAIR

Revolving and Reclining

IRON BASE



PATENTED OCTOBER 30, 1900; DECEMBER 3, 1901; APRIL 12, 1910

The seat frame is made of quarter-sawn white oak, the base, all in one piece, is made of iron, Bauer-Barff finish. The metal step, foot-rest plates and metal parts that support them are also finished Bauer-Barff; all other metal trimmings are nickel plated. This chair is fitted with our improved one-lever mechanism, which is positive and powerful and by which the chair can be easily adjusted to any reclining or revolving position.

- Price, upholstered with extra quality reinforced leather, dark green or black (will outwear genuine leather and looks better).....\$37.00
Price, upholstered with genuine leather, any color, or close-woven cane..... 40.00
Price, upholstered arms with porcelain enameled front ends, extra..... 2.50
Price, with white porcelain enameled base, nickel plated outer rim, upholstered arms, with porcelain enameled front ends, genuine leather or close-woven cane.... 50.00

PHOTOGRAPHIC REPRODUCTION

CONGRESS ONE LEVER CHAIR

Revolving and Reclining



PATENTED OCTOBER 30, 1900; APRIL 12, 1910

Made of quarter-sawn white oak, golden finish. Fitted with our improved one-lever mechanism, which is durable, convenient and reliable. The shoes are solid cast brass, polished. The metal step and foot-rest plates are finished in Berlin lacquer; all other metal trimmings are nickel plated.

Catalogue showing several other patterns of cane seat and back chairs will be sent on application.

Price, with open cane seat, back and apron, as shown.....	\$37.00
Price, completely upholstered with leather, any color, or close-woven cane, instead of open cane.....	37.00
Price, oak summer seat with open cane weaving, extra.....	5.00

PHOTOGRAPHIC REPRODUCTION



No. 10. Folding Barber Chair

- A**N Emergency Chair at a moderate price.
- C**, Especially built to supply the demand for a low priced chair which can be quickly put into commission during fairs, carnivals and other seasons of crowds when an extra chair is desirable.
- C**, Pays for itself first week.
- C**, Can be folded up and stored in little space until again needed.
- C**, Made of oak, golden finish, upholstered with reinforced leather, guaranteed to wear as well as genuine leather and looks better.

Price\$15.00

No. 15. Koken's Army Barbers Folding Field Chair

- E**XTREME Strength, compactness and durability of construction and correctness of design mark Koken's Army Barbers' Folding Field and Camp Chair as the most practical chair for field work.
- C**, The frame is of three years' air-seasoned, extra heavy oak; is chemically treated and guaranteed not to warp, crack nor split.
- C**, It has a WATER-PROOF finish—not varnish.
- C**, Folds so compactly that it takes but little space beneath the wagon bows; or it may be lashed to the side of the wagon, making it easily and conveniently transported.
- C**, The heaviest white canvas covers the back and seat and is so fastened that it cannot pull out or tear.
- C**, The back, foot and head rest are comfortably upholstered.
- C**, Built to stand the wear of field work and transportation.
- C**, Besides being invaluable in the field it is especially useful in any Post Shop as an extra chair at busy times, such as day before Muster or Saturday Inspection.
- C**, Ten of these chairs were purchased by the Quartermaster of the U. S. Military Prison, Fort Leavenworth, Kansas, for use in that institution.

Price\$16.50



No. 35. Cane Seat

Made of quarter-sawn white oak, golden finish. A seat constructed in this manner (with spindle supports) is used on chairs Nos. 225, 360, 355, 222, etc.

Each.....\$9.00



No. 25. Cane Seat

Made of quarter-sawn white oak, golden finish. This seat fits chairs like Nos. 147, 146, etc. When ordering, specify the number of your chair.

Each.....\$5.00



No. 191. Combination, Back Mirror and Settees.

This piece of furniture will be found very useful as well as ornamental in any shop. Made of quarter-sawn white oak, golden finish. Fitted with 24 x 48 beveled French mirrors, nickel plated metal rack, railroad style, over each mirror for hats and coats. Note—That the settees have hinged seat providing enclosed space for storing shop supplies. If desired, No. 51 hat rack, shown on page 91, can be used in connection with this fixture, either between two sections or at the ends.

Three-Section Fixture as shown, length 15 feet 10 inches, height 7 feet 6 inches.....	Price, \$212.50
Additional Center Section, length 5 feet, height 7 feet 6 inches.....	Price, 70.50
Three-Section Fixture, top part only.....	Price, 125.00
Single Mirror, only.....	Price, 40.50
Three-Section Fixture, settees only.....	Price, 96.00
Single Settee, only.....	Price, 31.50



No. 201 Combination Fixture

Made throughout of Italian Marble, which, together with the beautiful inlaid Mosaic that relieves the top frames, makes an extremely imposing and decorative fixture—a combination of beauty and usefulness. Note the heavy marble used in the construction of the Settees, which not only gives an appearance of massiveness, but makes for strength and durability. The heavy marble cap gives a rich canopy effect. The marble is firmly secured with brass bolts leaded in marble and nickel-plated screws to a wood frame which is furnished in sections. The wood frame is rabbeted for mirrors, leaving no cracks to catch dirt. Beveled French Mirrors over Settees, 42 x 84 inches in Hat and Coat Rack, 44 x 66 inches. Settees upholstered with springs and covered with first quality grain leather, any color. Hat and Coat Hooks are brass, nickel-plated. It is shipped K. D. and all parts so marked that customer will have no trouble setting it up.

Fixture complete as shown, length 21 feet 2 7/8 inches, height 8 feet 6 1/4 inches	Price \$970.00	Settee only, length 8 feet 1 inch	Price \$245.00
Additional Sections Settee and Top Back Mirror only, length 8 feet	Price 415.00	Top Back Mirror only, length 2 inches	Price 172.00
Hat and Coat Rack only, length 5 feet 1 inch,			Price 139.50



No. 190 Sanitary Mirror Case

A combination of choice figured quarter-sawn white oak, golden finish, colored art glass panels in canopy top and columns (which can be illuminated at night with electric lights) drop lights suspended from the canopy top in front of mirrors, makes of this fixture one of the richest and most elaborate mirror cases ever manufactured. The beveled French mirrors are 44x66 and 28x54 inches. The wainscoting, base, shelves between the lavatories and above them are Italian marble. The porcelain enameled lavatories are 27 inches long, with 15-inch oval basins. They are fitted with nickel-plated shampoo and basin cocks, with indexed china handles, nickel-plated supplies with shutoff valves and wastes with vents, shampoo hose and sprinkler. One of our No. 33 exclusive design Art Towel Urns and one No. 154 Shaving Paper Urn, as shown, furnished with each section.

3-Chair Case, length 23 feet 9 inches, height 10 feet 3 inches.....	Price \$1100.00	5-Chair Case, length 35 feet 7 inches, height 10 feet 3 inches.....	Price \$1710.00
4-Chair Case, length 29 feet 8 inches, height 10 feet 3 inches.....	Price 1405.00	6-Chair Case, length 41 feet 6 inches, height 10 feet 3 inches.....	Price 2015.00



No. 199 Sanitary Mirror Case

A massive design—of exceptionally striking and pleasing appearance—the frame is made of quarter-sawn white oak. Early English finish. It carries white glass panels in the canopy top and end columns and richly colored art glass in the upper right and left corners. Drop lights fitted with cut glass globes are suspended from the canopy top in front of mirrors. The large French mirrors are plain, 48 x 72 inches, firmly held in place by brass angle moulding and connected with beveled French mirrors, 16 x 48 inches. The 18-inch base is Italian marble, as are also the slabs back of cabinets, towel shelves and cabinet tops. The brackets supporting towel shelves are solid brass, nickel-plated. Yale locks and brass hardware. One of our No. 42 Oakwood, exclusive design Towel Urns and one No. 168 Shaving Paper Urn to match, as shown, furnished with each section.

3-Chair Case, length 20 feet 3 3/4 inches, height 9 feet 1 1/4 inches.....	Price \$780.00	5-Chair Case, length 30 feet 10 1/4 inches, height 9 feet 1 1/4 inches.....	Price \$1150.00
4-Chair Case, length 25 feet 7 inches, height 9 feet 1 1/4 inches.....	Price 965.00	6-Chair Case, length 36 feet 1 1/2 inches, height 9 feet 1 1/4 inches.....	Price 1335.00

This Case can be furnished with Lavatories if desired. Prices quoted on application.

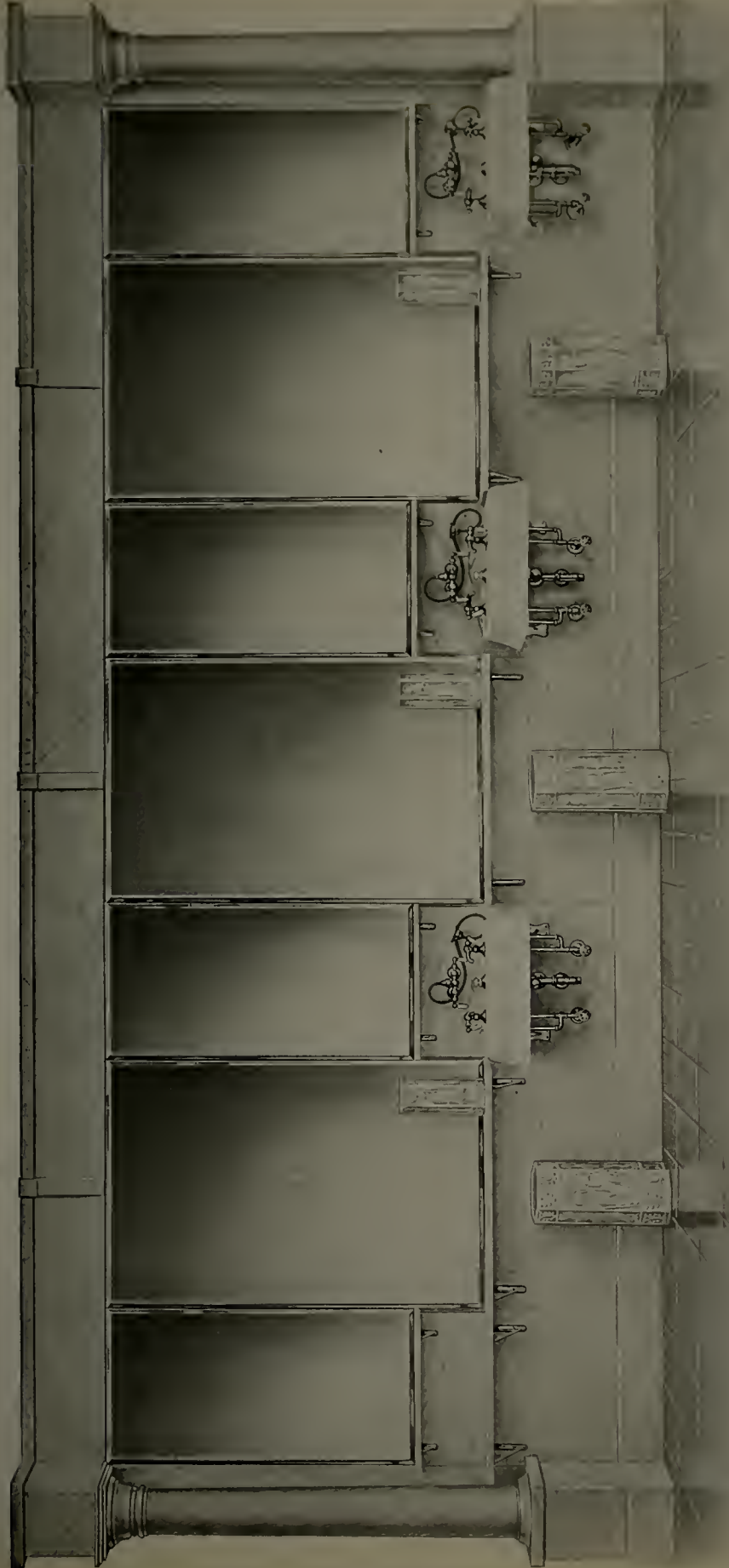


No. 198 Sanitary Mirror Case

An artistic design—plain and rich—extremely elegant—has low base with full-view mirrors. The large plain French mirrors, 48 x 72 inches, are connected by beveled French mirrors, 18 x 48 inches. The canopy top is supported by octagon columns made of selected quarter-sawn white oak, golden finish, over which are mounted decorative octagon art glass globes, which add much to the beauty of the fixture, especially at night when electric lighted. The 18-inch base, slabs back of cabinets and tool shelves are Italian marble. A feature of this case that will be found very useful and practical is a well equipped sterilizer in each workstation for sterilizing tools. Cabinets are fitted with brass hardware and Yale locks. One No. 17 Towel Urn and one No. 151 Shaving Paper Urn to match, as shown, furnished with each section.

3-Chair Case, length 21 feet 3 inches, height 8 feet 7½ inches.....	Price \$640.00	5-Chair Case, length 32 feet 1 inch, height 8 feet 7½ inches.....	Price \$935.00
4-Chair Case, length 26 feet 8 inches, height 8 feet 7½ inches.....	Price 787.50	6-Chair Case, length 37 feet 6 inches, height 8 feet 7½ inches.....	Price 1082.00

This Case can be furnished with Lavatories if desired. Prices quoted on application.



No. 200 Sanitary Mirror Case

A Genuine Marble Mirror Case—not imitation.—A superb fixture in which the combination of marble and glass make a beautiful furnishing—it will last a lifetime—Made throughout of best grade Italian marble. The massive columns are 9 inches in diameter, tapered to 7½ inches at top. The caps are 12 inches in diameter, turned from solid blocks of marble. The crown cap, or molding, running full length of the case at the top, is 2 inches thick and is connected with hand-carved marble brackets, giving a rich canopy effect. All marble is secured with nickel-plated brass screws to a wood frame, which is furnished in sections. The large and small shelves are supported by mirrors, the marble is rabbeted for small mirrors, and the edges are backed with felt, leaving no cracks to catch dirt. The large and small shelves are supported by nickel-plated brass brackets. The porcelain enameled lavatories are of the very finest quality, and are made in a new and attractive shape, 27 inches long with 15-inch oval basins. They are fitted with nickel-plated shampoo and basin cocks, with supply and shut-off valves and air chambers, waste and vent. The beveled French mirrors are 44x66 and 28x54 inches. One of our No. 40 exclusive design art towel urns and one No. 166 shaving paper urn to match, as shown, furnished with each section.

3 Chair case; length, 22 ft. 1¾ in.; height, 9 ft. 2 in.	Price, \$1250.00	5 Chair case; length, 34 ft. ¾ in.; height, 9 ft. 2 in.	Price, \$1800.00
4 Chair case; length, 28 ft. 1 in.; height, 9 ft. 2 in.	" 1525.00	6 Chair case; length, 39 ft. 11½ in.; height, 9 ft. 2 in.	" 2075.00



No. 186 Sanitary Mirror Case

The canopy top of this elegant case is made of well-figured quarter-sawn white oak, golden finish. Supported at ends by columns surmounted with richly carved caps. Note the half round colored art glass globes—they are supported on brackets, and can be illuminated at night with electric lights. The beveled French mirrors are 54x54 and 12x54 inches. The vainscoting, base, shelves on work cabinets, and 5-inch shelves between them, are Italian marble. The sides of work cabinets exposed to lavatories are covered with Italian marble to protect them from splashing water. The lavatories are porcelain enamel, 27 inches long with 15-inch oval basins. They are fitted with nickel-plated basin and shampoo cocks with indexed china handles, shampoo hose and sprinklers, nickel-plated supplies with shutoff valves and wastes with vents. One of our No. 32 exclusive design art towel urns and one No. 150 shaving paper urn, as shown, furnished with each section.

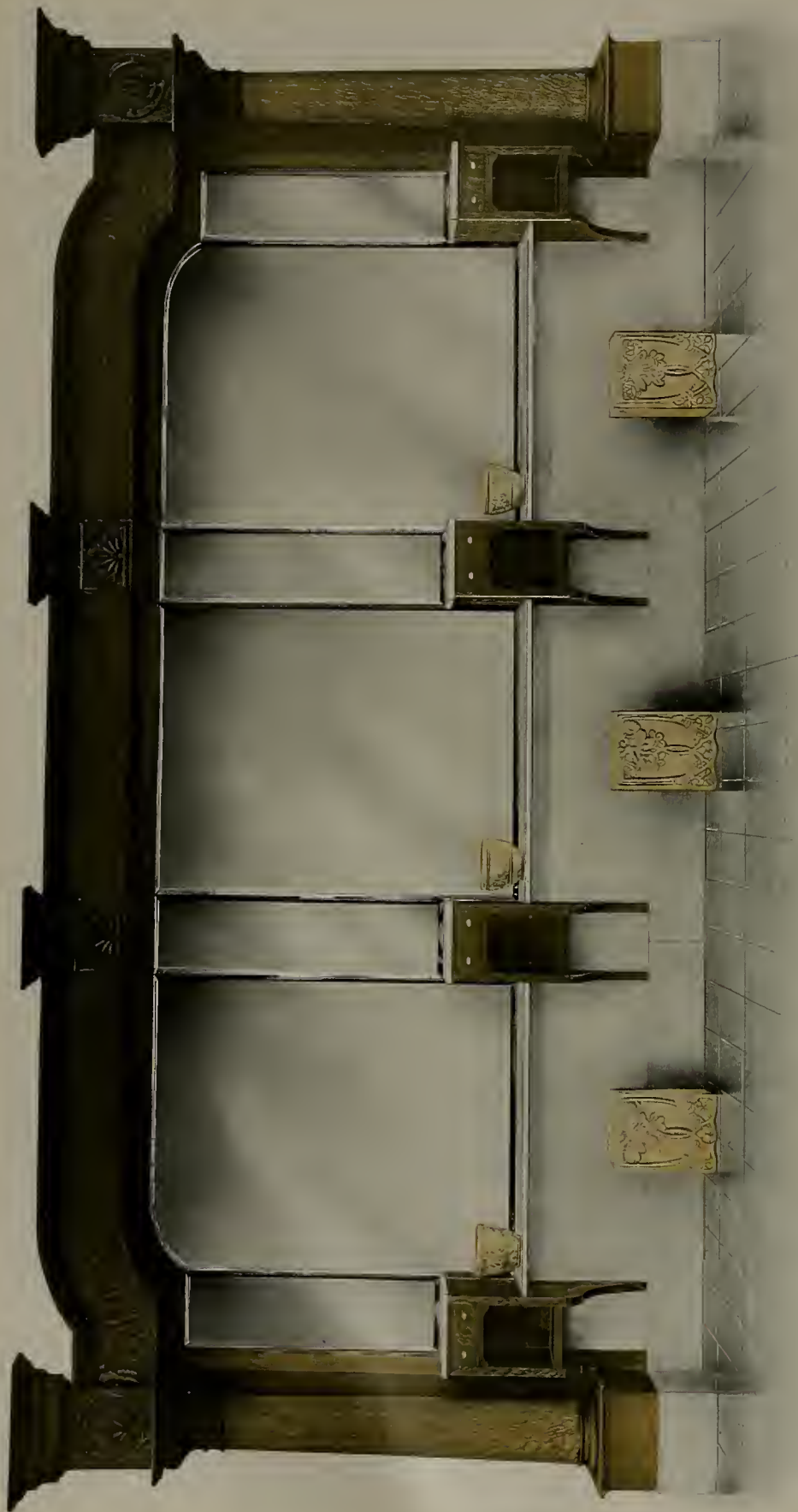
3 Chair case; length, 20 ft. 11 in.; height, 9 ft. 7 in.	Price, \$	795.00	5 Chair case; length, 31 ft. 9 in.; height, 9 ft. 7 in.	Price, \$	1245.00
4 Chair case; length, 26 ft. 4 in.; height, 9 ft. 7 in.	Price, \$	1020.00	6 Chair case; length, 37 ft. 2 in.; height, 9 ft. 7 in.	Price, \$	1470.00



No. 202 Sanitary Mirror Case

This case is plain and simple in its lines, yet very pleasing and attractive in its appearance, and is thoroughly sanitary in its style of construction. The mirror frames and work cabinets are made of richly figured quarter-sawn white oak, golden finish. The panels in each end and at top of the frames are white glass. The beveled French mirrors are 54x60 inches, connected with brass strips. The wainscoting, sides of work cabinets exposed to lavatories, shelves on work cabinets, and leveled French mirrors are 54x60 inches, connected with brass strips. The lavatories are porcelain enameled, 27 inches long with 15-inch oval basin. They are fitted with nickel-plated basin and shampoo cocks, with indexed china handles, shampoo hose and sprinkler, nickel-plated supplies with shutoff valves and air chamber, and wastes with vents. One of our No. 37 exclusive design white art towel urns and one No. 165 shaving paper urn to match, as shown, furnished with each section.

3	Chair case; length, 19 ft. 2 in.; height, 9 ft. 4½ in.	Price, \$725.00	5	Chair case; length, 29 ft. 2 in.; height, 9 ft. 4½ in.	Price, \$1145.00
4	Chair case; length, 24 ft. 2 in.; height, 9 ft. 4½ in.	" 935.00	6	Chair case; length, 34 ft. 2 in.; height, 9 ft. 4½ in.	" 1355.00



No. 197 Sanitary Mirror Case

If you are looking for a sanitary mirror case with marble wainscoting, without lavatory equipment, this fixture will be of special interest to you. It has some features in mirror case construction that are different. It is made of quarter-sawn white oak, golden finish. The heavy columns, with richly carved caps, together with the massive canopy top, add much to its attractiveness. Beveled French mirrors, 48x60, 12x48 and 12x42 inches. The wainscoting, base and shelves are Italian marble; Yale locks, polished brass hardware and moulding. One of our No. 34 exclusive design art towel urns and one No. 158 shaving paper urn to match, as shown, furnished with each section.

3	Chair case; length, 19 ft. 1 in.; height, 9 ft. 0 in....	Price, \$651.00	5	Chair case; length, 28 ft. 11 in.; height, 9 ft. 0 in....	Price, \$1007.00
4	Chair case; length, 24 ft. 0 in.; height, 9 ft. 0 in....	" 829.00	6	Chair case; length, 33 ft. 10 in.; height, 9 ft. 0 in....	" 1185.00



No. 180 Sanitary Mirror Case

To those who desire a fixture like No. 167, that has been so popular with the trade, but with a heavy canopy top, we offer this design. It is made of richly figured quarter-sawn white oak, golden finish. The beveled French mirrors are 48x56 inches, and are connected by 5-inch mirror strips. The wainscoting, base and shelves on workstands are Italian marble. There is also a 5-inch shelf of Italian marble extending between the workstands. The lavatories are the finest porcelain enamel, 27 inches long with 16-inch oval basins, fitted with nickel-plated basin and shampoo cocks with indexed china handles, shampoo hose and sprinkler, nickel-plated supplies with shutoff valves and wastes with vents. Solid brass hardware. Yale locks.

3 Chair case; length, 17 ft. 6 in.; height, 9 ft. 5 in.	Price, \$671.00	5 Chair case; length, 27 ft. 6 in.; height, 9 ft. 5 in.	Price, \$1003.00
4 Chair case; length, 22 ft. 6 in.; height, 9 ft. 5 in.	" 867.00	6 Chair case; length, 32 ft. 6 in.; height, 9 ft. 5 in.	" 1259.00

Towel urns and shaving paper urns extra. For selection see pp. 106-110.



No. 195 Sanitary Mirror Case

Made of selected quarter-sawn white oak, golden finish. Has plain French mirror plates, 48x72 inches, connected by beveled French Mirror Plates, 18x44 inches. Italian marble base, 10 inches high by 1 1/4 inches thick. Italian marble slabs on work cabinets. Yale locks, polished brass hardware. One No. 27 patented cut-out towel urn and one No. 156 shaving paper urn to match, as shown, furnished with each section.

2	Chair case; length, 14 ft. 11 in.; height, 8 ft. 2 in.	5	Chair case; length, 31 ft. 2 in.; height, 8 ft. 2 in.	Price, \$665.50
3	Chair case; length, 20 ft. 4 in.; height, 8 ft. 2 in.	6	Chair case; length, 36 ft. 7 in.; height, 8 ft. 2 in.	" 779.00
4	Chair case; length, 25 ft. 9 in.; height, 8 ft. 2 in.	7	Chair case; length, 42 ft. 0 in.; height, 8 ft. 2 in.	" 892.50

This case can be furnished made of birch, mahogany finish or white enameled, if desired, at same price.



No. 203 Sanitary Mirror Case

Something new in mirror case designing. Made throughout of Italian marble. The marble is secured with nickel-plated brass screws to a wood frame, which is furnished in sections. The wood frame is rabbeted for the large mirrors. The marble is rabbeted for the mirror strips. The edges are backed with felt, leaving no cracks to catch dirt. The tops of work brackets, the shelves between them, also the marble shelves below for clean towels, are made of Italian marble, which are supported by brass, nickel-plated brackets. Equipped with first quality of porcelain enameled lavatories, 27 inches long, with 15-inch oval basins, fitted with nickel-plated Fuller shampoo and basin cocks with union, with indexed china handles, hose and sprinkler, nickel-plated supplies with shut-off valves and air chambers, wastes with vents. Work brackets are finished in white enamel, have Yale locks, white opal drawer pulls. The beveled French mirrors are 44x56 inches, with 5-inch connecting strip. One No. 44 gloss white cut-out towel urn and one No. 170 shaving paper urn to match, finished with each section.

2	Chair case; length, 10 ft. 8¾ in.; height, 8 ft. 4 in.	4	Chair case; length, 20 ft. 9¼ in.; height, 8 ft. 4 in.	Price, \$722.50
3	Chair case; length, 15 ft. 9 in.; height, 8 ft. 4 in.	5	Chair case; length, 25 ft. 9½ in.; height, 8 ft. 4 in.	Price, \$95.00
Top part only, including mirrors and marble frames. To be used as a back mirror.				
2	Sections; length, 10 ft. 8¾ in.	Additional center sections; length, 5 ft.		Price, \$70.00



No. 164 Mirror Case

An attractive case, made of quarter-sawn white oak, golden finish. The Italian marble shelf is 24 inches above the floor and projects 9 inches to the front, thus leaving as much space as possible for the chairs in a narrow room. The workstand tops and the base are also Italian marble. Beveled French mirrors, 44x54 and 12x40 inches, are placed in an upright position, thus permitting a full body view of persons standing near them. No. 38 towel urn and No. 147 shaving paper urn furnished with each section. Yale locks, polished brass hardware. Portable workstand shown on page 65, can be used with this case if desired.

2 Chair case; length, 12 ft. 3 in.; height, 7 ft. 9 in.....	Price, \$285.00	5 Chair case; length, 26 ft. 0 in.; height, 7 ft. 9 in.....	Price, \$630.00
3 Chair case; length, 16 ft. 10 in.; height, 7 ft. 9 in.....	" 400.00	6 Chair case; length, 30 ft. 7 in.; height, 7 ft. 9 in.....	" 745.00
4 Chair case; length, 21 ft. 5 in.; height, 7 ft. 9 in.....	" 515.00	7 Chair case; length, 35 ft. 2 in.; height, 7 ft. 9 in.....	" \$60.00



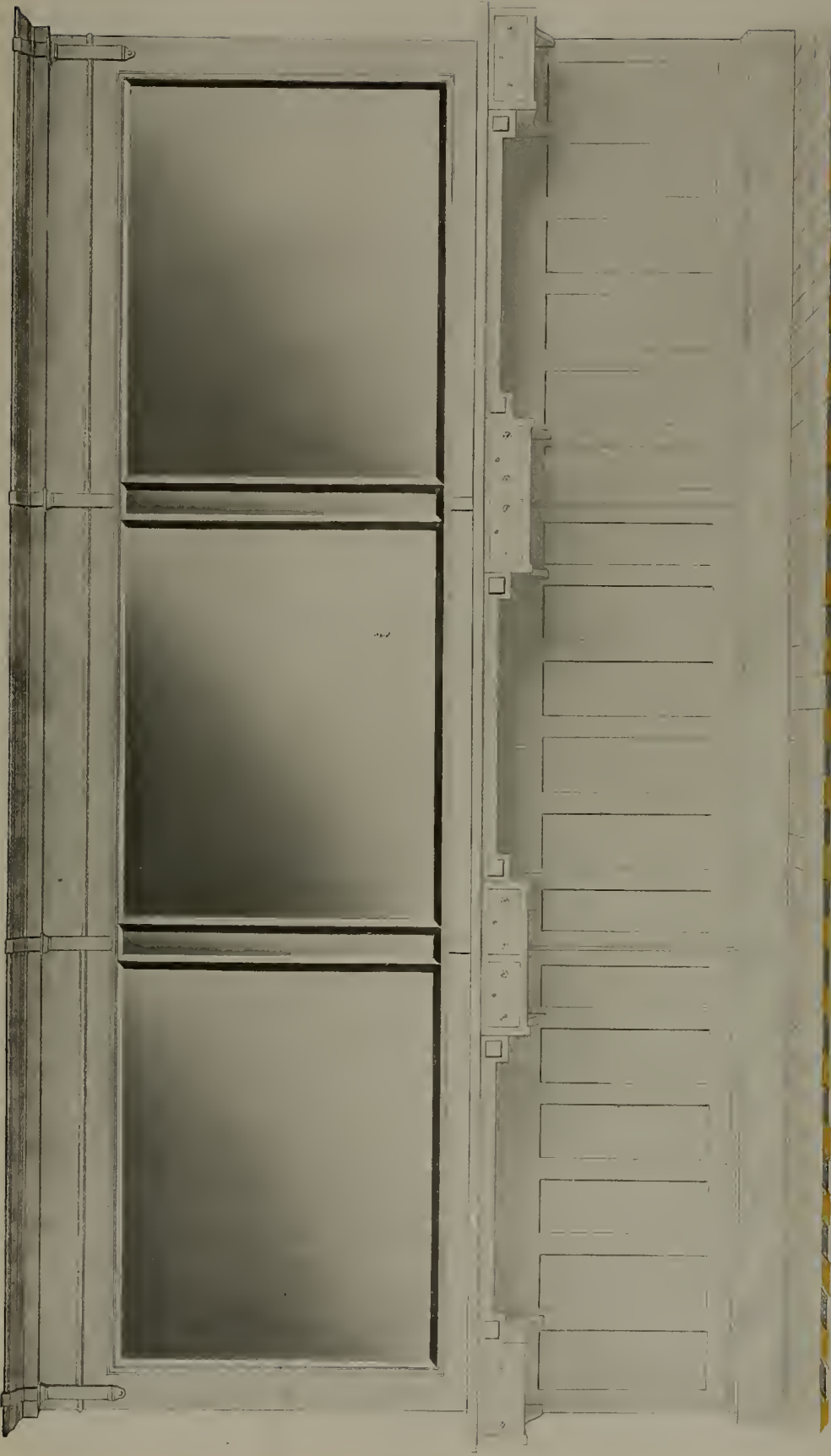
No. 210 Sanitary Mirror Case

The wainscoting, the base, the mirror frames and canopy, the tops on work brackets and the shelves between them are Italian marble. The marble is secured to a wood frame, which is furnished in sections, with nickel-plated brass screws. The wood frame is rabbeted for the large mirrors, the marble is rabbeted for the mirror strips. The edges are backed with felt, leaving no cracks to catch dirt. The work brackets are made of wood, white enameled, and are fitted with Yale locks and white opal drawer pulls. The large mirrors are plain French, 36x48 inches; the small ones are beveled, 12x36 inches. The lavatories are first quality, porcelain enameled, 27 inches long, with 15-inch oval basins fitted with nickel-plated Fuller shampoo and basin cocks with union, with indexed china handle, nickel-plated supplies with shutoff valves and air chambers, wastes with vents, hose and sprinkler.

2 Chair case; length, 9 ft. 10½ in.; height, 7 ft. 6½ in.	Price, \$328.00	4 Chair case; length, 19 ft. 9 in.; height, 7 ft. 6½ in.	Price, \$632.00
3 Chair case; length, 14 ft. 9¾ in.; height, 7 ft. 6½ in.	" 480.00	5 Chair case; length, 24 ft. 8¼ in.; height, 7 ft. 6½ in.	" 784.00

Top part only, including mirrors and marble frames. To be used as a back mirror.

2 Sections; length, 9 ft. 10½ in.	Price, \$106.00	Additional center sections; length, 4 ft. 11¼ in.	Price, \$51.00
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No. 204 Sanitary Mirror Case

We present this case to our customers in response to many calls we have had for a fixture of this type. It is plain but very substantial. The finish is white enamel of a high grade. The beveled French mirror plates are longer than usual, 44x56 inches, with 5-inch connecting strips. The cabinets are fitted with Yale locks and white opal drawer pulls. Italian marble shelf and base. The top of this case being exactly the same length as No. 167, shown on page 45, can be used if desired on the base of No. 167 by white enameling work stands, and can be so furnished at regular price of the No. 167 case.

2	Chair case; length, 10 ft. 7 3/4 in.; height, 8 ft. 7 1/2 in.	Price, \$185.00	4	Chair case; length, 20 ft. 8 1/4 in.; height, 8 ft. 7 1/2 in.	Price, \$361.00
3	Chair case; length, 15 ft. 8 in.; height, 8 ft. 7 1/2 in.	273.00	5	Chair case; length, 25 ft. 8 1/2 in.; height, 8 ft. 7 1/2 in.	449.00

Towel urns and shaving paper urns extra. For selection see pp. 106-110.



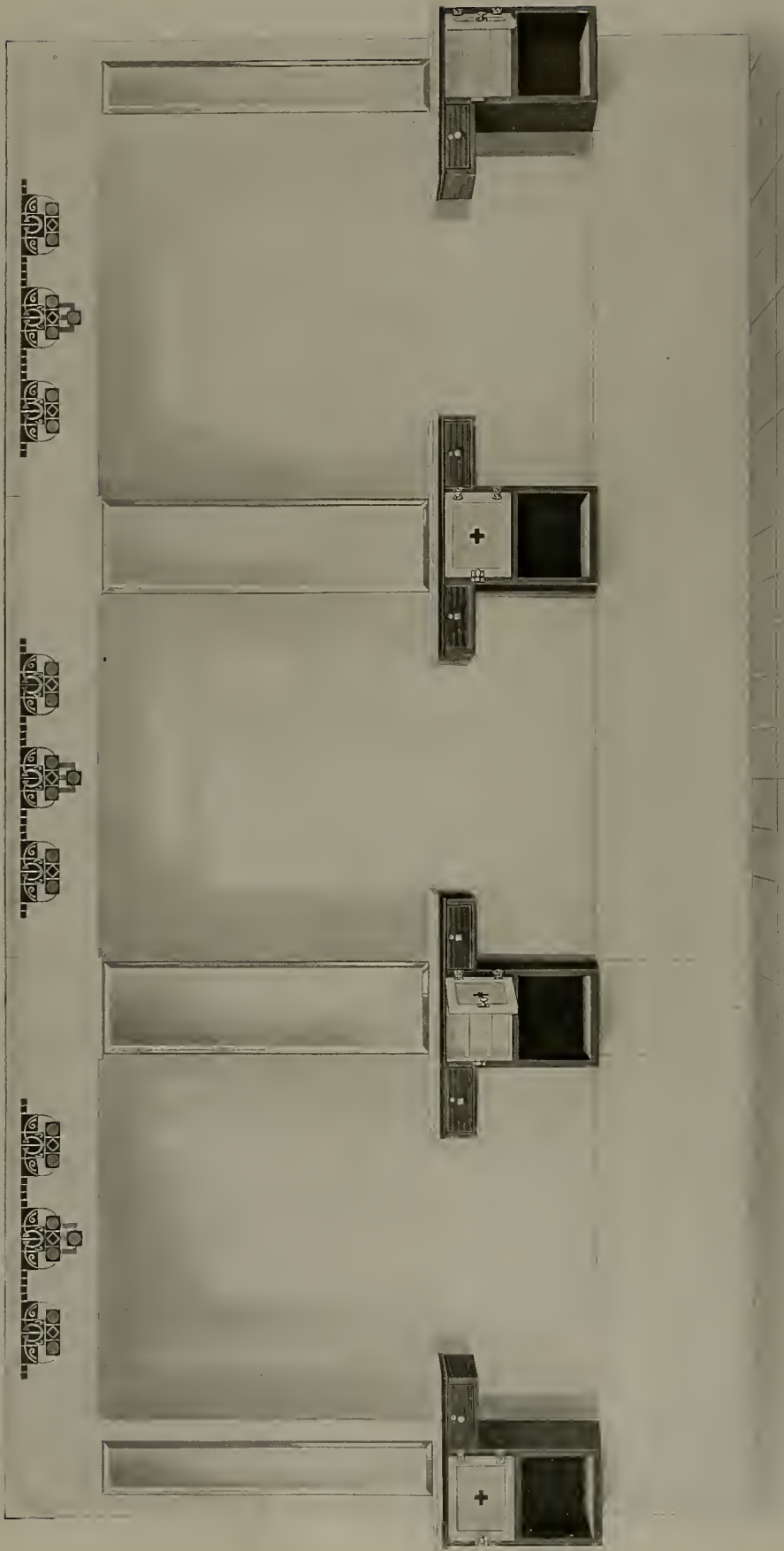
No. 167 Sanitary Mirror Case

A fixture that has proven very popular with owners of high-class barber shops. Beveled French mirrors, 44x56 and 5x14 inches. This gives full 5-foot spacing between centers of chairs and allows ample room for lavatories and workstands. Fitted with first quality porcelain enameled lavatories, made in one piece, 27 inches long, with 15-inch oval basins. They are equipped with nickel-plated cocks, valves and air chamber, supplies with shutoff, wastes with vent, shampoo hose and sprinkler. The entire lower part, 42 inches above the floor, is made of Italian marble. The frames and workstands are made of quarter-sawn white oak in golden finish. Italian marble tops on workstands, with a slab 5 inches wide between workstands, making a continuous marble shelf. Yale locks, polished brass hardware.

2	Chair case; length, 10 ft. 7 in.; height, 8 ft. 6 in.	5	Chair case; length, 25 ft. 7 in.; height, 8 ft. 6 in.	Price, \$	785.00
3	Chair case; length, 15 ft. 7 in.; height, 8 ft. 6 in.	6	Chair case; length, 30 ft. 7 in.; height, 8 ft. 6 in.	"	940.00
4	Chair case; length, 20 ft. 7 in.; height, 8 ft. 6 in.	7	Chair case; length, 35 ft. 7 in.; height, 8 ft. 6 in.	"	1095.00

Towel urns and shaving paper urns extra. See pp. 106-110 for selection.

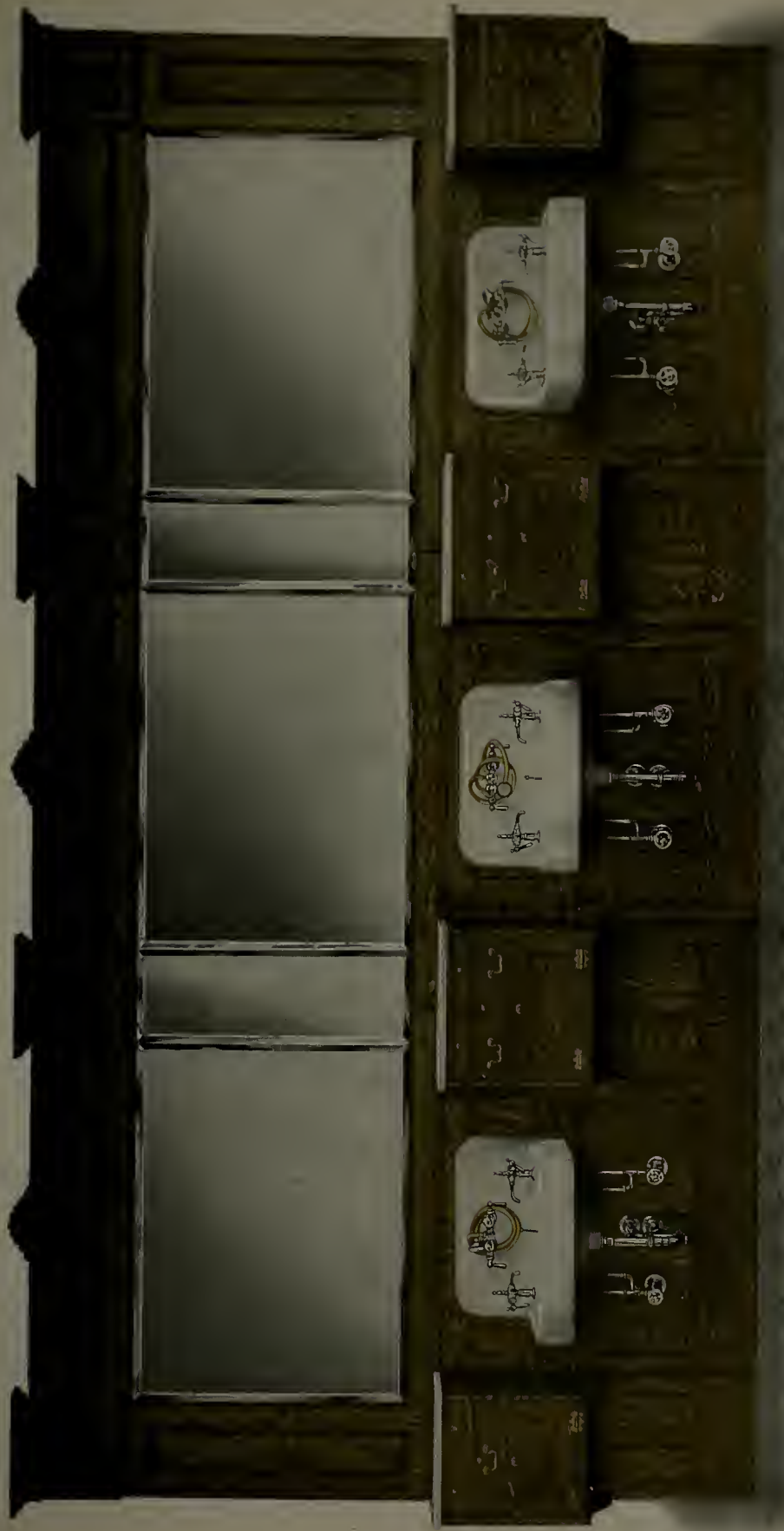
This case can be furnished with Italian marble top, same as used on No. 203 Case, page 41, instead of oak, at \$12.50 per section extra



No. 213 Sanitary Mirror Case

A White Glass fixture. Made throughout of polished white glass, 20 inches high at the base and 12 inches wide at the top. It is secured with nickel-plated brass screws to a wood frame furnished in sections. The large mirrors are French plain, 48x66. The small ones are beveled, 12x44 inches. The mirrors in the end stiles are 8x44 inches, French beveled. An attractive feature of this case is a well-designed work cabinet and sterilizer combined, made of selected birch, mahogany finish, fitted with Yale locks and white opal knobs. Each sterilizer is equipped with two perforated metal trays, 9½ inches square. The cabinet tops are polished white glass, centers 81 inches and end 22 inches long by 12 inches wide. The bottoms of lower compartments for towels are also covered with white glass.

2	Chair case; length, 10 ft. 11¼ in.; height, 8 ft. 1½ in.	Price, \$267.50	4	Chair case; length, 20 ft. 9¾ in.; height, 8 ft. 1½ in.	Price, \$497.50
3	Chair case; length, 15 ft. 10½ in.; height, 8 ft. 1½ in.	382.50	5	Chair case; length, 25 ft. 9 in.; height, 8 ft. 1½ in.	612.50
The upper frieze panels can be furnished, if desired, with ornamentation as shown in three colors, two shades of green and red, burned in the white glass.					
Extra, per section.....					\$5.00



No. 205 Sanitary Mirror Case

This fixture is made of quarter-sawn white oak, golden finish. Beveled French mirrors, 36x48 and 12x36 inches. It is equipped with porcelain enameled lavatories with 18x24-inch slab, 12x15-inch oval bowl and 10-inch back, all in one piece, supported on a concealed wall hanger. Lavatories are fitted with nickel-plated shampoo and basin cocks, supplies with shutoff valves and air chamber, wastes with vents, shampoo hose and sprinkler. The work cabinets have Italian marble tops. Yale locks and brass hardware.

2	Chair case; length, 11 ft. 2½ in.; height, 8 ft. 1 in.	Price, \$240.00	4	Chair case; length, 21 ft. 0½ in.; height, 8 ft. 1 in.	Price, \$170.00
3	Chair case; length, 16 ft. 1½ in.; height, 8 ft. 1 in.	355.00	5	Chair case; length, 25 ft. 11½ in.; height, 8 ft. 1 in.	585.00

Italian marble base extra, \$1.15 per running foot. Towel urns and shaving paper urns extra. See pp. 106-110 for selection.



No. 173 Mirror Case

A very handsome case that will add beauty to any barber shop. Made of quarter-sawn white oak in golden finish. French beveled mirrors, 30x48, 24x36 and 18x36 inches. Italian marble shelves. One No. 27 patented cut-out towel urn and one No. 156 shaving paper urn to match, as shown, furnished with each section.

2 Chair case; length, 11 ft. 10 in.; height, 7 ft. 11 in.	Price, \$204.00	4 Chair case; length, 20 ft. 8 in.; height, 7 ft. 11 in.	Price, \$370.00
3 Chair case; length, 16 ft. 3 in.; height, 7 ft. 11 in.	" 287.00	5 Chair case; length, 25 ft. 1½ in.; height, 7 ft. 11 in.	" 453.00

Italian marble base extra at \$1.15 per running foot.



No. 206 Mirror Case

This fixture is made of quarter-sawn white oak, golden finish. Fitted with beveled French mirror plates, 40x48 and 8 $\frac{3}{4}$ x40 inches. Each washstand is equipped with nickel-plated Fuller basin cocks, shampoo cock, hose and sprinkler, hot and cold water supply pipes, trap and waste with back vent. All pipes are carried through the panels to the wall, where the plumbers work begins. It can also be had without washtand. If desired the workstand and washtand can be transposed.

2	Chair case; length, 9 ft. 10 $\frac{1}{2}$ in.; height, 8 ft. 5 in.	Price, \$245.00	4	Chair case; length, 19 ft. 1 $\frac{1}{2}$ in.; height, 8 ft. 5 in.	Price, \$185.00
3	Chair case; length, 14 ft. 6 in.; height, 8 ft. 5 in.	365.00	5	Chair case; length, 23 ft. 9 in.; height, 8 ft. 5 in.	605.00

Italian marble base extra, at \$1.15 per running foot. Towel urns and shaving paper urns extra. For selection see pp. 106-110.



No. 171 Mirror Case

This elegant case, with canopy top, is made of quarter-sawn white oak in beautiful golden finish. Beveled French mirrors, 36x48 and 8x36 inches. Tennessee marble shelf. One No. 29 patented cutout towel urn and one No. 157 shaving paper urn to match, as shown, are furnished with each section. Yale locks, polished brass hardware.

2 Chair case; length, 11 ft. 0 in.; height, 7 ft. 10 in.....	Price, \$194.00	4 Chair case; length, 20 ft. 2 in.; height, 7 ft. 10 in.....	Price, \$356.00
3 Chair case; length, 15 ft. 7 in.; height, 7 ft. 10 in.....	" 280.00	5 Chair case; length, 24 ft. 9 in.; height, 7 ft. 10 in.....	" 452.00

Marble base extra at \$1.15 per running foot.



No. 188 Mirror Case

Made of quarter-sawn white oak, golden finish. Fitted with beveled French mirrors, 4x54 inches and 4x44 inches. Italian marble shelf. Ventilated workstands, supported by nickel-plated legs. Polished brass hardware. Yale locks.

2 Chair case; length, 10 ft. 7 in.; height, 8 ft. 5 in.....	Price, \$191.00	4 Chair case; length, 20 ft. 2 in.; height, 8 ft. 5 in.....	Price, \$363.00
3 Chair case; length, 15 ft. 4½ in.; height, 8 ft. 5 in.....	277.00	5 Chair case; length, 24 ft. 11¼ in.; height, 8 ft. 5 in..	449.00

Italian marble base extra at \$1.15 per running foot.

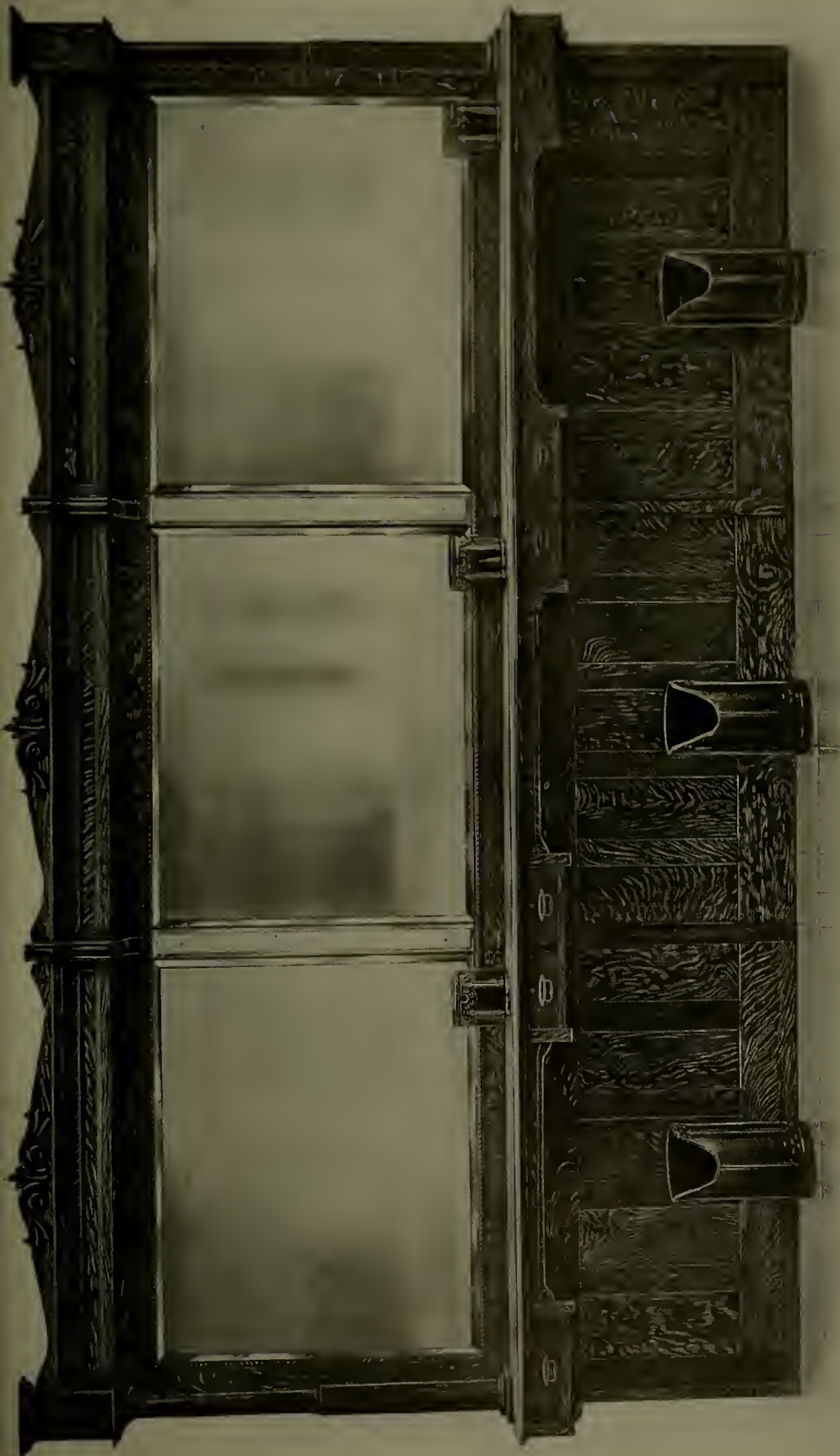


No. 208 Mirror Case

An attractive design, adapted to the needs of medium-sized barber shops. Made of quarter-sawn white oak, golden finish. Italian marble shelf entire length of case. Beveled French mirrors, 36x40 and 15x36 inches. A cabinet with glass doors at each end of the case for toilets. One of our No. 27 exclusive style towel urns and one No. 156 shaving paper urn to match are furnished with each section. Yale locks, polished brass hardware.

2	Chair case; length, 10 ft. 11 in.; height, 8 ft. 7½ in.	Price, \$197.00	4	Chair case; length, 20 ft. 0 in.; height, 8 ft. 7½ in.	Price, \$365.00
3	Chair case; length, 15 ft. 5½ in.; height, 8 ft. 7½ in.	281.00	5	Chair case; length, 24 ft. 6½ in.; height, 8 ft. 7½ in.	449.00

Italian marble base extra at \$1.15 per running foot.



No. 159 Mirror Case

A neat case which, by reason of its simple attractiveness, has had many admirers. Made of quarter-sawn white oak, golden finish. Italian marble shelf. Beveled French mirrors, 4x54 and 4x44 inches. Yale locks, polished brass hardware. One of our No. 27 exclusive style towel urns and one No. 156 shaving paper urn to match are furnished with each section.

2	Chair case; length, 10 ft. 5 in.; height, 8 ft. 9½ in.	Price, \$186.50	4	Chair case; length, 19 ft. 11 in.; height, 8 ft. 9½ in.	Price, \$361.50
3	Chair case; length, 15 ft. 2 in.; height, 8 ft. 9½ in.	274.00	5	Chair case; length, 25 ft. 8 in.; height, 8 ft. 9½ in.	449.00

Marble base extra, at \$1.15 per running foot.



No. 179 Mirror Case

Made of quarter-sawn white oak, golden finish. Has Tennessee marble shelf. Fitted with beveled French mirrors, 36x48 and 8x36 inches. Yale locks, polished brass hardware, ventilated cabinets. One No. 25 towel urn and one No. 155 shaving paper urn, as shown, furnished with each section.

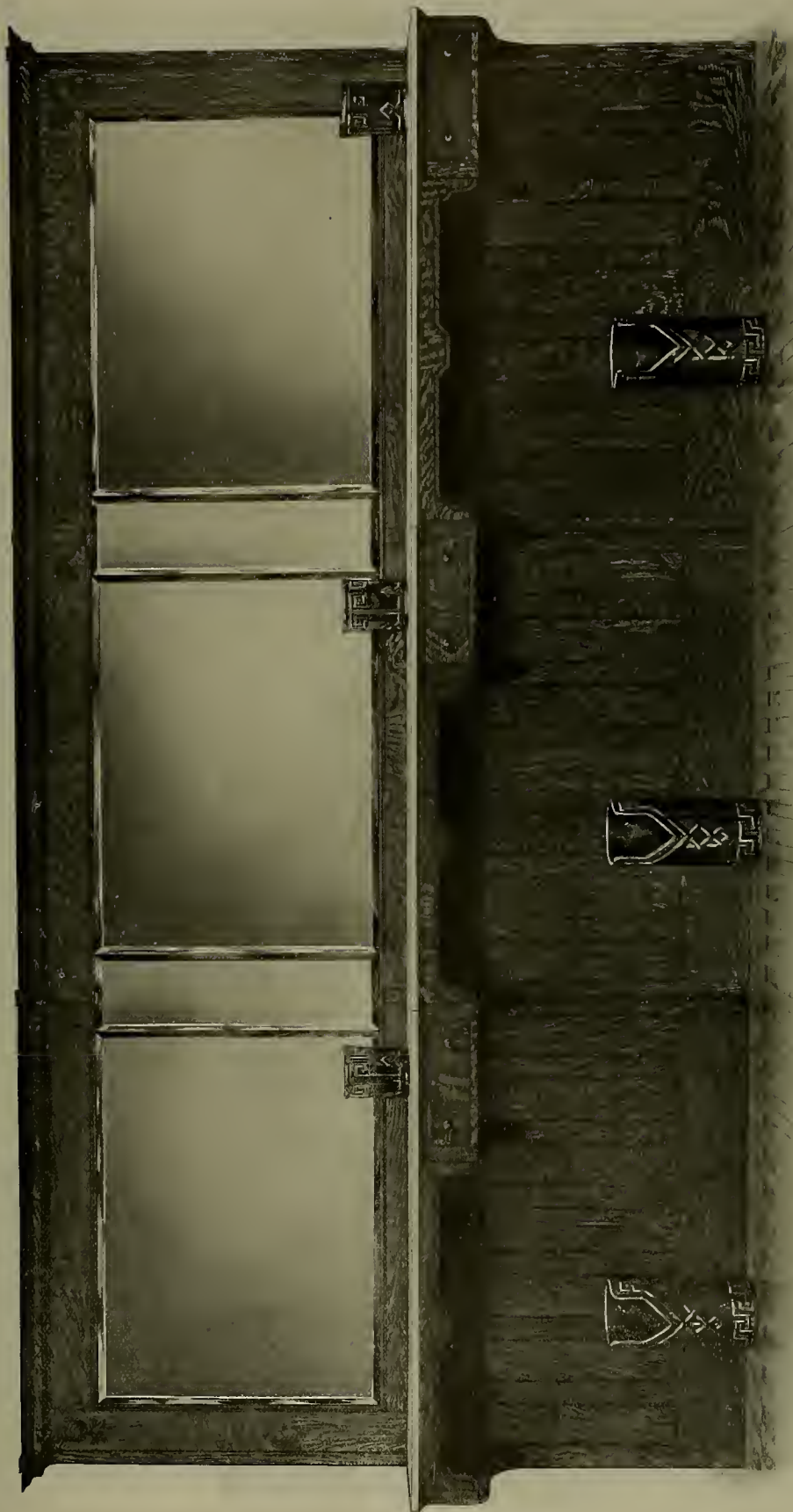
2	Chair case; length, 10 ft. 8 in.; height, 7 ft. 11 in.	Price, \$175.00	4	Chair case; length, 19 ft. 10 in.; height, 7 ft. 11 in.	Price, \$335.00
3	Chair case; length, 15 ft. 3 in.; height, 7 ft. 11 in.	" 255.00	5	Chair case; length, 24 ft. 5 in.; height, 7 ft. 11 in.	" 415.00



No. 209 Mirror Case

This case is made of quarter-sawn white oak, golden finish. It is fitted with beveled French mirrors, 36x48 and 10x36 inches. Tennessee marble shelf. The work stands are ventilated. The legs are protected by nickel-plated metal shoes. Yale locks and brass hardware.

2	Chair case; length, 10 ft. 8 in.; height, 7 ft. 11 in.	Price, \$182.00	4	Chair case; length, 20 ft. 3 in.; height, 7 ft. 11 in.	Price, \$342.00
3	Chair case; length, 16 ft. 5½ in.; height, 7 ft. 11 in.	" 262.00	5	Chair case; length, 25 ft. ½ in.; height, 7 ft. 11 in.	" 422.00



No. 211 Mirror Case

This case is especially designed for shops with low ceilings. It is made of quarter-sawn white oak, golden finish. Yale locks, polished brass hardware. Beveled French mirrors, 36x48 and 10x36 inches. Tennessee marble shelf. One No. 25 towel urn and one No. 155 shaving paper urn to match, as shown, furnished with each section.

2	Chair case; length, 10 ft. 6 in.; height, 7 ft. 6 in.	Price, \$145.00	4	Chair case; length, 20 ft. 1 in.; height, 7 ft. 6 in.	Price, \$283.00
3	Chair case; length, 15 ft. 3½ in.; height, 7 ft. 6 in.	214.00	5	Chair case; length, 24 ft. 10½ in.; height, 7 ft. 6 in.	352.00

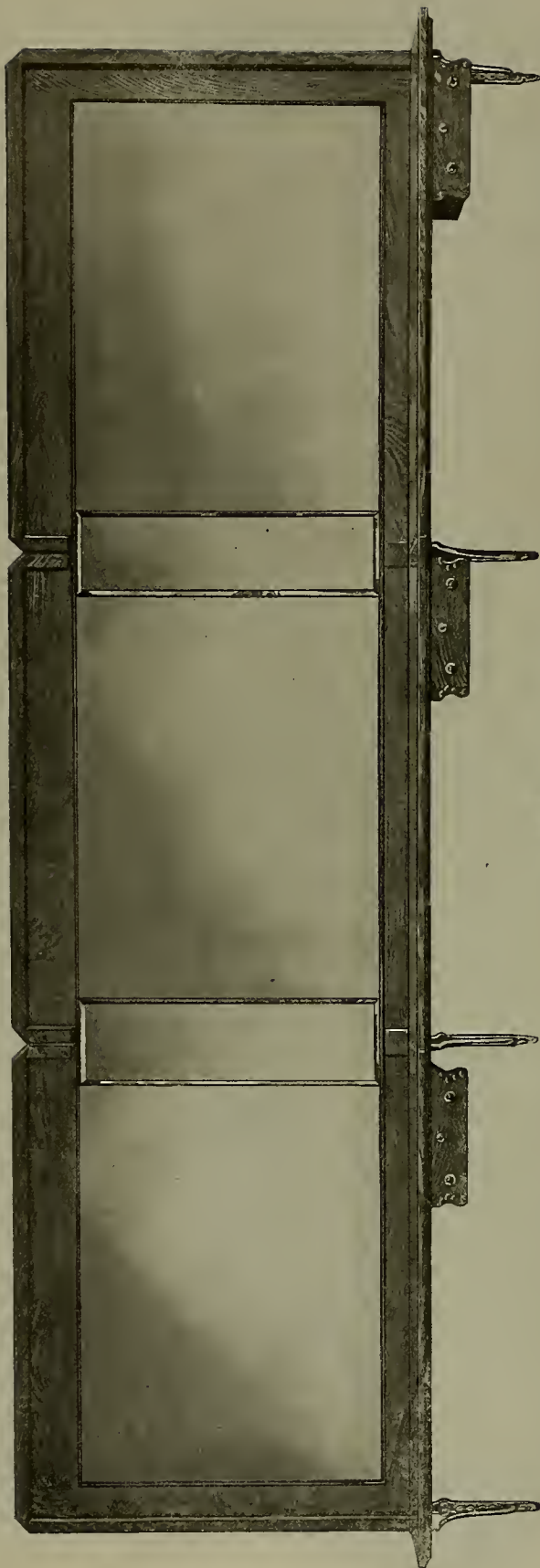
This case can be further reduced in height 6 inches by cutting down the base.



No. 212 Mirror Case

This case is made of white oak, golden finish. Has beveled German mirrors, 18x40 and 24x30 inches. Tennessee marble shelf. Brass hardware. One towel urn and one shaving paper urn furnished with each section.

2	Chair case; length, 11 ft. 0 in.; height, 7 ft. 9½ in	Price, \$124.00	4	Chair case; length, 19 ft. 11 in.; height, 7 ft. 9½ in	Price, \$219.00
3	Chair case; length, 15 ft. 5½ in.; height, 7 ft. 9½ in	171.50	5	Chair case; length, 24 ft. 4½ in.; height, 7 ft. 9½ in	266.50



No. 214 Mirror Case

Made of quarter-sawn white oak, golden finish. Solid oak polished shelf, supported by nickel-plated iron brackets. One drawer furnished with each section, fitted with locks and polished brass hardware. Plain French mirrors, 36x48 inches, with beveled connecting strips, 10x36 inches.

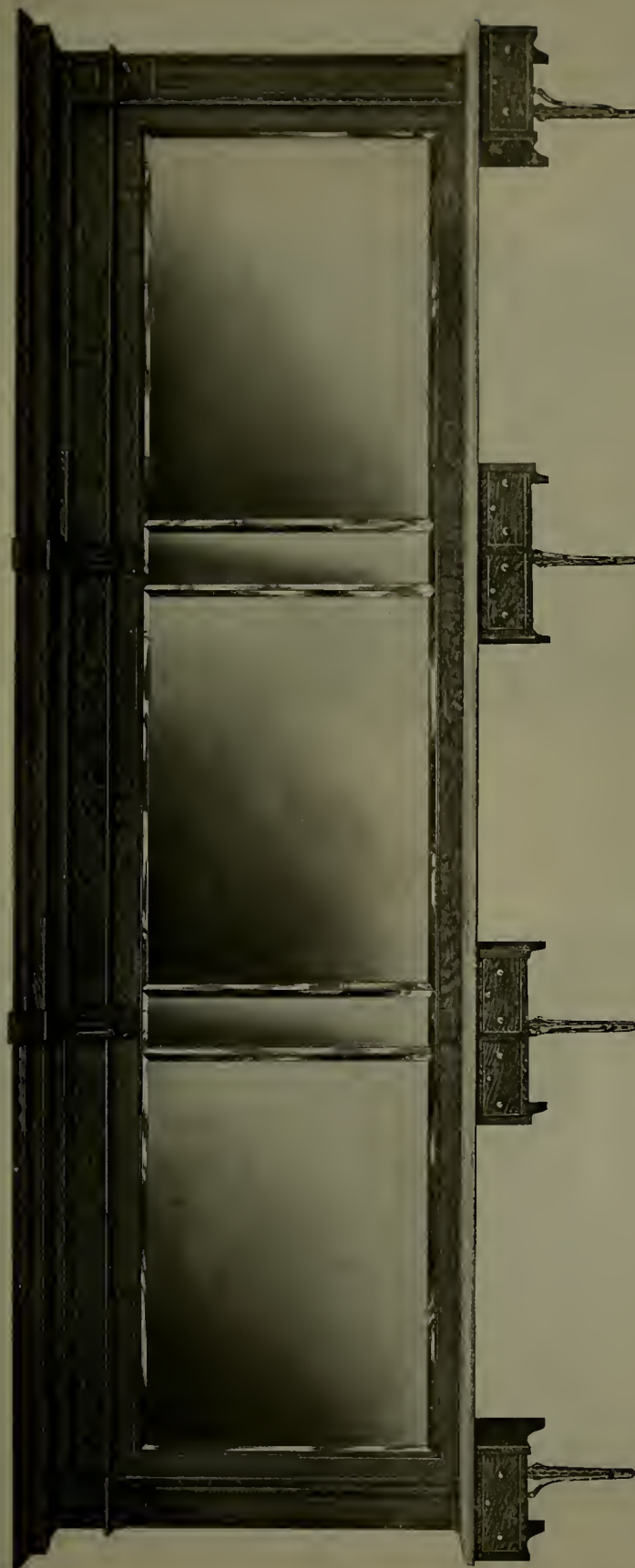
2 Chair; length, 9 ft. 9 in.	Price, \$ 93.50	4 Chair; length, 19 ft. 4 in.	Price, \$187.50
3 Chair; length, 14 ft. 7 in.	" 140.50	5 Chair; length, 24 ft. 1 in.	" 234.50
		Tennessee marble shelf furnished instead of oak shelf. Extra, per section	.....\$6.00

No. 215 Mirror Case

Same as No. 214, with plain French mirrors, 30x48 inches, and beveled French connecting strips, 10x30 inches.

2 Chair; length, 9 ft. 9 in.	Price, \$ 80.00	4 Chair; length, 19 ft. 4 in.	Price, \$161.00
3 Chair; length, 14 ft. 7 in.	" 120.50	5 Chair; length, 24 ft. 1 in.	" 201.50
		Tennessee marble shelf furnished instead of oak shelf. Extra, per section	.....\$6.00

Towel urns and shaving paper urns extra. For selection see pages 128-130.

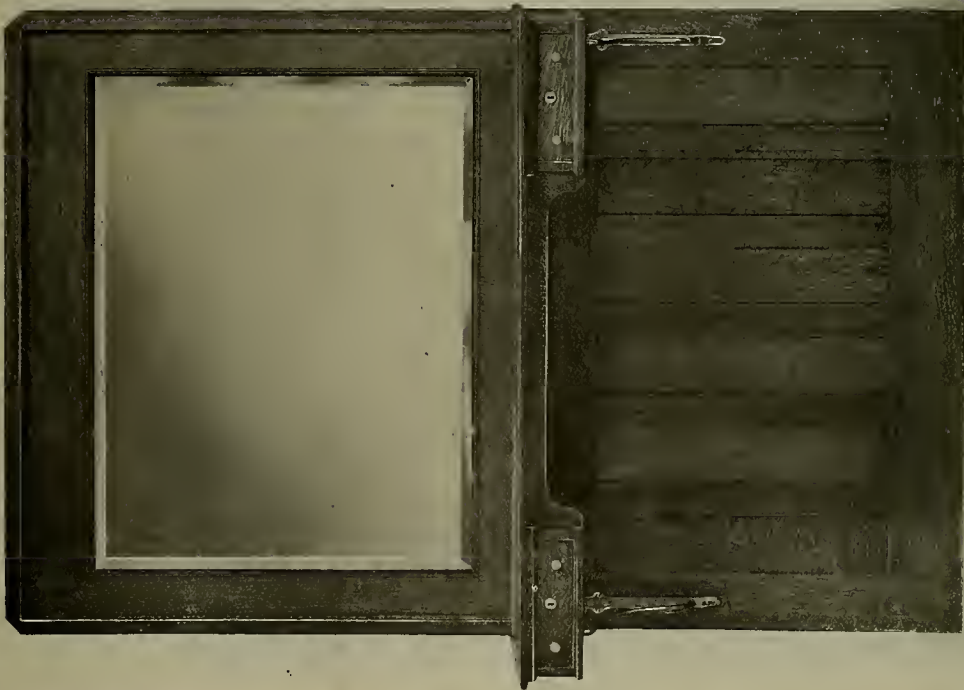


No. 216 Mirror Case

Made of quarter-sawn white oak, golden finish. Beveled French mirrors, 36x48 and 8x36 inches. Tool cabinets fitted with Yale locks and brass hardware. Tennessee marble shelf, 14 inches wide. The case is supported by nickel-plated metal brackets. This fixture can also be used as a back mirror when desired by omitting tool cabinets and substituting a narrower shelf. Price quoted on application.

22 Chair case; length, 10 ft. 8 in.	Price, \$133.00	4 Chair case; length, 19 ft. 10 in.	Price, \$253.00
33 Chair case; length, 15 ft. 3 in.	" 193.00	5 Chair case; length, 24 ft. 5 in.	" 313.00

Towel urns and shaving paper urns extra. For selection see pages 128-130.



No. 196 Mirror Case.

A strictly modern mirror case, suitable for low ceiling rooms and small barber shops. Made of quarter-sawn white oak, golden finish; solid oak shelf, polished, supported by nickel-plated iron brackets. Two small drawers for razors, shears and combs are fitted with locks and brass hardware. Beveled French mirror, 30x48 inches.

No. 196.	Length, 5 ft.; height, 6 ft. 11 in.	Price, \$61.50
No. 196A.	Same as 196, with beveled French mirror, 36x48 in.; length, 6 ft.; height, 7 ft. 6 in.	Price, \$66.50



No. 218 Mirror Case.

A one-section mirror case. Made of quarter-sawn white oak, golden finish. Solid oak shelf, polished. The drawers for tools are equipped with good locks and brass hardware. Compartments below can be used for clean towels or storing shop supplies. Beveled French mirror, 30x30 inches.

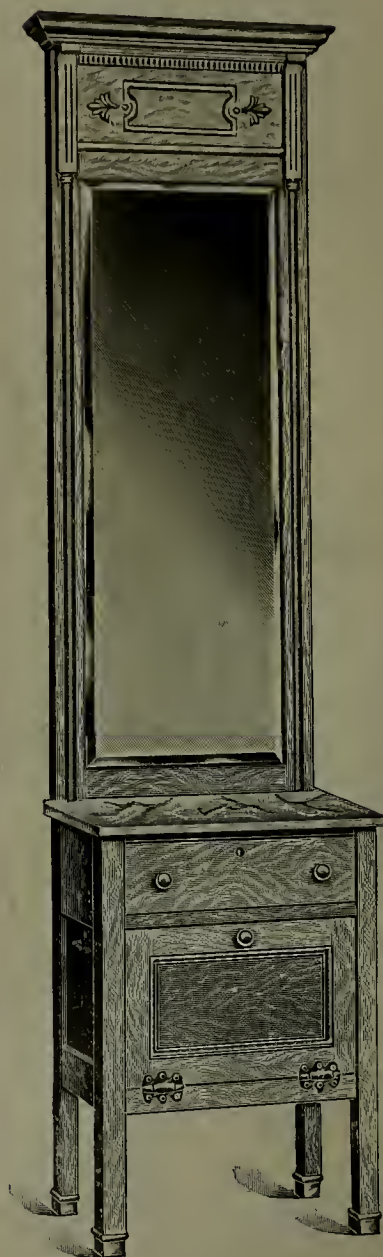
As shown; height, 7 ft. 6 in.; length, 4 ft. 1 in.	Price, \$59.00
Tennessee marble shelf instead of oak.	Extra, 5.00



No. 359 Pier Mirror.

A combination mirror and workstand, made of quarter-sawn white oak, golden finish; fitted with 18x40-inch beveled German mirror and two small mirrors in top; the workstand has one drawer, one drop door compartment and Tennessee marble shelf, 10½x25 inches. Height, 7 feet 8 inches.

Price,\$28.50



No. 346 Pier Mirror.

A modern combination mirror and workstand that satisfies a demand for dressing mirror, or can be used as mirror case where space would not permit a larger one. Made of quarter-sawn white oak, golden finish. Legs are protected by nickel-plated metal shoes. Yale lock and brass hardware. Beveled French mirror, 18x48 inches. Italian marble shelf, 14x24 inches. Height, 8 feet.

Price,\$35.00

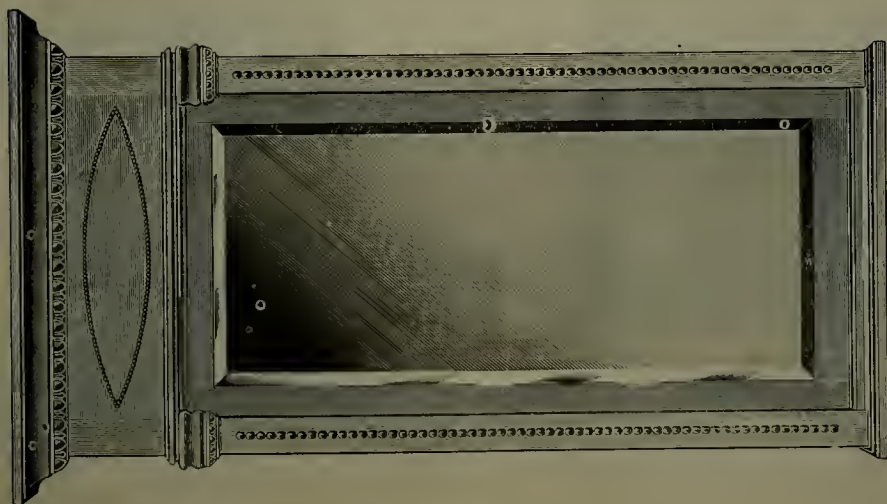


Mirrors

These ten different sizes and styles of mirrors are all adapted to barber shop uses, either in connection with work stands or brackets, as dressing mirrors or for bath rooms, etc. They are made of quarter-sawn white oak and can be furnished golden or early English finish or white enameled.

No.	Size	Style	Price, \$	No.	Size	Style	Price, \$
No. 342	With 14x24 beveled German mirror		5.00	No. 350	With 30x48 beveled French mirror		\$21.00
No. 341	" 17x30	"	6.50	No. 349	" 36x40	"	21.00
No. 343	" 24x30	"	8.00	No. 348	" 36x48	"	26.00
No. 340	" 18x40	"	8.00	No. 347	" 44x54	"	38.50
No. 351	" 30x40	French	18.50	No. 352	" 30x40	"	23.50

Other sizes of either No. 351 or 352 mirrors quoted on application.



No. 330 Mirror.

Made of quarter-sawn white oak, golden finish;
beveled German mirror, 18x40 inches.

Price,\$13.00



No. 344 Mirror.

Made of quarter-sawn white oak, golden finish;
beveled German mirror, 18x40 inches.

Price,\$12.00



No. 345 Mirror.

Made of white oak, golden finish; beveled Ger-
man mirror, 18x40 inches.

Price,\$11.00

DECKELMAN BROS., INC., 46-48 Turk St., SAN FRANCISCO, CAL.



No. 236 Bracket.

Made of quarter-sawn white oak, golden finish; top, 12x26 inches.

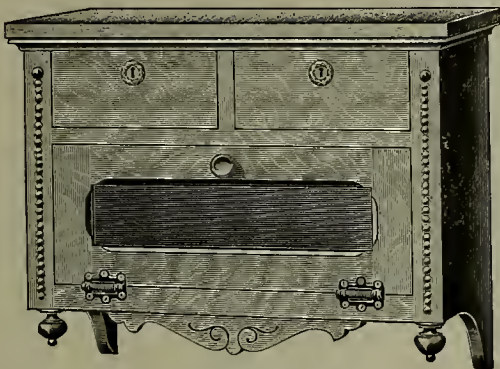
Price,\$5.00



No. 237 Bracket.

Made of quarter-sawn white oak, golden finish; top, 12x26 inches.

Price,\$6.00



No. 238 Bracket.

Made of quarter-sawn white oak, golden finish; Tennessee marble top, 12x26 inches.

Price,\$11.00

No. 239—With wood top.....Price. 9.00



No. 219 Bracket.

White enamel finish. Yale locks. White glass drawer pulls. Italian marble top, 12x21 inches.

Price,\$11.00

No. 219A—Same as No. 219; with wood top.
Price, 8.50

No. 220—Same as No. 219; with one drawer;
top, 12x14 ins.....Price, 8.50

No. 220A—Same as No. 220; with wood top.
Price, 6.50



No. 232 Bracket.

Made of quarter-sawn white oak, golden finish. Can be used with No. 231 or separate if desired. Yale locks, brass hardware. Italian marble shelf, 12x21 inches.

Price,\$19.00

No. 232A—Same as No. 232; with wood top. .Price, 16.00



No. 231 Bracket.

A combination of No. 231 and 232 brackets may be used to complete a mirror case where no provision has been made for tool and towel shelves. Made of quarter-sawn white oak, golden finish. Yale locks, brass hardware. Italian marble shelf, 12x14 inches.

Price\$14.00

No. 231A—Same as No. 231; with wood top. .Price, 12.00



No. 240 Workstand.

Made of quarter-sawn white oak, golden finish. Tennessee marble top, 13x25 inches. Height, 38 inches.

Price,\$13.00

No. 241—Same as No. 240; with wood top. Price, 11.00

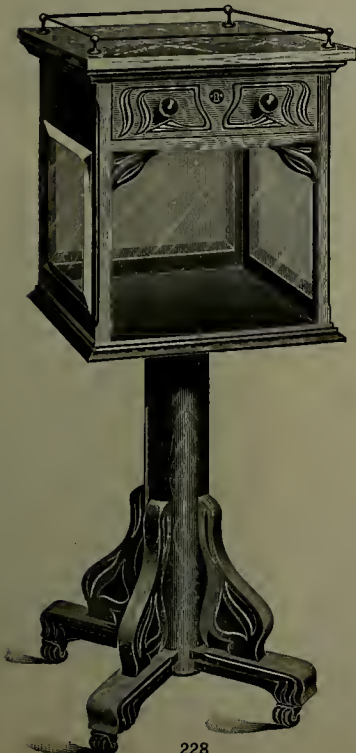


No. 233 Workstand.

Made of quarter-sawn white oak, golden finish. Ventilated doors, perforated bottom. Legs are protected by nickel-plated metal shoes. Polished oak top, 14x26 inches. Height, 38 inches.

Price,\$12.50

No. 234—Same as No. 233; with Tennessee marble top, 14x26 inches.....Price, 15.00



No. 228 Portable Workstand.

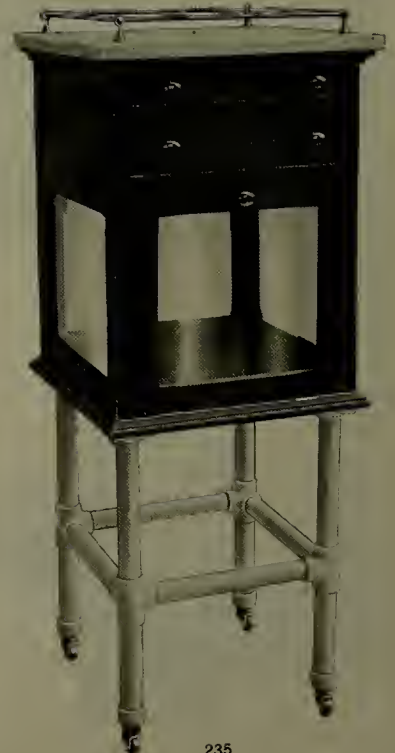
This stand can be used in connection with low base combinations having small or no workstands. Made of quarter-sawn white oak, golden finish. Beveled plate glass on three sides, brass railing on Italian marble top. Height, 42 inches.

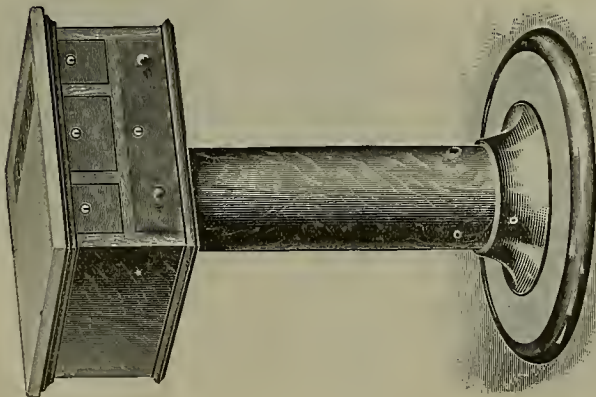
Price,\$28.00

No. 235 Portable Workstand.

Something new in portable workstands. Can be used where no provision has been made for towel and tool shelves. Cabinet is 14x14x22½ inches. Beveled plate glass on three sides. Plate glass drop door in front. Yale lock and brass hardware. Italian marble top, 16x16 inches, with brass railing. Metal base, white enameled, on rubber rollers. Quarter-sawn white oak, finished golden, or early English or white enamel. Height, 42 inches.

Price,\$33.00

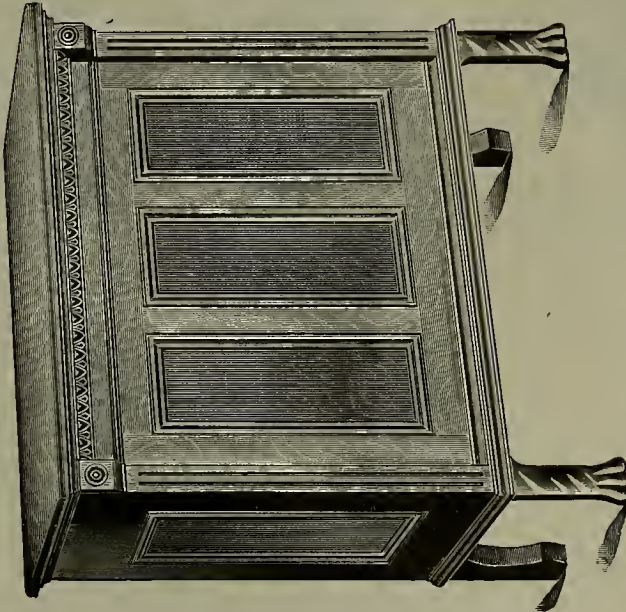




No. 5 Cash Register Stand.

A modern design—must be seen to be appreciated. Made of quarter-sawn white oak, golden finish. The Italian marble top, 20x20 inches, has nickel-plated brass plate slotted so each barber's checks can be dropped into a separate space in the small top drawer. The other drawers are for books and stationery. Yale locks, brass hardware. White porcelain enameled base, nickel-plated collar and floor rim as used on No. 360 barber chair.

Price,\$50.00



No. 3 Cashier Stand.

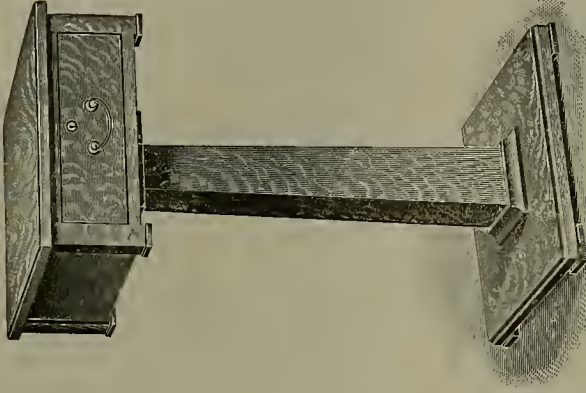
Made of quarter-sawn white oak, golden finish. Nickel-plated front legs. 38 inches high, 36 inches long, 20 inches deep. Has Tucker cash-till and cupboards in rear.

Price,\$30.00

No. 6 Cash Register Stand.

Same as No. 5, but with solid brass floor rim as used on No. 225 barber chair.

Price,\$55.00



No. 4 Cash Register Stand.

Made of quarter-sawn white oak, golden finish. Drawer has Yale lock and change till with additional space for paper money, account books and papers. Polished oak top; size, 17½x17½ inches.

Price,\$17.50

No. 7 Cash Register Stand.

Same as No. 5, but with octagon pedestal and base; solid brass floor rim; will match No. 500 barber chair.

Price,\$62.50

Choice Lumber



COMES from the best part of the log. Great care is required in properly quarter-sawing the log to produce fine figure, nature's designing that human hand cannot equal. It lends a beauty and sparkle to flat surfaces that is always pleasing and attractive.

Inferior lumber lacks figure and brilliancy and requires much unsanitary, hard-to-keep-clean carving to make it presentable.

Well Seasoned

lumber only is used in manufacturing *Koken* Furniture.

That means every stick must be piled for at least three years in the *Koken* yards before it is worked up, so as to avoid all possible chance of warping or cracking.

Over a million feet of choice selected lumber is at all times to be found in the *Koken* yards going through this best method of preparation.

Ask to see it when you visit our plant.

Carefully Manufactured

Means first-class Cabinet Makers, using properly seasoned lumber in a manner that will insure tight joints, panels well framed in, easy working, dove-tailed drawers, closely fitted doors, clean-cut carving, smooth, even surfaces, the latter being absolutely necessary that the work may be

Correctly Finished

This implies that first the pores of the wood must be well and properly filled; then follows the application of the proper number of coats of high-grade varnishes, allowed ample time to harden before being rubbed down and polished by hand. That is the *Koken* way of doing it. It gives brilliancy—is permanent—easily cared for—and quickly restored with soap and water.

It is the application of these fundamental principles in manufacturing that

Makes Highest Quality Furniture

Furniture that represents the greatest possible value for the money you pay—that gives you the service you have a right to expect—that satisfies you so completely that the recollection of its splendid quality remains long after the price is forgotten.

We illustrate on this page six different Finishes that we are prepared to furnish:

No. 1—Quarter-sawn Gum—Circassian Walnut finish.

No. 2—Genuine Mahogany, finished dark.

No. 3—Quarter-sawn white oak. Green finish.

No. 4—Quarter-sawn white oak. Early English finish.

No. 5—Quarter-sawn white oak. Golden finish.

No. 6—Quarter-sawn white oak. Natural finish.



No. 1



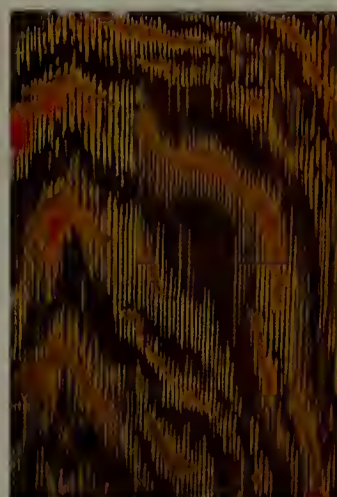
No. 2



No. 3



No. 4



No. 5



No. 6



No. 29—Arm Pole. Length 3 feet, diameter 4 inches.
Price..... \$2.75



No. 22—Arm Pole. Length 3 feet 6 inches, diameter 5 inches.
Price..... \$4.25



No. 23—Arm Pole. Length 3 feet 6 inches, diameter 5 inches.
Price..... \$3.50

No. 56 Bracket Pole

Made of iron and steel. Well painted in bright attractive colors. Has 10-inch glass globe fitted and wired for electricity. Can be furnished with gilded iron ball instead of glass globe, if desired, without extra charge. This Pole has been exceedingly popular with the trade and represents the best value that has ever been put in a Barber Pole. Diameter 9 inches. Height 55 inches.

Price..... \$15.00

If desired, No. 56 Pole can be furnished painted same as No. 55, and No. 55 can be furnished painted as No. 56.

No. 57 Bracket Pole

Same style as No. 56.

Porcelain enameled throughout instead of painted.

Price..... \$20.00

No. 55 Bracket Pole

Made of iron and steel, with gilded iron balls at each end. It can be furnished with 10-inch glass globe fitted and wired for electricity on one end or on both ends, instead of gilded iron balls, if desired, without extra charge. A very attractive and serviceable Pole. Diameter 9 inches. Height 60 inches.

Price..... \$15.00

No. 58 Lobby Pole

Made of iron and steel. Glass globe is 10 inches in diameter, fitted and wired for electricity. It has a heavy iron pedestal base, with a solid cast brass outer rim. This Pole will be found very desirable for use in the Lobby of Hotels and Office buildings where it is not possible or convenient to put up Bracket Poles. It can be furnished with gilded iron ball instead of glass globe, if desired, without extra charge. Diameter 9 inches. Height 84 inches.

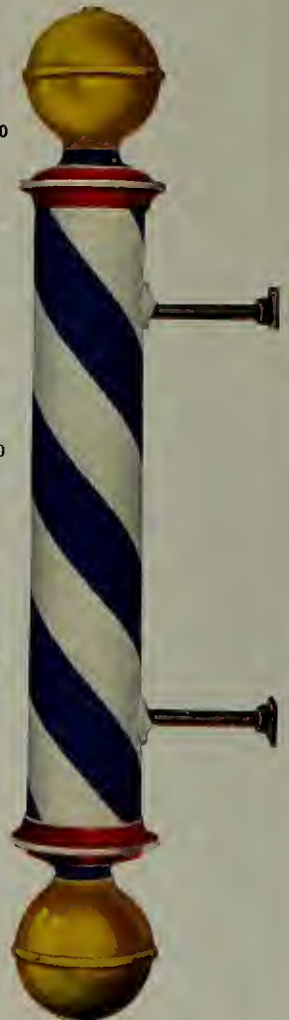
Price..... \$25.00



No. 56



No. 58



No. 55

REVOLVING POLES

Made of Iron

Porcelain Enameled



No. 76



No. 72

No. 72—Bracket Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 57 inches. Price. **\$45.00**

No. 74—Bracket Pole. Porcelain enameled. Same as No. 72 with electric motor mechanism. Red, white and blue flasher. Price. **\$60.00**

No. 76—Pedestal Base Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 95 inches. Diameter of base 15 1/2 inches. Price. **\$70.00**

No. 77—Pedestal Base Pole. Porcelain enameled. Same as No. 76 with electric motor mechanism. Red, white and blue flasher. Price. **\$85.00**



No. 78

No. 78—Pedestal Base Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 95 inches. Diameter of base 14 inches. Price. **\$65.00**

No. 79—Pedestal Base Pole. Porcelain enameled. Same as No. 78 with electric motor mechanism. Red, white and blue flasher. Price. **\$80.00**



No. 71

No. 71—Bracket Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 53 inches. Price. **\$45.00**

No. 73—Bracket Pole. Porcelain enameled. Same as No. 71, with electric motor mechanism. Red, white and blue flasher. Price. **\$60.00**

No. 81—Pedestal Base Pole. Porcelain enameled. Spring motor mechanism. Electric lighted. Height 95 inches. Diameter of base 11 3/4 inches. Price. **\$70.00**

No. 82—Pedestal Base Pole. Porcelain enameled. Same as No. 81 with electric motor mechanism. Red, white and blue flasher. Price. **\$85.00**



No. 81

Koken's Revolving Poles combine elegance of stately design and beautiful fresh coloring with life-long durability. The iron porcelain enameled construction is not affected by wind or climatic changes, and imparts an air of sanitary beauty impossible of attainment in a painted pole. The brilliant rich and harmonious colors are fired in the enamel and will not fade, wear off, nor wash out. The special spring motor which revolves the striped cylinder is of a new improved and efficient pattern which is reliable and strong. It maintains a regulated rate of speed—revolves all day on one winding—costs nothing to operate. The spring motor poles are wired for electricity and may be illuminated at night. When lighted can be seen for many blocks. All designs carry a 12-inch Opal Glass Globe, which diffuses the light evenly.

The electric poles are operated by an electric motor which is thoroughly practical. The red, white and blue flasher is a new feature, the value of which can readily be appreciated. It is run by the motor and mechanism whose simplicity of design insures continuous service without trouble. It runs for less than 15 cents per month. The revolving cylinder is made of specially treated translucent material which is lithographed with large 4-inch stripes of beautiful permanent colors which are guaranteed not to fade. These poles are effective advertisers, and will add prestige to any shop. The iron porcelain enameled pedestal base poles are the first of their kind ever produced; and for striking beauty, artistic attractiveness, strength and indestructibility they are unrivaled. The Bracket Poles are easily attached to the wall.

Nos. 76 and 81 Pedestal Base Poles can be furnished if desired with baked enamel base instead of porcelain enamel at **\$60.00** each. Nos. 73, 74, 77, 79 and 82 Poles can be furnished if desired without red, white and blue flasher at a reduction of **\$5.00**

Barber Poles

Made of Cast Iron and Sheet Steel
Each Pattern Made One Size Only

Warranted Not to Check or Crack
Patented, February Second, 1909



No. 60—Pole.
Height, 8 feet 2 inches.
Diameter, 13 inches.
Weight (boxed), 298 lbs.
Red and Gold Striping as shown. 12-in. Glass Globe.
Price \$40.00



No. 52—Pole.
Height, 7 feet.
Diameter, 9 inches.
Weight (boxed), 120 lbs.
Price \$20.00
Glass Globe and Electric
Light Fittings, extra, \$4.00



No. 38—Pole.
Height, 9 feet.
Diameter, 15 inches.
Weight (boxed), 365 lbs.
Price \$42.50
Glass Globe and Electric
Light Fittings, extra, \$6.00



No. 54—Pole.
Height, 7 feet 5 1/2 inches.
Diameter, 11 inches.
Weight (boxed), 195 lbs.
Price \$26.00
Glass Globe and Electric
Light Fittings, extra, \$4.50



No. 61—Pole.
Height, 8 feet 2 inches.
Diameter, 13 inches.
Weight (boxed), 298 lbs.
Red and White Striping as shown. 12-in. Glass Globe.
Price \$32.00

No. 62—Pole.
Same as No. 60, with
Black and Gold Striping.
12-inch Glass Globe.
Price \$40.00

Nos. 38, 52 and 54 Poles will be furnished if desired with glass globes with electric light fittings in place of gilded iron balls at the same price. If any pole with gilded iron ball is wanted with glass globe with electric light fittings on top of the iron ball, an extra charge will be made as stated.

Nos. 60, 61 and 62 Poles will be furnished if desired with Gilded Iron Ball instead of Glass Globe at same price.

Barber Poles



No. 67— 6-in. .each, \$10.00	No. 90— 8-in. .each, \$16.50	No. 69— 6-in. .each, \$11.50	No. 91—10-in. .each, \$21.50
No. 67— 8-in. .each, 13.00	No. 90—10-in. .each, 21.50	No. 69— 8-in. .each, 15.00	No. 91—12-in. .each, 27.00
No. 67—10-in. .each, 17.00	No. 90—12-in. .each, 27.00	No. 69—10-in. .each, 19.00	

No. 90 pole fitted with glass globe and wired for electric light



No. 8 Bath Sign.

Gilt letters on black ground

Each\$2.25



No. 5 Index Hand.

Made of wood, handsomely painted

Each\$1.00



No. 35 Window Transfer Sign.

Red, white and blue striping

Five inscriptions in gold: "Barber," "Baths," "Facial Massage," "Hair Cutting," "Manicuring"

Size, 5x24 inches.....each, \$0.25



No. 6 Steel Sign.

White letters on blue ground; length, 23 inches

Each\$1.50



No. 11 Arm Pole.

Size, 3x30 inches.....each, \$2.50



No. 43 Steel Sign

Porcelain Enameled

Produced especially to meet the demand for an inexpensive barber shop sign to be used on either side of doors, windows, building corner or in hotel lobbies or office building corridors where bracket or other poles are prohibited.

Will quickly pay for itself in added trade.

Made of steel, porcelain enameled.

Red, white and blue colors fired in enamel; will not run or fade.

Neat and decidedly attractive and can be kept continually new and bright by washing with a damp cloth. Will not rust.

Easily put up and made fast with two screws.

Size, 8x39 inches.

Each\$3.50

Per pair..... 6.50



No. 7 Steel Sign.

White letters on blue ground; length, 16 inches

Each\$1.50



No. 10 Arm Pole.

Size, 3x30 inches.....each, \$2.25



No. 42 Metal Revolving Sign.

Furnished with either one of four inscriptions: "Shaving," "Hair Cutting," "Baths," "Massage."

Height, 40 inches.....each, \$3.00



No. 33 Metal Revolving Sign.

Height, 33 inches.....each, \$6.00

Child's Chairs and Seats

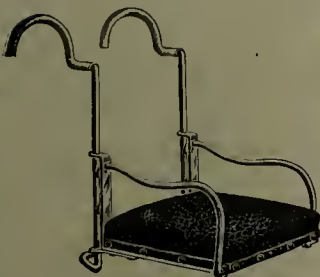


No. 2 Child's Chair.

With cane seat, screw machinery.

Price\$4.50

No. 7—Same as No. 2, but with upholstered seat..... 5.50



No. 8 Child's Seat.

Is adjustable; to be bung over the back of a barber's chair. This raises the child to a convenient height. The feet rest on cushion seat of chair, protected by towel or otherwise. The books are nickel-plated and rubber-protected.

Each\$4.00

Congress
Hydraulic
Mechanism

Correctly
and Specially
Designed



No. 25 Child's Chair

Iron snow white porcelain enameled constructed pedestal base and seat frame. Solid brass floor rim. All other exposed metal parts heavily nickel plated. Luxuriously and comfortably upholstered in best leather. Congress hydraulic mechanism in pedestal. The acme of grace and beauty fashioned in such proportions as are most convenient for the barber.

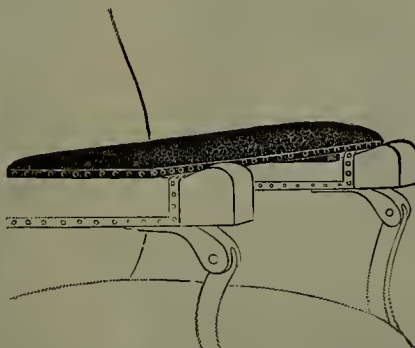
Price\$55.00



Hydraulic Oil

In cans containing enough for complete charge for one chair.

Each ...\$0.40



No. 10 Child's Hair Cutting Seat.

Made to fit on arms of any barber chair. Upholstered with genuine leather, color to match chairs.

Price\$2.75

No. 11 Child's Hair Cutting Seat.

Fits on arms of any barber chair. Upholstered in black imitation leather, with apron.

Price\$0.60

In Harmony
With Finest
Fixtures

An Asset
Not an
Expense



No. 9 Child's Chair.

Made of oak, golden finish; adjustable screw machine; metal foot rest.

Price\$8.25



No. 466 Child's Chair.

Can be raised and lowered; adjustable foot rest; steel, oxidized finish; polished oak seat.

Price\$6.50

Chairs and Shampoo Stools

Buy these solid, well built chairs. They outlast two cheap ones and cost less in the end.

Well seasoned wood guarantees against warping and cracking. Finish unexcelled at the price.



No. 121—Shampoo Stool. Made of oak, golden finish. Height, 22 inches. Price\$2.00



No. 81

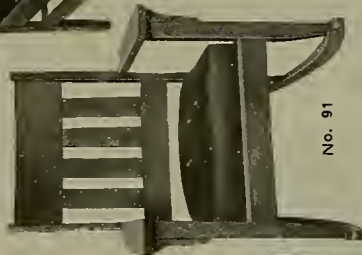
No. 74—Arm Chair. Made of oak, golden finish; extra high back; 30 inches from seat. Price\$5.00



No. 74



No. 92—Large Arm Chair to match No. 91 Rocker. Price ...\$11.50

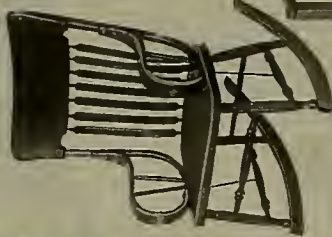


No. 91

No. 91—Large Arm Rocker. Made of quarter-sawn white oak, golden finish; extra heavy and strong; removable spring cushion; genuine leather upholstered seat. Price\$12.60



No. 90—Arm Chair. Made of quarter-sawn oak, golden finish. Price\$7.00

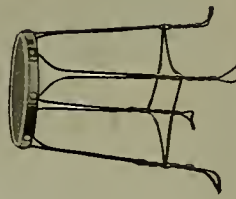


No. 82—Arm Rocker. Made of chestnut seat, golden finish. Price\$1.50



No. 78

No. 78—Directors' Arm Chair. Made of quarter-sawn white oak, golden finish; extra heavy and strong. Price\$7.50



No. 122—Shampoo Stool. Made of steel, copper oxidized; oak seat. Height, 22 inches. Price\$2.55

No. 121—Shampoo Stool. Made of steel, nickel-plated. Padded upholstered seat; genuine leather on No. 122 or No. 123 Stools. Extra 3.25 2.00



No. 86—Seating Chair. Made of steel, copper oxidized. Polished oak seat. Price\$2.50

No. 87—Seating Chair. Same as No. 86, Nickel-plated. Price 3.50



No. 83—Folding Seats. Metal frames, fancy black and gold finish; mahogany seat and back. Price, 2-seat sections\$7.00 Each additional seat 3.00 Extra for white enameled metal frames. Per section. 1.00



The above picture shows a Shop equipped with No. 83 Folding Seats with White Enameled Frames



No. 40 Settee.

This massively built settee must be seen to be appreciated. It is made specially for those wanting something extra fine. It is made of quarter-sawn white oak, golden finish. Springs are used in upholstering the seat. The covering is best grade No. 1 grain leather, any color. The legs are protected by heavy cast brass shoes, polished. This settee makes a fine addition to any barber shop.

4 feet long.....\$57.50
6 feet long..... 75.00
8 feet long (with 6 legs).... 100.00

No. 19 Shoe Shining Stand

Made of quarter-sawn white oak, golden finish; japanned pedestal brackets. Platform covered with sheet brass. Length, 3 ft. 4 in.; width, 1 ft. 11 in.
Price.....\$18.00

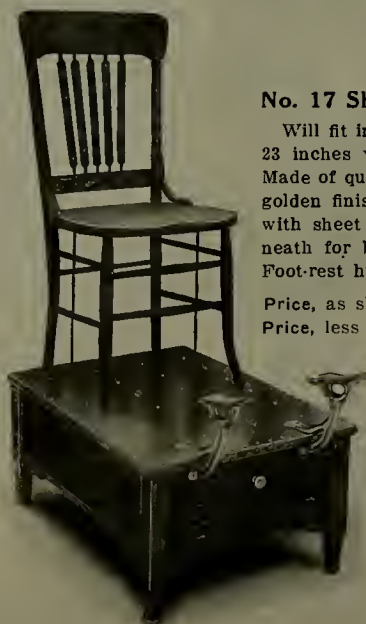
No. 19A—With nickel-plated pedestal brackets..... 19.50



No. 17 Shoe Shining Stand

Will fit in any corner. Is only 23 inches wide, 32 inches long. Made of quarter-sawn white oak, golden finish. Platform covered with sheet brass. Space underneath for brushes and supplies. Foot-rest brackets japanned.

Price, as shown.....\$15.00
Price, less chair..... 13.00



No. 30 Settee.

Made of quarter-sawn white oak, golden finish. Upholstered in leather, any color. A first-class, well-built, substantial settee at a moderate price.

4 feet long.....\$32.50
6 feet long (as shown).... 44.00
8 feet long..... 55.00



A new feature for shoe shiners. No space wasted. The maximum amount of room required is but 35 inches wide over all, permitting boot black parlor to occupy a narrow room where a wider stand would make it prohibitive.

The sectional design permits of enlarging stand when an increasing business demands it by adding either two or three-chair sections.



This stand is equipped with folding theatre chairs (more fully described on page 74) and No. 55A japanned pedestal foot rests that can be removed from the socket both features making it very convenient for the customer when getting on and off the stand.

Made of quarter-sawn white oak, golden finish. The platforms are covered with sheet brass and oil cloth.

No. 45 Sectional Shoe Shining Stand.

Price, 2 sections, complete as shown; length, 3 ft. 7½ in.; width, 35 in.....	\$35.00
Price, 3 sections; length, 5 ft. 3½ in.; width, 35 in.....	48.00
With No. 65 foot rests, nickel-plated, extra, per section	2.00



No. 26 Shoe Shining Settee.

Made of quarter-sawn white oak, golden finish. Tennessee marble on both platforms. Fitted with No. 54 nickel-plated pedestal shining brackets. Brass legs, leather upholstered seat. Length, 2 ft. 1 in.; width, 3 ft. 5½ in.

Price	\$ 54.00
No. 25—Same style, for two persons; length, 4 ft. 1 in.....	83.00
No. 27—Same style, for three persons; length, 6 ft. 1 in.....	120.00
No. 28—Same style, for four persons; length, 8 ft. 1 in.....	157.00

Made of quarter-sawn white oak, golden finish, with platforms of strips of dark and light wood. Fitted with No. 54 nickel-plated pedestal shining brackets. Nickel-plated legs, brackets, corner strips and ornaments.

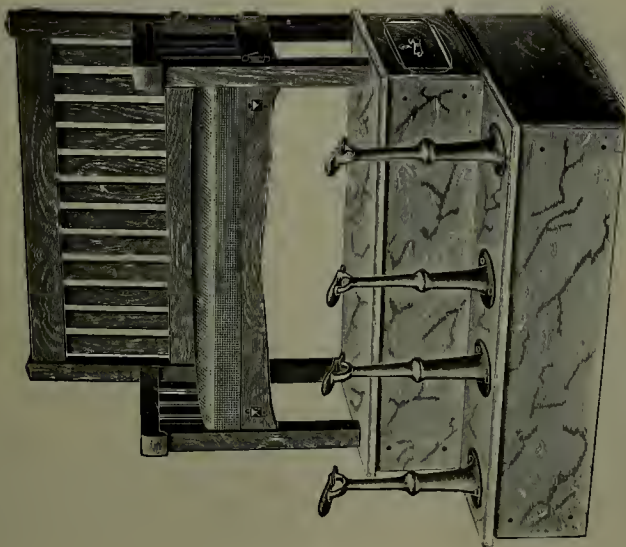


No. 20 Shoe Shining Stand.

Length, 2 ft. 1 in.; width, 3 ft. 8 in.

Price, as shown.....	\$32.50
No. 20A—With Tennessee marble platforms....	41.50

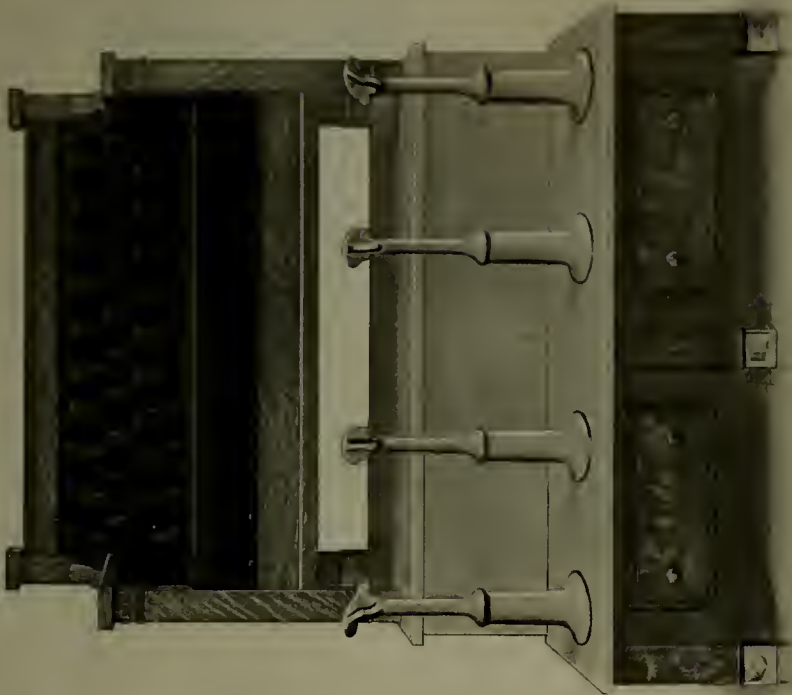
See pages 176 to 181 for Shoe Polisher's Supplies



No. 31 Shoe Shining Settee.

Made of quarter-sawn white oak, golden finish. Italian marble on top and front of both platforms. Settee made Mission style. Seat upholstered with close woven cane or leather. Fitted with No. 54 nickel-plated pedestal shining brackets; length, 4 ft. 1 in.; width, 3 ft. 6 in.

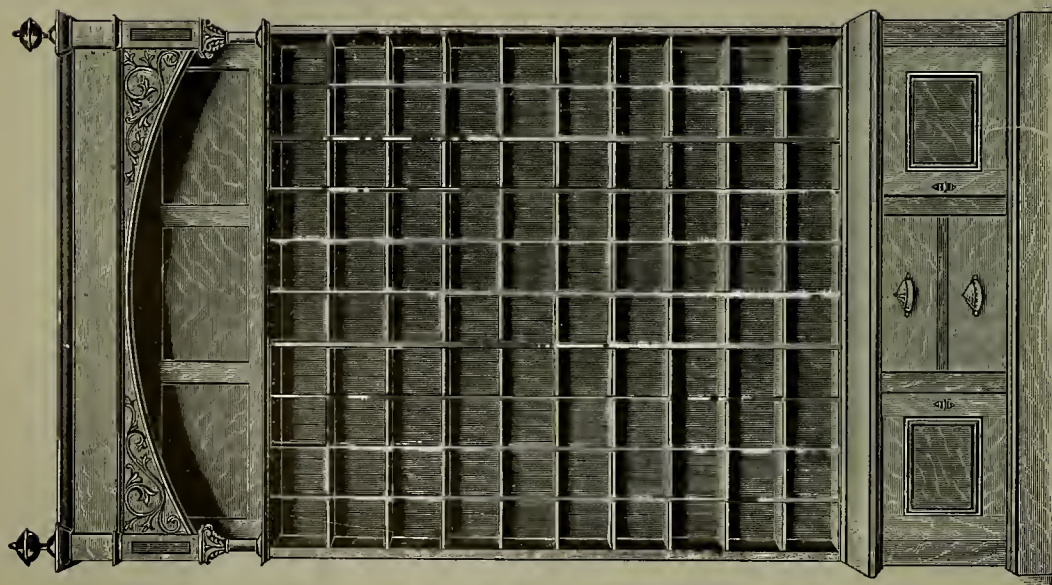
Price	\$100.00
No. 32—Same style, for one person; length, 2 ft. 1 in.	63.50
No. 33—Same style, for three persons; length, 6 ft. 1 in.	137.50
No. 34—Same style, for four persons; length, 8 ft. 1 in.	175.00



No. 41 Shoe Shining Stand.

Made of selected quarter-sawn white oak, golden finish. Has Italian marble on both platforms. The shining brackets are made of iron, porcelain enameled. The settees have tufted back and removable seat. Springs are used in upholstering. The covering is of best grade No. 1 grain leather, any color. The legs have heavy cast-brass shoes, polished. The handsomest stand ever offered to the trade. Length, 4 ft. 1 in.; width, 3 ft. 10 in.

Price, as shown, for two persons.....	\$170.00
No. 42—Same style, for 1 person; length, 2 ft. 1 in.	105.00
No. 43—Same style, for 3 persons; length, 6 ft. 1 in.	225.00
No. 44—Same style, for 4 persons; length, 8 ft. 1 in.	280.00

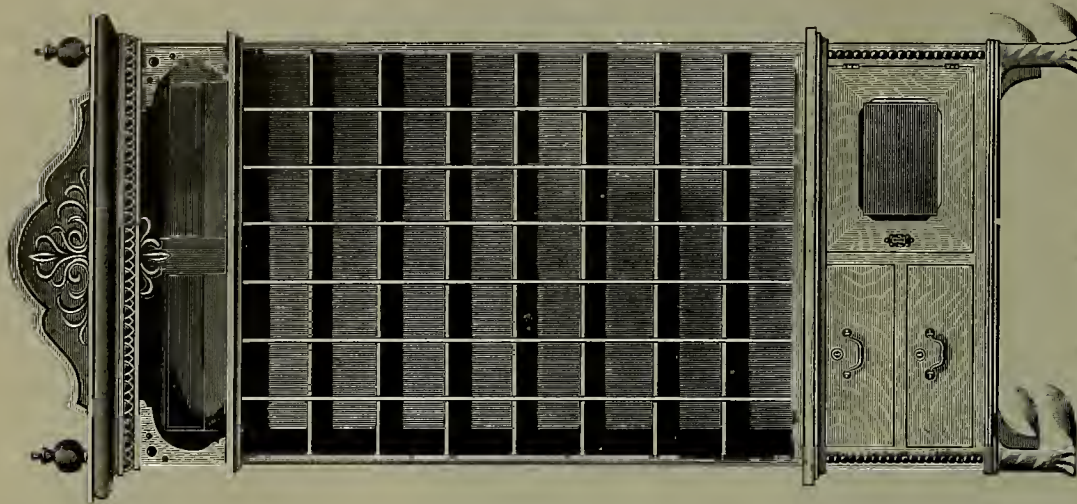


No. 615 Mug Case.

Made of quarter-sawn white oak, golden finish. With or without glass doors.

Price, with	72 spaces...8 ft. 6 in.	Height.	Width.	Plain.	With Doors.
Price, with	100 spaces...9 ft. 3½ in.		4 ft. 0 in.	\$55.00	\$62.00
			5 ft. 0 in.	66.00	77.00

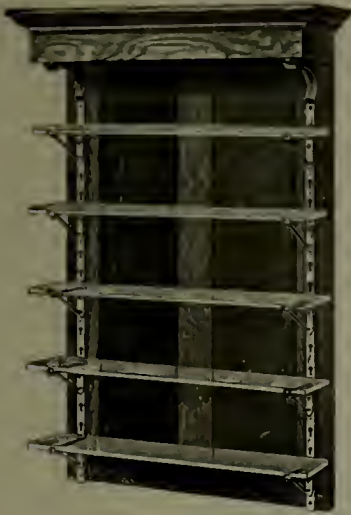
An extra charge will be made for matching combination cases.



No. 619 Mug Case.

Made of quarter-sawn white oak, golden finish. Nickel-plated front legs. With or without glass doors.

For Without Grass Doors.			Width.	Plain.	With Doors.
Price, with	Height.				
49 spaces...7 ft. 8 in.	3 ft. 10½ in.		\$38.50	\$45.00	
56 spaces...8 ft. 2 in.	3 ft. 10½ in.		44.00	51.00	
72 spaces...8 ft. 10 in.	4 ft. 4 in.		51.00	58.00	
100 spaces...9 ft. 6 in.	5 ft. 3 in.		62.00	73.00	



No. 625 Glass Shelf Mug Case.

Made of quarter-sawn white oak, golden finish. Has five plate glass shelves, 24 inches long, 5 inches wide, supported by adjustable nickel-plated brackets.

Price,\$17.50

Other sizes quoted on application.



No. 626 Glass Shelf Mug Case.

A handy, sanitary mug case. Can be attached to any wall. The five polished plate glass shelves, 24 inches long, 5 inches wide, are supported by adjustable nickel-plated brackets, secured to white enameled wood strips.

Price, complete as shown.....\$11.00



No. 613 Mug Case.

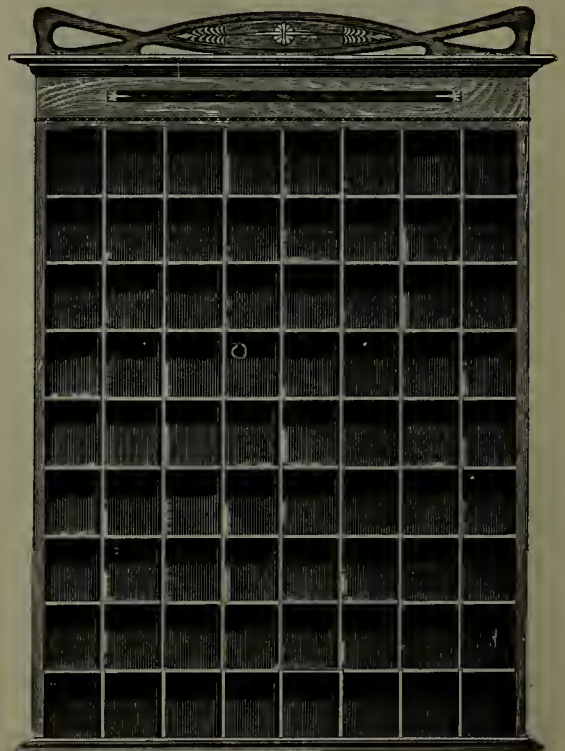
Made of white oak, golden finish.

Price, with 20 spaces.....\$ 6.75

Price, with 35 spaces..... 8.50

Price, with 49 spaces..... 12.00

Price, with 72 spaces..... 16.50



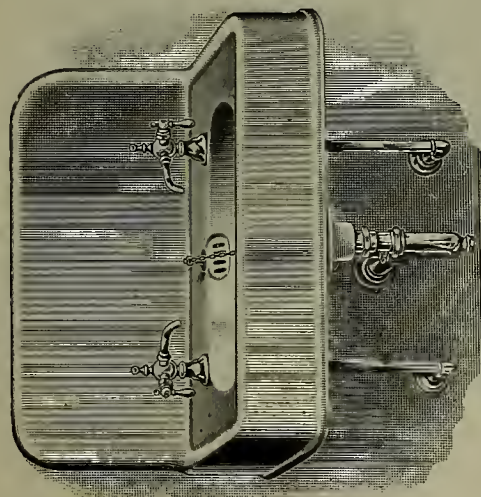
No. 620 Mug Case.

Made of quarter-sawn white oak, golden finish.

Price, with 35 spaces.....\$11.50

Price, with 49 spaces..... 15.00

Price, with 72 spaces..... 19.00



Lavatories. Porcelain Enameled

Sanitary; size, 18x24, with 10-inch back and 12x15-inch bowl. Slab, apron, oval bowl with overflow and back, all in one piece, supported by a concealed wall hanger; nickel-plated Fuller basin cocks, chain stay, chain and waste plug; rubber stopper; nickel-plated trap and waste, with vent to wall.

No. 471—As described, without supply pipes\$20.00

No. 471A—Complete, as shown, with nickel-plated supply pipes..... 22.50

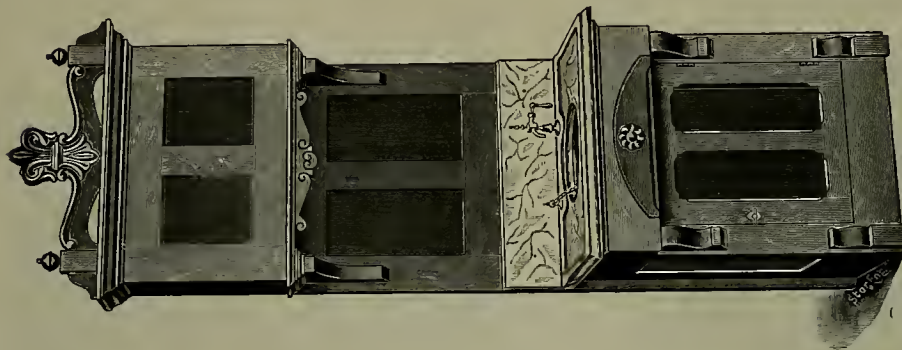
No. 470—Sanitary; size, 18x21, with 8-inch back and 11x15-inch bowl. Slab, apron, "D" pattern bowl and back all in one piece, supported by a concealed wall hanger, nickel-plated Fuller basin cocks and waste plug, rubber stopper; nickel-plated trap and waste with vent to wall. Without supply pipes..... 18.00

No. 470A—Complete, as described, with nickel-plated supply pipes..... 20.50

The above lavatories will be furnished, when desired, with nickel-plated traps with vent to wall and waste to floor, and nickel-plated supplies to floor instead of with trap, waste and supplies as shown, without any extra charge.

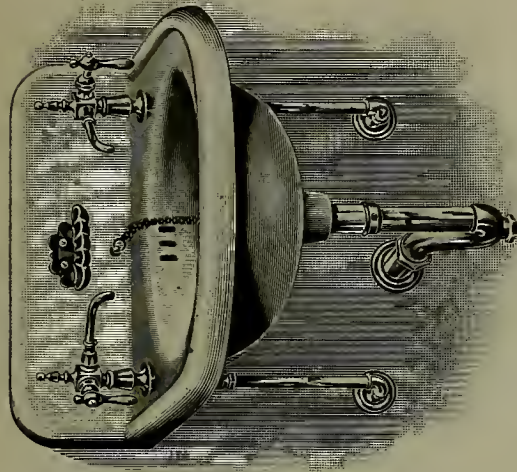
No. 434 Washstand.

Same as No. 437, without tank. Made of quarter-sawn white oak, golden finish. Tennessee marble top and back, nickel-plated Fuller basin cock, chain stay, shampoo sprinkler and hose, 12-inch overflow basin. Price\$20.00



No. 437 Portable Washstand.

A neat washstand, to be used where waterworks are not handy. Made of quarter-sawn white oak, golden finish. Tank in top lined with galvanized iron. Tennessee marble top and back, 13-inch overflow basin, nickel-plated Fuller basin cock, chain stay, shampoo sprinkler and hose. Price\$32.50



No. 469 Lavatory. Porcelain Enameled

Sanitary; size, 16x19, with 6-inch back and 11x14-inch oval bowl. Slab, bowl with center outlet and overflow, and back, all cast in one piece, supported on concealed wall hanger. Fitted with Fuller basin cocks, chain stay, soap cup and trap and waste, all nickel-plated.

Price, as described, without supply pipes....\$12.50

Price, complete as shown, with nickel-plated supply pipes..... 15.00

No. 460A Portable Washstand.

Sanitary. With hot-water attachment. This consists of a nickel-plated cylinder in which the water flows over a copper cone. An alcohol lamp sends an intense blaze up under this cone and heats the water in from one to three minutes. Use denatured alcohol only, it gives the best results. Thus by striking a match and turning a faucet you get running hot water. The water tank, holding 4½ gallons, is encased in a quarter-sawn oak cabinet, or finished in white enamel as desired, fitted with a French mirror, 12x16 inches. The basin is porcelain enameled, suspended on nickel-plated hinged brackets. The pedestal is a tank which catches waste water from the basin, and can be easily removed and emptied. The pipe carrying the water from the tank to the basin, the faucet, towel rack, soap and tumbler holders, are nickel-plated. A very convenient washstand, tasty in appearance and easily set up. Height, 5 feet 10 inches.

Price\$21.00

No. 460—Without heater attachment..... 17.50

No. 445 Lavatory.

Porcelain Enameled

Sanitary; size, 22x33, with 13x18-inch bowl. Slab, apron and bowl all cast in one piece, supported on porcelain enameled fluted column, oval pedestal. Fitted with special design nickel-plated combination cock and concealed waste, including shampoo hose and sprinkler.

Price, as described...\$58.50



No. 445

No. 450 Lavatory.

Porcelain Enameled

Same as No. 445, but with one No. 6 Fuller double basin cock and one No. 8 Fuller double shampoo cock and concealed waste.

Price, as described...\$63.50

Nickel-plated air-chamber supplies on either of the above, per pair, extra, \$4.00

Nickel-plated "P" trap and waste on either 445 or 450, extra.....\$3.50



No. 468 Lavatory. Porcelain Enameled

Sanitary; size, 22x27, with 13x17-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain plain octagon pedestal. Fitted with special design nickel-plated combination shampoo and basin cock, with china indexed handles, including shampoo hose and sprinkler.

Price, as described.....\$47.50



No. 465 Lavatory. Porcelain Enameled

Sanitary; size, 27x43 inches, with two "D" pattern bowls, 14x18 inches. Slab, bowls and apron all cast in one piece, supported on single one-piece, porcelain-enameled, plain round pedestal. Fitted with our No. 20 nickel-plated combination shampoo and basin cock, hose and sprinkler, and all cast body nickel-plated bag trap with clean-out plug.

Price, as described.....\$80.00



No. 466 Lavatory. Porcelain Enameled

Sanitary; size, 24x33, with 13x17-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain enameled plain square pedestal. Fitted with two special Fuller basin cocks and combination shampoo cock, hose and sprinkler, all nickel-plated and with china indexed handles.

Price, as described.....\$61.00

Nickel-plated air chamber supplies, with shut-off valve. Per pair, extra..... 5.00

Nickel-plated "P" trap and waste. Extra. 3.50

No. 467 Lavatory. Porcelain Enameled

Sanitary; size, 24x33, with 13¼x18½-inch bowl. Slab, bowl and apron all cast in one piece, supported on porcelain enameled panel column, square pedestal. Fitted with imperial lift waste, No. 8 Fuller double shampoo cock and No. 6 Fuller double basin cock, all nickel-plated, and with china indexed handles, shampoo hose and sprinkler.

Price, as described.....\$73.50

Nickel-plated air chamber supplies, with shut-off valve. Per pair, extra..... 5.00

Nickel-plated "P" trap and waste. Extra.... 3.50





No. 472 Lavatory.

Porcelain Enameled

Sanitary; size, 26x44, with 13x17-inch bowls. Top, apron, bowls and soap cups all cast in one piece. These parts, as well as the two plain, square pedestals, are protected by the finest porcelain enamel. Fitted with No. 8 Fuller double shampoo cock and four special Fuller basin cocks and concealed waste, all nickel-plated and with china indexed handles, shampoo hose and sprinkler.

Price, as described, with special trap, waste and supplies.....\$105.00

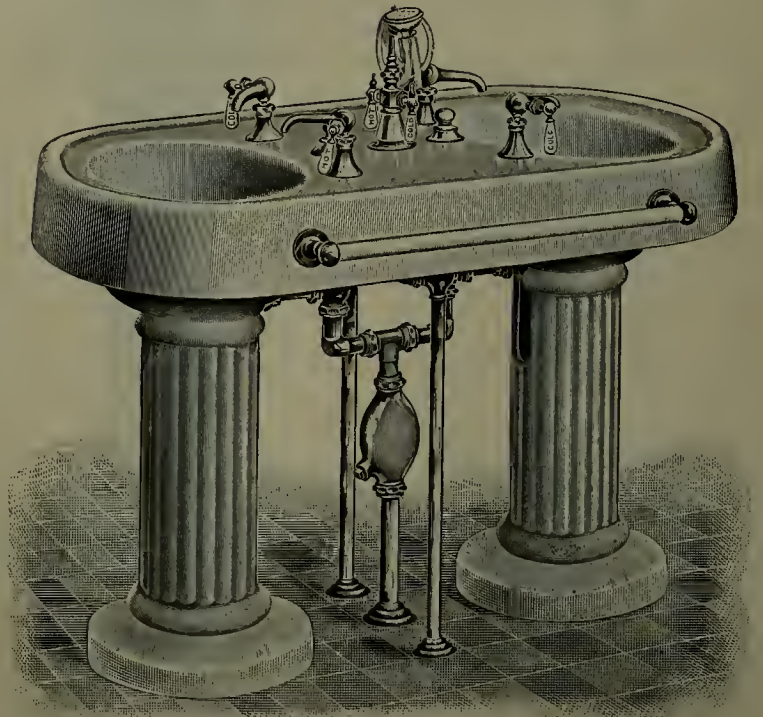
No. 455 Lavatory.

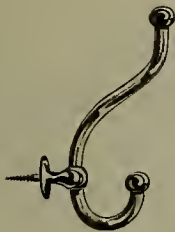
Porcelain Enameled

Sanitary; size, 27x45, with 13x19-inch bowls. Top, apron and bowls all cast in one piece. These parts, as well as the two pedestals, are protected by the finest porcelain enamel. The bowls are near the edges, affording the closest access for shampooing, while the center of the stand has ample space for all fittings, as well as for hot-water cloths, etc. Fitted with No. 8 Fuller double shampoo cock, four special Fuller basin cocks and concealed waste, all nickel-plated and with china indexed handles, shampoo hose and sprinkler.

Price, as described, with special trap, waste and supplies.....\$110.00

Glass towel bars on each side as shown, extra..... 8.50





No. 436 Hat and Coat Hook.

Brass, nickel-plated, with security screw through wall plate.

Each\$0.50



No. 1 Hat and Coat Hook.

Japanned finish. Per dozen....\$0.85

No. 4—Nickel plated. Per dozen 1.50

Size, 9½x4¼ inches.

Octagon design. A match with No. 500 chair. The base plate is iron, porcelain enameled, with nickel-plated collar.

The post is made of quarter-sawn white oak, golden, mahogany or white enamel finish. The shelf has brass rail, handy for patrons' neckwear.



No. 60 Costumer.



No. 28 Hat and Coat Hook.

Oxidized copper finish.

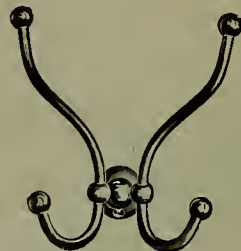
Each\$1.10



No. 538 Hat and Coat Hook.

Solid brass, polished.

Each\$0.40



No. 437 Hat and Coat Hook.

Brass, nickel-plated, with security hook through wall plate. A neat, strong, durable hook.

Each\$1.00

The floor rim is solid brass, polished. Hooks and bands are also solid brass, polished, except on mahogany or white enameled finish, when they are nickel-plated. Height, 8 feet.

Price\$72.50

No. 61—Same as No. 60. Made of genuine mahogany. Price..... 82.50



No. 3 Hat and Coat Hook.

Locks automatically, unlocks with numbered checks. No chance for wraps to be stolen or exchanged.

Nickel or copper oxidized finish.

Each\$0.75

Polished brass.....Each .80



No. 389 Hat and Coat Hook.

Extra strong iron, Japanned.
Size, 4x6 inches.

Per dozen.....\$0.85

in iron, nickel-plated.

Per dozen..... 4.00

In solid brass, polished.

Per dozen..... 6.00



No. 55 Costumer.

Made of quarter-sawn white oak, golden, mahogany or white enamel finish. Base is iron, porcelain enameled; has nickel-plated collar and floor rim, same as on No. 146 barber chair. Hooks and bands are solid cast brass, polished. The small shelf is for patrons' neckwear. Height, 8 feet. Diameter of base, 2 feet. Space between hooks, 9 inches.

Price\$57.50

No. 57—Same as No. 55; with solid brass polished floor rim on base..... 62.50

No. 58—Same as No. 57; made of genuine mahogany..... 72.50

VERY POPULAR—OFTEN IMITATED—NEVER EQUALED



No. 537 Hat and Coat Hook.

Metal, oxidized copper finish; four large double hooks. Size, 8½x16¼ inches.

Each\$1.85



No. 101 Hat and Coat Hook.

In iron, japanned. Size, 4x7¼ inches.
Per dozen.....\$1.50

In iron, nickel-plated.

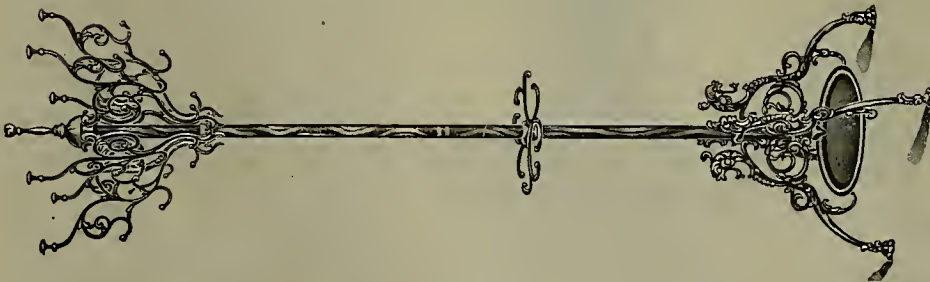
Per dozen..... 4.25

in solid brass, polished.

Per dozen..... 6.50

A STATELY and imposing hat and coat rack of unusual capacity. One No. 55 is equal to six ordinary Costumers or a wall full of hat and coat hooks. Especially desirable in small rooms where space is limited.

THIS illustration does not do justice to the elegance and beauty of this fixture. If you want the most striking, practical Costumer on the market, and one which adds real tone to your shop, consider no other.

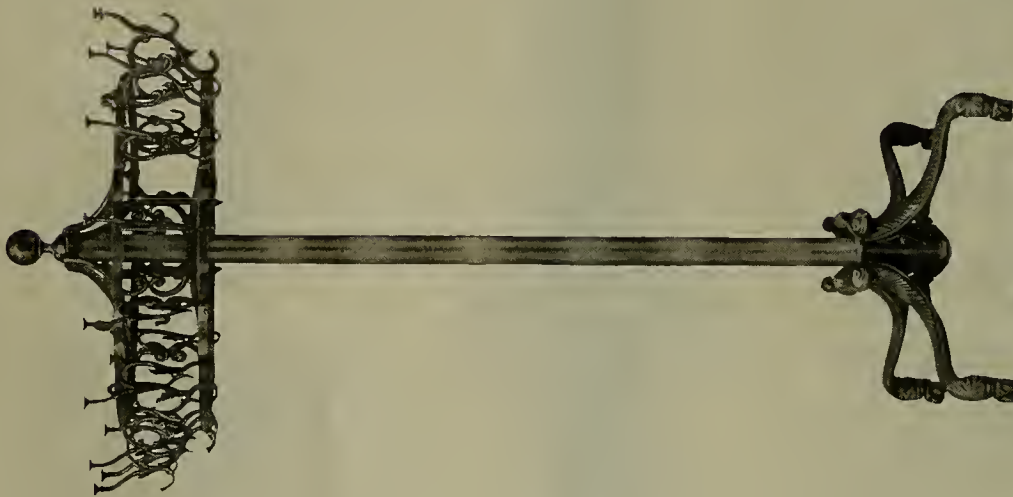


No. 38 Costumer.

Metal, oxidized copper finish; extra heavy, with umbrella holder, six side and one center hook. Height, 6 feet 1 inch.
Price\$9.50

No. 34 Costumer.—Metal, oxidized copper finish, with umbrella holder; four side and one center hook. Height, 5 feet 11 inches.
Price\$6.50

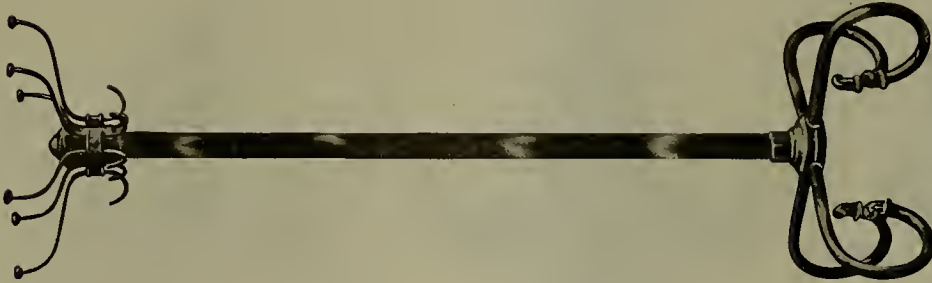
No. 39—Same as No. 34, without umbrella holder.
Price\$5.50



No. 72 Costumer.

Metal, extra heavy, substantially made. Height, 7 feet; diameter at top, 44 inches; diameter at base, 32 inches. Sixteen hooks well spaced on ring that revolves on ball bearings. An artistic and handsome fixture.

Copper oxidized finish.....Price, \$32.00
Brass or nickel-plated finish..... " 37.00



No. 73 Costumer.

Made of heavy metal, oxidized lacquer finish. Height, 5 feet 6 inches; width at base, 27 inches. Revolving top with six hooks well spaced.
Price\$5.50

No. 35 Costumer.—Metal, oxidized copper finish, with umbrella holder; six side and one center hook. Height, 6 feet 2 inches.
Price\$7.50



No. 518 Hat and Coat Rack.

Made of quarter-sawn white oak, golden finish; fitted with two beveled mirrors, 18x40, and three large fancy double hooks; copper finish. Length, 9 feet; height, 30 inches.

Price, two sections, as shown.....\$33.50
Price, each additional section..... 15.00



No. 70 Costumer.

Made of iron, oxidized lacquer finish; has eight strong hooks with double 10x12-inch bevel plate mirrors between and umbrella ring and holder. Height, 6 feet 5 inches.

Price\$8.00

No. 71—Same as above, without mirrors, and with four hooks.

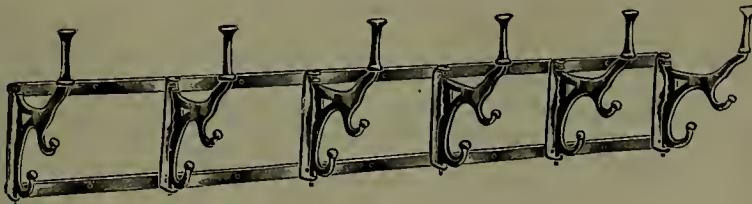
Price\$3.50



No. 515 Hat and Coat Rack.

Made of quarter-sawn white oak, golden finish; metal hat supports and coat hooks, nickel-plated, oxidized-copper finish if desired. Length, 4 feet 4 inches; width, 9 inches.

Each\$5.00



No. 517 Hat and Coat Rack.

Metal, oxidized copper finish, with six triple adjustable hooks that can be laid flat against the wall if desired. Length, 41 inches.

Price\$2.50



No. 25 Hat and Coat Rack.

Length, 36 inches.

With six metal hooks, black finish.....Each, \$1.75

No. 26—With six metal hooks, oxidized finish.

Each, 2.00



No. 36 Hat and Coat Rack.

Length, 4 feet 6 inches.

With six No. 1 hooks.....Each, \$1.25

No. 37—With six No. 4 hooks..... " 2.25

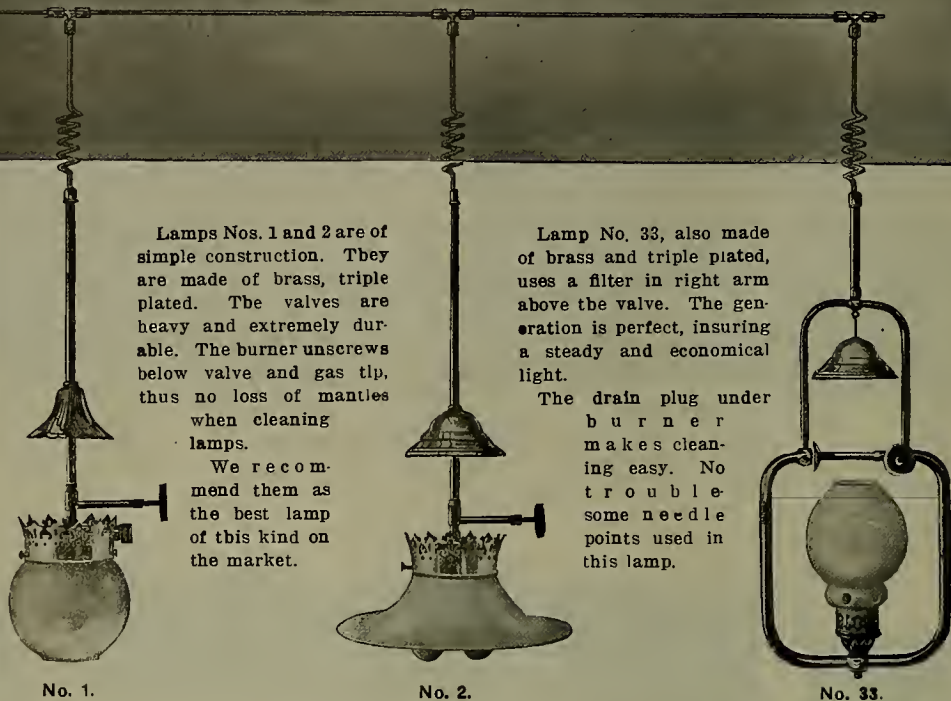
Other sizes made to order at proportionate prices.



No. 522 Costumer.

Made of quarter-sawn white oak, mission finish; equipped with six strong nickel-plated hooks. Height, 6 feet.

Price\$16.00



Lamps Nos. 1 and 2 are of simple construction. They are made of brass, triple plated. The valves are heavy and extremely durable. The burner unscrews below valve and gas tip, thus no loss of mantles when cleaning lamps.

We recommend them as the best lamp of this kind on the market.

Lamp No. 33, also made of brass and triple plated, uses a filter in right arm above the valve. The generation is perfect, insuring a steady and economical light.

The drain plug under burner makes cleaning easy. No troublesome needle points used in this lamp.

No. 1.

No. 2.

No. 33.

The Coleman Hollow Wire Lighting Plants

Illustrated above, are the most serviceable, economical and satisfactory system known for all purpose lighting.

Every part of these plants is made of the best material. Fixtures are heavy brass, triple nickel plated. Tanks for containing the fuel are tested to many times their running pressure, insuring absolute safety. The gasoline is conveyed from tank to fixtures through small flexible copper hollow wire. At the fixtures the gasoline is generated into gas, properly mixed with air, and burned the same as ordinary gas.

Styles of fixtures listed are ones especially suitable for barber shops. The No. 1 lamp uses a large inverted rag mantle and give by actual test 300 candle power light. The No. 2 lamp uses two large inverted rag mantles, and is equipped with a steel white enameled shade, and gives 600 candle power light. The No. 33 lamp uses No. 44 upright mantles, and gives a powerful 600 candle power light.

Each plant is shipped complete, with style of fixtures selected, wire tubing cut in sections, with connections brazed, and a tee with one end capped, enabling you to add more lamps at any time, by ordering fixtures and number of feet of wire required, making it easy and doing away with the need of a mechanic.

The best service is obtained by using one style of lamp on a system, rather than having one of each kind. Therefore, plants listed in different sizes contain fixtures all of one type. Each plant is carefully tested, and plain directions for operating and installing are included.

Complete lighting plants consist of: Three-gallon gasoline tank, pump, funnel, wrench, enough hollow wire and connections for each size plant, with style and number of fixtures shown. Always order by number and state just how many lamps are wanted.

PRICE LIST OF COMPLETE PLANTS

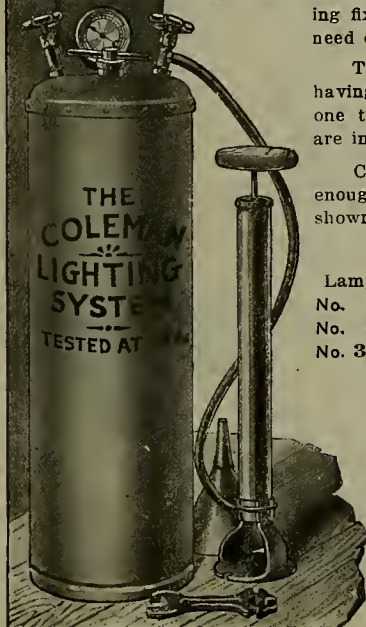
Lamp	One light.	Two lights.	Three lights.	Four lights.	Five lights.
No. 1.....	\$14.00	\$19.00	\$24.00	\$29.00	\$34.00
No. 2.....	15.25	22.00	28.00	34.50	41.00
No. 33.....	16.25	23.50	31.00	38.50	46.00

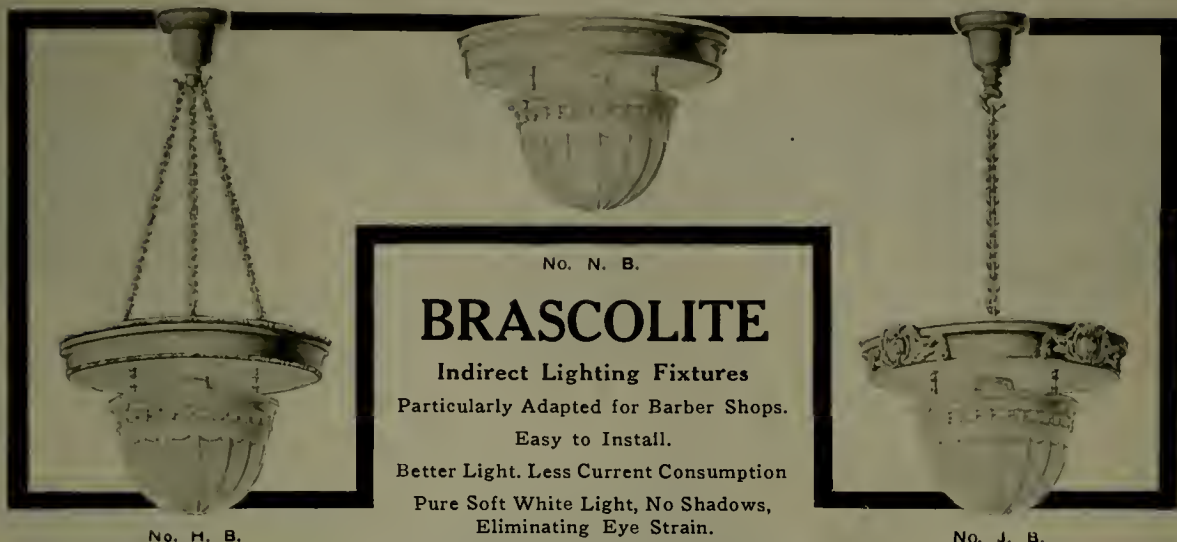
Larger lighting systems can be made by adding lamps at any time.

EXTRA LAMPS

No. 1 lamp only, complete, as illustrated.....	\$3.90
No. 2 lamp only, complete, as illustrated.....	5.30
No. 33 lamp only, complete, as illustrated.....	6.25
Hollow wire with connections brazed to each end, per foot.....	.04

Every plant carries a genuine Coleman five-year guarantee.





No. H. B.

No. N. B.

BRASCOLITE

Indirect Lighting Fixtures

Particularly Adapted for Barber Shops.

Easy to Install.

Better Light. Less Current Consumption

Pure Soft White Light, No Shadows,
Eliminating Eye Strain.

No. J. B.

Type H. B.—Metal parts rose gold finish, reflector white enameled metal; imported opal glass globe. Length, 4 feet.
150 Watt, 16 in. reflector, 8 1/4 in. bowl.....each, \$19.00
250 Watt, 19 in. reflector, 11 1/2 in. bowl.....each, 23.25

Type N. B.—For low ceiling or basement shops. Metal parts rose gold finish, reflector white enameled metal; opal glass globe. Imported.

150 Watt, 16 in. reflector, 8 1/4 in. bowl.....each, \$10.70
250 Watt, 19 in. reflector, 11 1/2 in. bowl.....each, 14.00

Type J. B.—Metal parts rose gold finish, reflector white enameled metal; imported opal glass globe. Length, 4 feet.
150 Watt, 16 in. reflector, 8 1/4 in. bowl.....each, \$20.00
250 Watt, 19 in. reflector, 11 1/2 in. bowl.....each, 24.25

Prices on other styles and designs furnished on application.

Rag Mantles.

Per Doz.

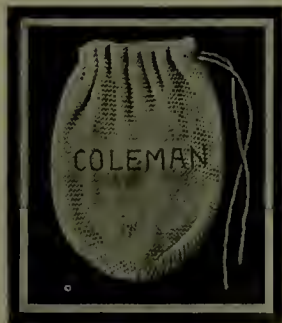
No. 22—Marvelite; large size; for Nos. 1 and 2 lamps...	\$1.00
No. 40— " " " " 1 " 2 " ..	1.20
No. 23— " Junior " " table lamps.....	.75
No. 41— " small " " " ..	.90
No. 44—Loop mantles; for No. 33 and similar lamps. ...	1.50
No. 45—Cap mantles; used for upright lamps.....	1.50
No. 15—Marvel cap mantles; used for gasoline upright lamps	2.00

No. 309—Bug globes for No. 1 lamp.

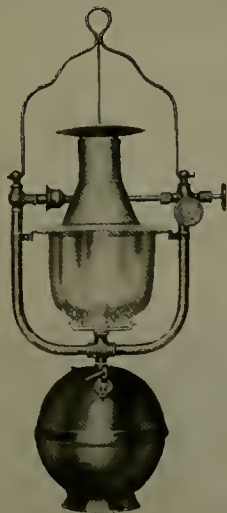
Each\$0.50

No. 92—7 1/4 in. high; Jena (opal); for No. 33 lamp. Each\$0.35

No. 96—6 1/2 in. high; Jena (opal); for upright lamps. Each....\$0.25



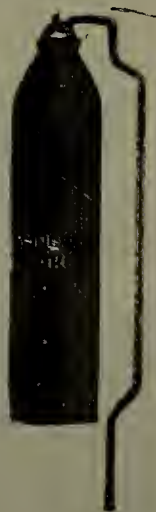
Rag Mantle



No. 910

Arc Pressure Lamp.

750 candle power light, overhead pressure; oxidized copper finish.
Each\$11.00



No. 38 Arc Mantle.

Each,\$0.20



No. 45—Cap Mantle



No. 44—Loop Mantle

Head Rests, Shaving Paper and Holders

Real Comfort to the Head—A Triumph in Barber Chair Attachments.



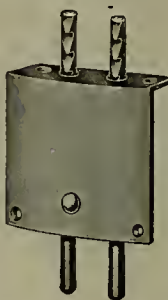
No. 500 Cushion Head Rest

Made of aluminum; very light, strong and durable; has no joints to wear or work loose under severe treatment given head rests by modern massaging; flexible coil springs are used, covered with soft leather.

The paper is carried through the rollers and easily threaded through the same. No noise

when adjusting the rest; no ratchet nor cheap hidden materials. Its construction is in full view.

Price, head rest, with rods as shown, or slats.....\$6.00
Price, complete, with push pin plate..... 7.50



No. 500 Push Pin Plate

This plate permits of the lifting out of the head rest without manipulating any screw, pin, lever or other device, and can be attached to any barber chair now fitted with the Wingscrew Plate, by simply taking out the screws and cutting

away a small portion of the wood of the back of the chair. State whether for rods or slat.

Price, push pin plate only.....\$2.00



No. 524 Koken's Sancross Head Rest Paper

A STRICTLY sanitary paper for head rests. Made of the best grade water finished pearl white paper. If you use this paper instead of towels as covering for head rests, you will find it more economical and sanitary. It gives a clean and sanitary covering for every customer and at the same time serves as shaving paper.

Each roll contains enough for 100 shaves. The upper side of the



paper on which the customer's head rests is smooth, the lower side is rough, making an excellent paper for wiping the fether off of the razor. The only paper that combines these features. If you want the best. "Buy Sancross Paper."

Per doz. rolls....\$.60

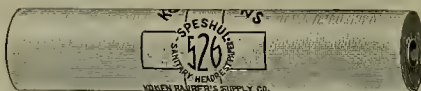
12 doz. rolls..... 6.00

Per case
(4 gross rolls) 20.00

No. 75 Shaving Paper

To fit Nos. 2, 78, 79 and 80 holders.

Per dozen rolls.....\$0.50



No. 70 Kandle Sanitary Head Rest Attachment

It is leased only and not sold out right. Nickel-plated or cop-
dized. Each\$0.60

No. 71—Paper...Per doz. rolls,\$0.60

No. 526 Sheshul Head Rest Paper

Here is the paper that will meet the demands of those wanting a lower priced article. Made of good grade pure white stock. Economical and sanitary. Can also be used as shaving paper. Each roll contains enough for 100 shaves.

Per dozen Rolls.....\$.45

Per 12 dozen Rolls..... \$4.50

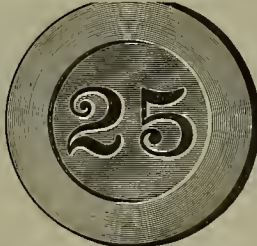
Per Case (3 gross Rolls)..... \$12.25



No. 7 Metal Rim Check

This check can be had for eight chairs. Each a different color. From 5c to \$1.00. Pasteboard.

Per 100.....\$0.40



No. 6 Composition Check

Ten sets in ten colors. From 5c to \$1.00.

Per 100.....\$1.30



No. 14 Brass Check

Numbered for each chair as desired. One name and one inscription without additional charge.

Per 100.....\$1.75



No. 485 Check Rack

Made of metal, nickel-plated. The latest pattern. Takes up little space on shelf. Very handsome.
Each \$0.60

No. 482 Check Rack

Made of iron, nickel-plated. Spaces for eight denominations of checks.
Each \$0.75
Suitable for No. 8 Checks.



No. 484 Check Rack

For Fibrone Checks

Made in oak, mahogany or white enamel finish. Convenient and useful. Arranged to hold six denominations of checks.
Each \$0.75



No. 8 Pasteboard Check

Printed on one side 10c to \$1.00
Each denom. diff. color. Per 100.. .25
Stamped with chair number..... .35

No. 15 Check Rack

For No. 8 Checks.

Each \$0.35

No. 417 Rubber Mug Cushion

Will fit all regular size mugs.

Each \$0.15

No. 6 Rubber Coin Mat

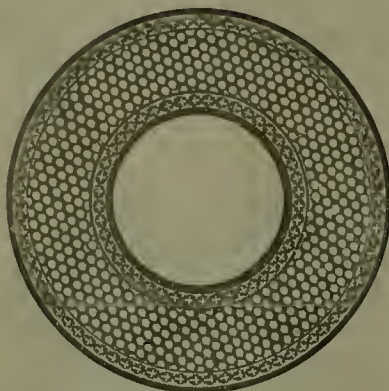
A handy and practical article. Diameter, 8 inches.

Each \$0.85

No. 4 Rubber Chair Mat

To place around harher chairs. One piece, embossed. Size, 48 inches long, 56 inches wide.

Each \$6.50



No. 50 Rubber Chair Mat

No. 50—Especially adapted for the pedestal-base barber chairs. Perforated pattern. Diameter, 58 inches.

Each \$11.00

No. 51—Embossed pattern, same shape. Diameter, 56½ inches.

Each \$6.00

No. 52—Same as No. 50, hut with square hole for leg-base chairs. Diameter, 55½ inches.

Each \$11.00

No. 53—Same as No. 51, hut with square hole for leg-base chairs. Diameter, 56½ inches.

Each \$6.00

No. 483 Fluted Check Rack

Made of mahogany, polished. Will fit the No. 6 checks and any other no larger.

Each \$0.90

No. 15 Rubber Bottle Mat

Diameter, 6 inches.

Each \$0.15

No. 12 Rubber Cuspidor Mat

Made of heavy ruhher. Diameter, 16 inches.

Each \$0.60

No. 345 Rubber Mat

For bath room or door. Made of heavy ruhher, corrugated. Size, 18x30 inches.

Each \$2.50

No. 18 Cuspidor Mat

Made of congoleum. Sanitary; cannot rot or crack. Easily cleaned. Assorted patterns. Size, 18x18 inches.

Each \$0.30

Imported Greenwich Inlaid Linoleum

Six feet wide.

First grade..... per sq. yd., \$1.75

Second grade..... per sq. yd., 1.65

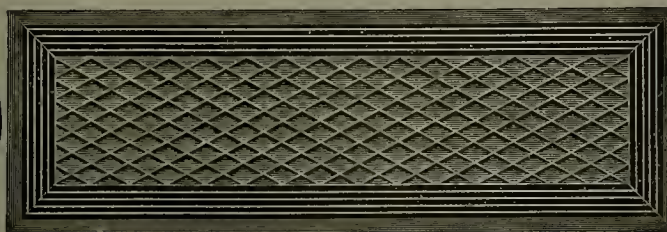
Third grade..... per sq. yd., 1.50



No. 10 Rubber Bottle Mat

Diameter, 5 inches

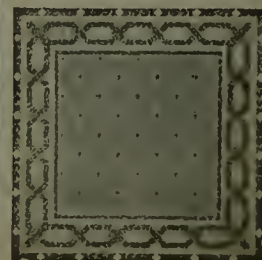
Each \$0.15



No. 20 Rubber Bottle Mat

For three or four hottles. Size, 6x18½ inches

Each \$0.50



No. 18

Koken Cash Registers

Protection Insurance Information



No. 60

No. 60 Cash Register.—Cabinet made of brass, finished in natural bronze, nickel or oxidized; genuine white vitrolite slab for testing coins. Cash drawer of polished wood, metal bound and equipped with bill holders. Flexible keyboard has denominations from one cent to \$3.99. One operating button, which is also used as a "No Sale" key. Mistakes in registration can be instantly corrected by pressing "correct" key. A total adder; tells at a glance total amount of sales. Counts and records all "No Sale" transactions, also records number of customers waited on. All amounts registered and kind of transactions displayed at both front and back of register. A Cash Register that will be found thoroughly satisfactory in every respect. Price, including necessary supplies.....\$160.00

No. 150 Cash Register.—Cabinet made of brass, finished in natural bronze, nickel or oxidized; genuine white vitrolite slab for testing coins. Large cash drawer, polished wood, metal bound, equipped with bill holders and locked gold coin compartment. Flexible keyboard has denominations from 5 cents to \$9.95. One operating button with nine special department keys as follows: No Sale, Paid Out, Chairs 1, 2, 3, 4, 5, 6, Shine. Mistakes in registration can be instantly corrected by pressing "correct" key. Visible printed sales slip. A total adder; tells at a glance total amount of sales. Counts and records all No Sale transactions, also records number of customers waited on. Front and back indications. All amounts registered and kind of transactions displayed at both front and back of register. A Cash Register that will be found thoroughly satisfactory in every respect. Price, including necessary supplies.....\$160.00

No. 125—Same as above, equipped with regular "Amount Purchased" metal top sign instead of illuminated sign.
Price, including necessary supplies.....\$135.00

For equipping either No. 150 or No. 125 Registers with printed receipt or rebate check device, showing your business card, etc., extra.....\$50.00

Additional key banks, with captions, as desired, extra.....\$25.00



No. 150

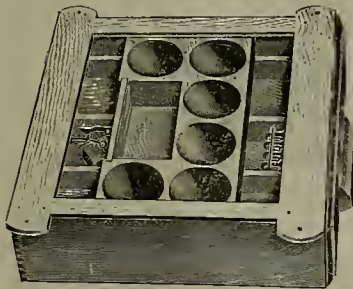
tered are displayed at both front and back of register. The ideal Cash Register for smaller shops.
Price, including necessary supplies.....\$67.50
For equipping No. 60 Register with visible printed sales slip device, extra.....\$25.00
All Registers shipped F. O. B. factory.

GUARANTEE.—All Registers guaranteed as to mechanical accuracy, workmanship, etc., and will be kept in repair for two years without charge for labor, time or material.

Write us for further information and special terms

No. 9 Cash Register

Fine metal cabinet, triple nickel finish. White marble shelf for testing coins. A detail adder with celluloid covered tapes on record wheels. Nine keys, arranged 5, 10, 15, 25, 35, 40, 50, 100, No Sale. Price.....\$27.50



No. 533 Cash Drawer

Fitted with alarm and combination that allows many changes.
Each.....\$2.00



No. 393 Cash Drawer

With alarm, improved design. Provided with five strong bolts. Combination susceptible of thirty-two changes.
Each.....\$2.50



No. 1A Monitor Cash Register

This Cash Register is operated by checks which, when inserted into the register, open the cash drawer and ring a bell. Eight different colored checks are supplied, also checks to record "No Sale," amounts "Paid Out" and "Rec'd on Acct."

Price, without checks.....\$16.50
Checks.....each......02
Checks.....per 100.....1.75
Racks to hold 9 different denominations.....each......25

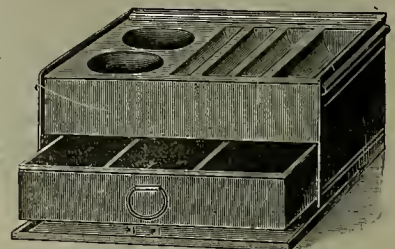
No. 534A

Improved Bill and Change Box

With Coin Block and Bill Drawer

The wooden coin till has grooved pockets for dollars, halves, quarters and dimes, with bowls for nickels and pennies, keeping the same assorted, with silver in right position for counting and rolling. This box is superior to any with folding sections in that the wooden coin till is always in an upright position. The tin drawer has three divisions for bills, checks, etc., and the whole combination has proved to be a practical and popular device for keeping silver and bills separate and to facilitate the rapid handling of change.

Each.....\$2.00
Can be furnished with a combination lock as used on safes.
Extra.....\$1.25



Open Position Showing Cover and Front
Folded Underneath



No. 534 Handy Cash Box

Made of heavy tin, black japanned. Upper tray has six compartments for coins; lower tray has two compartments, one for bills and one for stamps, etc. Paper roll for memorandums. Size, 11 1/4 x 4 1/4 x 3 1/4 inches.
Each.....\$1.75



Hot Water Urn.

Round Shape.

- No. 104—Polished copper; capacity, 2 gallons; height, 12 in. Each,\$3.00
- No. 105—Polished copper; capacity, 3 gallons; height, 14 in. Each,\$3.50
- No. 106—Copper, nickel plated; capacity, 2 gallons; height, 12 in. Each,\$3.50
- No. 108—Copper, nickel plated; capacity, 3 gallons; height, 14 in. Each,\$4.00



Hot Water Urn.

A favorite design, made of fine copper, heavily nickel plated; height, 21 inches; supplied with gasoline vapor lamp.

- No. 110—Capacity, 2 gallons. Each,\$7.00
- No. 115—Capacity, 3 gallons. Each,7.50



Hot Water Urn.

Crescent Shape.

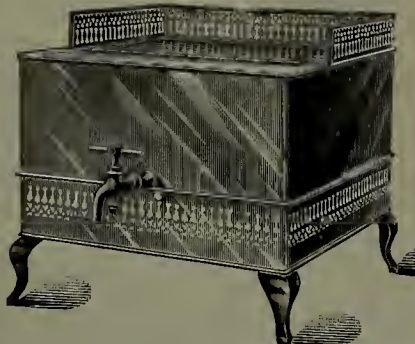
To fit around stovepipe.

- No. 101—Polished copper; capacity, 2 gallons; height, 12 in. Each,\$3.00
- No. 102—Polished copper; capacity, 3 gallons; height, 14 in. Each,\$3.50
- No. 103—Copper, nickel plated; capacity, 2 gallons; height, 12 in. Each,\$3.50
- No. 107—Copper, nickel plated; capacity, 2½ gallons; height, 13½ in. Each,\$4.00



No. 6 Bunsen Gas Burner.

Built especially for use under hot water boilers in barber shops. Can be attached to the gas connection as easy as an ordinary lamp. Length, 3 in. Each,\$0.35



20th Century Hot Water Urn.

Design strictly new. A pattern which looks well in any shop; made of 24-oz. copper; heavily nickel plated.

- No. 120—Capacity, 2 gallons. Each,\$11.00
- No. 125—Capacity, 3 gallons. Each,12.50



No. 4 Gasoline Vapor Lamp.

The most economical heater in the market. For use under hot water urns or copper boilers.

- Each,\$0.65



No. 331 Oil Stove.

Four-inch wick, cast iron base, with one burner; height, 8¼ in.; length, 6½ in. Each,\$0.90

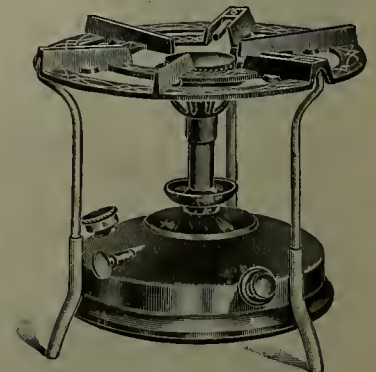
No. 679 Oil Stove.

Double burner, rapid heater; 9 in. long, 10½ in. high. Each,\$1.60



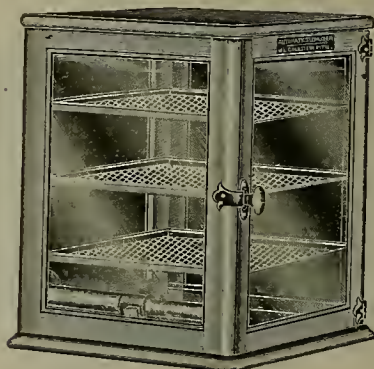
No. 12 Alcohol Gas Stove.

A handy article to heat anything anywhere; makes its own gas; is portable; uses only 2 cents worth of alcohol in an hour; no wick; 4½ in. spread, 4 in. high. Each,\$0.60



No. 680 Oil Stove.

Made entirely of brass; easy to operate; no soot, no smell, no smoke; flame can be regulated. Height, 7½ in.; width of burner plate, 8 in. Full directions with each stove. Each,\$3.60



No. 39 Glass Sterilizer

Entirely new. The finest, most attractive and practical shelf sterilizer ever offered. Made of heavy white opal glass, molded in one piece, with nickel-plated cast brass frame around door. Completely sanitary throughout. Size, 14 in. wide, 13½ in. high, 8½ in. deep. Use KOLO-FORM sterilizing fluid for sterilizing. Price, with three metal trays,

\$16.00

See illustration below.



No. 30

No. 3 AUTOMATIC STERILIZER

This is the latest and most practical and convenient sterilizer made. It is entirely automatic. Fill the pump up every two or three weeks and it will discharge a little spray in sterilizer each time the door is closed thereby keeping the same amount of sterilizing fluid in the case. Other sterilizers depend upon a blotter saturated with a sterilizing fluid to sterilize the instruments which loses its strength when the door is opened often. Costs about 3 cents a week to run. White enameled throughout. Low in price, too. Height 15 inches, width 13¼ inches, depth 12¼ inches.

Price..... **\$10.00**

No. 4. Height 12 inches, width 13¼ in., depth 12¼ in. **\$9.50**



No. 39

No. 30 Cabinet Sterilizer

No. 30 — Cabinet sterilizer. Frame made of oak with glass all around; two white enameled trays; metal trimmings; size, 10¾x12½x9½ inches. Kolo-Form sterilizing fluid is used for sterilizing. Price..... **\$8.00**

No. 40 — Cabinet sterilizer. Same style as No. 30, with four trays; size, 15¼x14½x9½ inches. Price... **\$10.50**

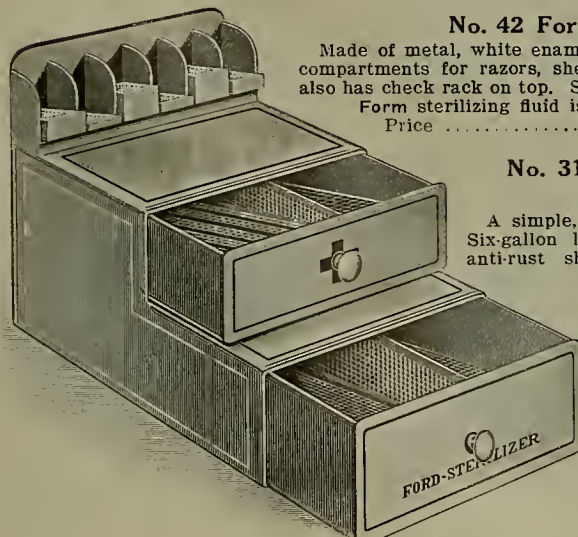
No. 41 — Cabinet sterilizer. Same style as No. 30, with five trays; size, 18¼x12½x12½ inches. Price **\$13.00**

All above can be had white enameled instead of oak at same price.

No. 42 Ford Sterilizer

Made of metal, white enameled. The two drawers have compartments for razors, shears and various other tools, also has check rack on top. Size, 8¼x9¼x12 inches. Kolo-Form sterilizing fluid is used for sterilizing.

Price **\$8.50**



No. 42

No. 31 Water Heater and Sterilizer

A simple, durable and sanitary device. Six-gallon heavy copper tank, with an anti-rust shelf, holding several dozen towels, resting on cast-iron grate fastened to two pressed steel wall brackets. Has a powerful gasoline burner fitted to two-quart gasoline tank. Operated at a cost of only 1/3 cent per hour. Can also be had with a self-cleaning city gas burner.

Price **\$10.50**

No. 32—Same as above, with nickel-plated tank. Price **\$11.50**



No. 31



No. 15 Sterilizer.

Made of burnished copper.

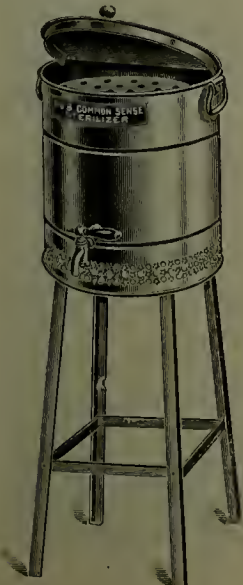
Each \$4.10



No. 400 Sterilizer.

Bohemian blue glass with red cross on white background in front; brass, nickel-plated cover.

Each \$0.60



No. 63

The Buffalo Sanitary Sterilizer.

Made of heavy copper, nickel plated, with 11-inch square top; white enameled iron stand; will hold from six to eight Turkish towels; lower compartment holds six quarts of water; six spaces for razors. Total height, 45 inches. Will do the work for one to four chairs.

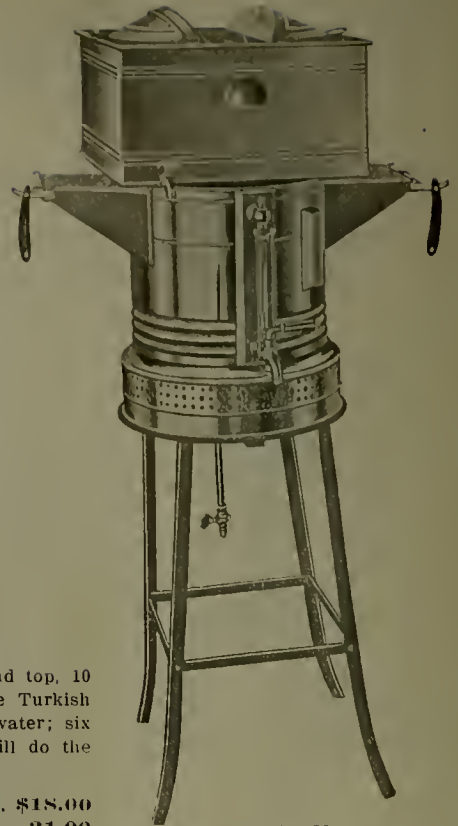
No. 50—With gas burner
Each, \$26.00

No. 51—With gasoline burner.
Each, 29.00

No. 52—With gas burner.
Each, 33.00

No. 53—With gasoline burner.
Each, 36.00

Nos. 52 and 53 hold from fourteen to eighteen Turkish towels, hold four gallons of water, eight spaces for razors. Total height, 50 inches. Will do the work for four to eight chairs.



No. 50

The Buffalo Sanitary Sterilizer.

Made of heavy copper, nickel plated. Round top, 10 inches in diameter; will hold from four to five Turkish towels; lower compartment holds six quarts of water; six spaces for razors. Total height, 20 inches. Will do the work for one to three chairs.

No. 54—With gas burner.....each, \$18.00

No. 55—With gasoline burner.....each, 21.00

No. 56—With gas burner.....each, 25.00

No. 57—With gasoline burner.....each, 28.00

Nos. 56 and 57 hold from ten to twelve Turkish towels, hold four gallons of water, eight spaces for razors. Total height, 25 inches. Will do the work for four to ten chairs.

White enameled stand, extra.....\$4.50

No. 63 Sterilizer.

Made of heavy copper, nickel plated; compartment for steaming towels. Solid brass faucet with T handle. Mounted on thirty-inch white enameled iron stand.

Price, with gas burner.....\$14.00

Price, with gasoline burner..... 16.50

No. 64—Same as above, mounted on three-inch legs.

Price, with gas burner.....\$10.50

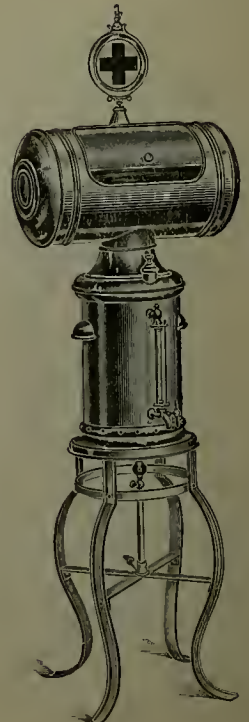
Price, with gasoline burner..... 13.00

No. 33 Sterilizer.

Made of heavy copper, nickel plated. Has horizontal towel steaming chamber, fitted with rolling door; has vertical body for hot water, with draw-off faucet, indicative gauge and gas burner. The sterilizing chamber has a steam channel with copper perforated disks resting on same with steam outlet. Mounted on iron white enameled stand, fancy glass sign on top. Adapted for a three or four chair shop.

Price, \$52.50

Gasoline burner and tank for Nos. 33 and 34 sterilizers, extra..... 7.00



No. 33



No. 58

No. 58 Vulcan Sterilizer.

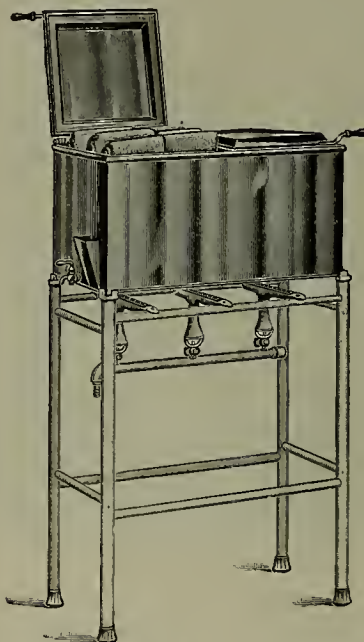
Made of extra heavy planished copper. Highly nickel plated outside and tinned on inside. It consists of sterilizing chamber and water tank. Automatic drop door on sterilizing chamber. Nickel plated pipe stand. Sterilizing chamber can be turned in any direction. Adapted for two to six chair shop.

Price, with gas burner.....\$75.00
Price, with live steam connection..... 78.00
Price, with gasoline burner 82.00

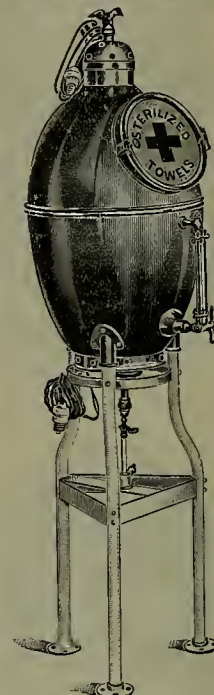
No. 61A Sterilizer

Made of heavy copper, nickel-plated; tubular steel stand, white enameled finish. Twelve separate compartments for towels, making positive and rapid sterilization; space at end for sterilizing razors. Towels are conveniently removed.

Price, with gas burners.....\$62.50
Price, with gasoline burners..... 72.50



No. 61A



No. 60

No. 60 Eagle Sterilizer.

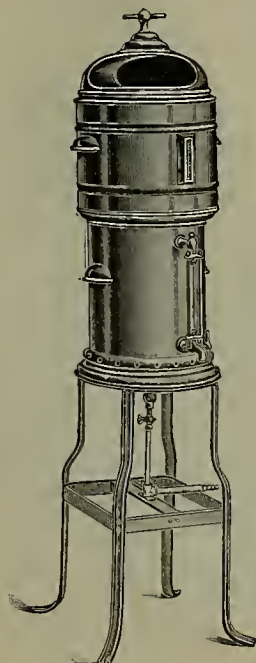
Made of heavy planished copper, highly nickel plated and mounted on white enameled pipe stand. Consists of sterilizing chamber and water tank. Fitted with electric light attachment. Adapted for four to six-chair shop.

Price, with gas burner.....\$85.00
Price, with gasoline burner... 92.00
Price, with electric heater.... 97.00

No. 59 Vulcan Sterilizer.

Large size, same as above, but adapted for eight to ten-chair shop.

Price, with gas burner.....\$89.00
Price, with live steam connection 92.00
Price, with gasoline burner... 96.00



No. 34

No. 34 Sterilizer.

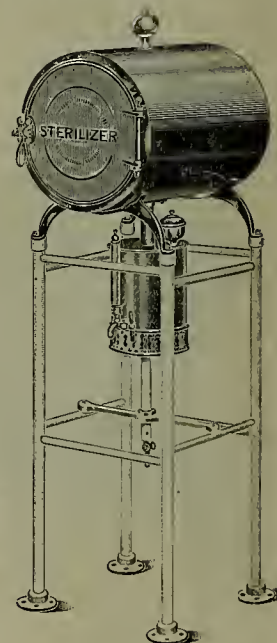
Made of heavy copper, nickel plated. Has sterilizing compartment for steaming towels; noiseless revolving top (no hinges), indicative gauge, draw-off faucet, thermometer and gas burner. Mounted on iron white enameled stand. Adapted for a two or three-chair shop.

Price\$37.50

No. 61 Sterilizer.

Made of metal with heavy copper nickel plated casing. Large towel steaming chamber. Hot water compartment, fitted with indicative gauge and draw-off faucet; complete with gas burner. Mounted on white enameled pipe stand. Adapted for five or six chair shop.

Price, with gas burner.....\$75.00
Price, with gasoline burner..... 80.00



No. 61

No. 73 Ice Towel Humidor

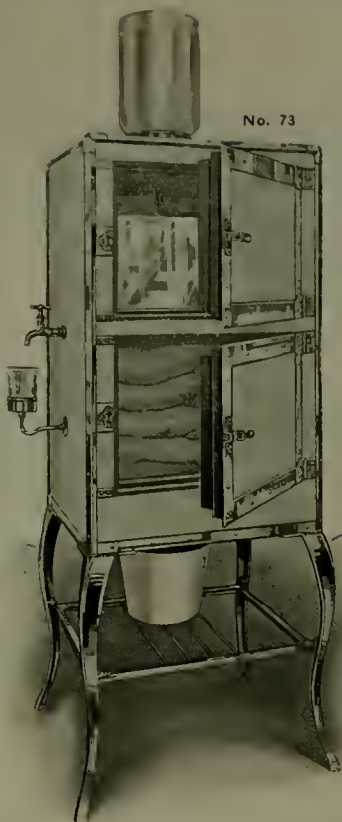
¶ A piece of furniture that adds the master touch to shop equipment and quality service. Indispensable to the complete equipment of a first-class barber shop.

¶ Snow white opalite glass exterior, with nickel-plated brass trimmings. White enameled finish interior.

¶ Absolutely air tight with separate compartments for ice and towels. The construction of this humidor is the same as the finest refrigerators, insuring a minimum consumption of ice.

¶ Has water-cooling arrangement with inverted glass bottle on top, faucet and glass holder on side.

¶ The ice rests upon pipes through which the water passes, furnishing ice water at all times for your patrons.



No. 73

No. 73 Ice Towel Humidor

¶ It is mounted on heavy nickel-plated metal legs with nickel-plated brass rack for surplus towels.

¶ Height, including bottle, 74 inches; width, 22 inches; depth, 20½ inches.

¶ Dimensions of ice chamber: width, 15½ inches; depth, 14 inches; height, 13 inches.

¶ Towel compartment: width, 15½ inches; depth, 14 inches; height, 14 inches. The finest humidor made.

¶ This humidor can be equipped with drain pipe through floor if desired without extra cost.

Price, as shown.....\$160.00

No. 74 Ice Towel Humidor

A practical humidor. Made of steel, porcelain enameled inside and out. Light, durable and inexpensive. Absolutely sanitary. It is constructed to prevent waste of ice and insures cold towels at all times. Has heavy lid with white glass knobs; legs have rubber feet. Has a cool, professional, sanitary appearance. Surplus water is drained into a porcelain enameled bucket. Height, 36 inches; diameter, 16 inches. It can be equipped with drain pipe through floor if desired, without extra cost.

Price, as shown.....\$17.50

The Allspaw Sterilizer

Cabinet made of heavy nickeled copper, with razor sterilizing compartment on one side. Individual drawers for each barber. No burning of hands by wringing of hot, wet towels. Makes a dry steam towel (thoroughly sterilized) for each customer. Supplies plenty of hot water for shaves, etc. It is mounted on a white enameled iron stand. A desirable addition to any shop.

No. 70—Two drawers; for one to three-chair shops.

Price, with gas burner.....\$65.00

Price, with gasoline burner..... 70.00

No. 71—Four drawers; for four to six-chair shops.

Price, with gas burner.....\$75.00

Price, with gasoline burner..... 80.00

No. 72—Six drawers; for six to ten-chair shops.

Price, with gas burner.....\$80.00

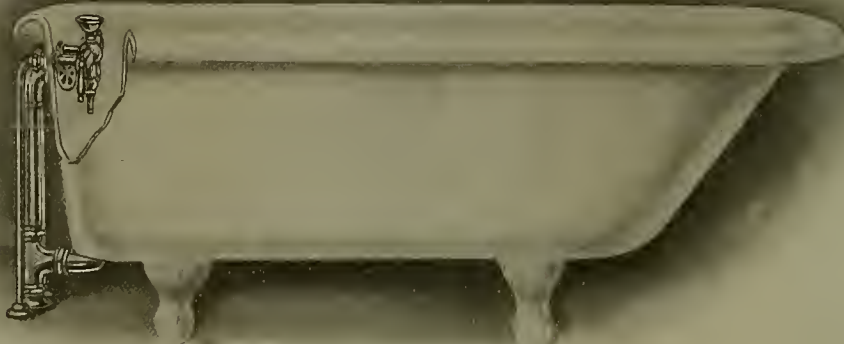
Price, with gasoline burner..... 85.00



No. 74



No 71



No. 20 Porcelain Enameled Bath Tub

Highest grade. Guaranteed for five years.

Has 3-inch rolled rim, nickel-plated Fuller double bath cock, supply pipes, connected waste and overflow, chain and rubber stopper.

Price, 5-foot.....\$42.50 Price, 5½-foot.....\$47.50 Price, 6-foot.....\$52.50

No. 25 Porcelain Enameled Bath Tub

Guaranteed for two years.

Has 3-inch rolled rim, nickel-plated Fuller double bath cock, supply pipes, connected waste and overflow, chain and rubber stopper.

Price, 5-foot.....\$32.50 Price, 5½-foot.....\$36.25 Price, 6-foot.....\$40.75

No. 421 Wood Drip Mat

For bath room. Can be rolled up. Made of oak, oiled. Size, 20x36 inches. Each\$2.75

No. 3 Chain Stay

Nickel-plated; to hold chain on basin stopper. Each\$0.25

No. 4 Bath Chains

With snaps complete. Nickel-plated. Bath chain; 27 inches..each, \$0.20
No. 5—Basin chain; 16 inches. Each10

Hot Water Tanks

Galvanized iron with tube and couplings

Tested and Warranted

Capacity	Size	Each
30 gals.	5 ft. x 12 in.	\$12.00
40 gals.	5 ft. x 14 in.	14.00
52 gals.	5 ft. x 16 in.	18.50
66 gals.	5 ft. x 18 in.	26.00
82 gals.	5 ft. x 20 in.	30.00
100 gals.	5 ft. x 22 in.	40.00
120 gals.	5 ft. x 24 in.	46.00

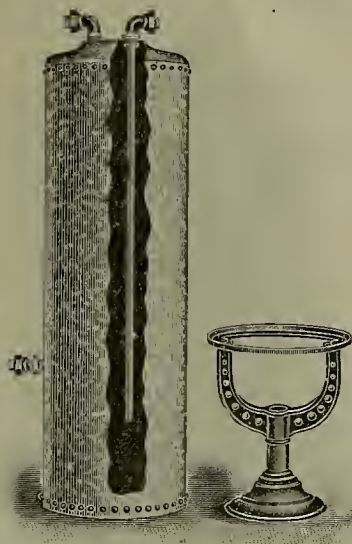
Larger sizes quoted on application.

No. 2 Rubber Basin Stopper

Flat, suction stopper; will not slip through. Each\$0.15

No. 1 Rubber Basin Stopper

Size, 1½ inches. Each\$0.10



Boiler Stands

Size	Each
12 or 14 in. diameter.....	\$1.50
16 in. diameter.....	1.75
18 in. diameter.....	2.50
20 in. diameter.....	2.50
22 in. diameter.....	3.00
24 in. diameter.....	3.00



Marble Basins

Patent overflow, rubber plug; outside measure, 14 inches; inside measure, 12 inches. Each\$1.50
Patent overflow basin for metal plug. Each same as above.
Metal plug, extra.....each, \$0.40

Cold Water Tanks Made of Galvanized Iron

These tanks are made of heavy material and are strong by reason of their circular form and on account of the beaded construction. The top has a heavy wrought iron band surrounding it and securely attached to it. A heavy wooden bottom is secured under it to give it stiffness at that point.

100-gal. Tank.....	each, \$10.00
200 " ".....	" 15.00
300 " ".....	" 19.00
400 " ".....	" 25.00

For Hard or Soft Coal.

Table of Dimensions and Capacities

Nos. 0 to 12 have slide center grates; No. 20 has rocking grate.

Wilks' Heaters.

For Hard or Soft Coal.

No	Size Boiler	Heating Surface Galv. Sq. Ft.	Total Weight Lbs.	Size of Smoke Pipe Inch	Size of Flue Inch	Price Without Flue Door	Price With Flue Door
2	10x18	40	32	4	8	\$42.00	*
3	12x24	65	43	1	5	28.00	\$35.00
4	12x30	80	49	1	5	30.00	37.00
5	14x30	100	49	1½	5	34.00	41.00
6	14x36	120	55	1½	5	36.00	43.00

*No. 2 cannot be furnished with fire door in a bell
Larger sizes quoted on application

No. 10—For 10x18 beaters	*1.15
No. 12—For 12x24 and 12x30 beaters.....	" 1.60
No. 14—For 14x30 and 14x36 beaters.....	" 2.00

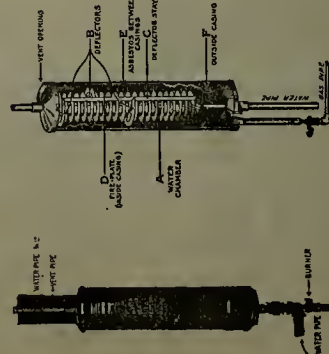
The Jiffy Water Heater is made to use natural or artificial gas. It can be attached to any size water tank from 30 to 100 gallons capacity and will supply enough hot water for a shop with as many as ten to twelve chairs and several bath rooms. The cost to operate it is very small considering the excellent service it gives.

The "Jiffy" is easy to install, takes up but little space, has a direct passage, hence will not line or clog up in the water column. Its hot blast "Bunsen Burner" is carbon proof and will not carbonize. It is guaranteed perfect in material and mechanical construction, and when properly installed, according to the printed instructions furnished with each heater, it works like a beam.

In ordering be sure to state if for natural or artificial gas.
 Price with outside jacket of planished iron. each, \$7.00
 Price with outside jacket of blue or white enamel. . . " 9.00



showing fire door in shell. Without fire door in shell.



These heaters produce the largest amount

Warning: Never expect from a \$16.00 heater with small expense for gas as much as you would from a \$2,000 steam plant. These heaters will give good satisfaction when used as noted, but will not permit of indiscriminate waste of hot water. All heaters are tested at 200 pounds pressure.

The case can be raised to clean and inspect parts. Flue connection not needed, but may be made.

Required floor space for four-gallon heater, 10x16 inches. Shipping weight, 50 pounds.

29" These heaters are furnished for natural or artificial gas or gasoline, as desired, at same price. Notice.—When ordering always state the kind of burner wanted.



rank; for 1 to 2-cl

No. 101	4-gallon tank; for 1 to 2-chair shops.....	\$15.00
No. 111	8-gallon tank; for 2 to 3-chair shops.....	17.50
No. 121	8-gallon tank; for 3 to 4-chair shops.....	20.00
No. 131	12-gallon tank; for 4 to 6-chair shops.....	24.00
No. 141	21-gallon tank; for 6 to 8-chair shops.....	33.00
No. 151	Heater only, as used with 4, 6 and 8-gallon tanks. Height, 10 in.	8.00
No. 152	Heater only, as used with 12 and 21-gallon tanks. Height, 15 in.	9.50

Gasoline Burner.

No. 202	4-gallon tank; for 1 to 3-chair shops	\$15.00
No. 212	6-gallon tank; for 2 to 3-chair shops	17.50
No. 222	8-gallon tank; for 3 to 4-chair shops	20.00
No. 232	12-gallon tank; for 4 to 5-chair shops	24.00
No. 243	21-gallon tank; for 5 to 6-chair shops	33.00

Heater with kerosene oil burners may be had at a list price of \$2.00 extra

DULUTH WATER HEATERS

For Gas.

Heavy galvanized boiler, circulating pump, powerful burner; auxiliary burner attached may be adjusted to heat one-half pint to one gallon water per minute as desired. Flue connection not absolutely necessary, but better results may be had by putting same on

For Gasoline.

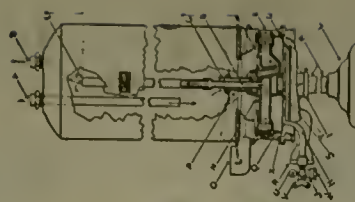
Without doubt the strongest, most efficient gasoline water heater ever put on the market, combining strength, simplicity and efficiency.

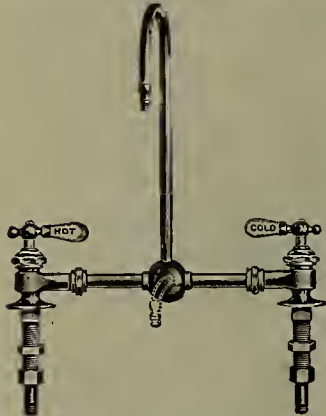
Gasoline beaters are furnished with one gallon gasoline tank. A larger tank can be substituted outside the building at any distance, piped to the burners; the higher the tank the better results obtainable.



Gasoline Burner.

17—Holds	6 gallons;	2 to 4 chairs.	Height 32 in.
No.	Number of burners,	each.	25, 20
18—Holds	6 gallons;	4 to 5 chairs.	Height 26 in.
No.	Number of burners,	each.	24, 20
19—Holds	12 gallons;	5 to 6 chairs.	Height 34 in.
No.	Number of burners,	each.	27, 40
20—Holds	18 gallons;	6 to 7 chairs.	Height 54 in.
No.	Number of burners,	each.	31, 40
21—Holds	27 gallons;	large barber shops and	
No.	Number of burners,	each.	33, 20
22—Holds	74 in. Number of	burners,	4, each 13, 20





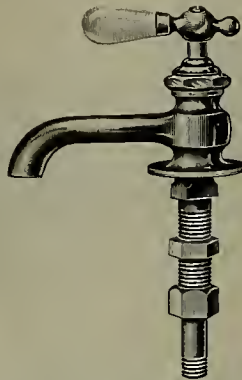
No. 24 Quick Pression Combination Lavatory and Shampoo Fixture

Nickel-plated, with long spout and china indexed handles.

Each\$7.00

No. 24A—Same as above, with short spout.

Each\$7.00



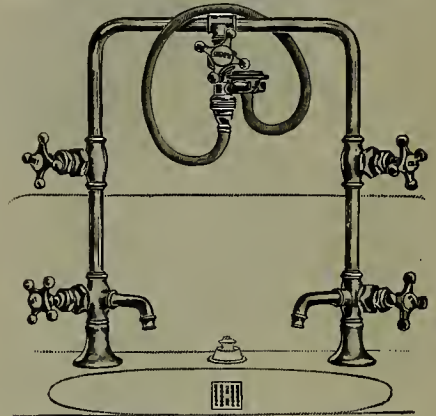
No. 27 Quick Pression Basin Cock

Nickel-plated; china indexed handles; small size.

Each\$1.75

No. 28—Same as above; large size.

Each\$2.00



No. 23 Compression Shampoo Fixture

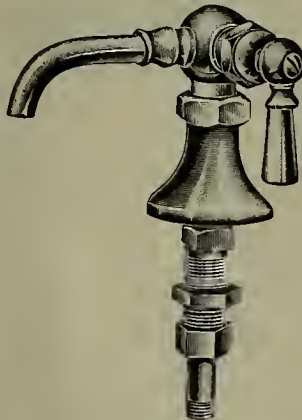
Nickel-plated; china indexed handles. A practical and convenient fixture. In ordering give distance from center to center of cock holes.

Each\$16.00



No. 349 Three Way Shampoo connection for 3/8-inch hose.

Each\$0.25



No. 0 1/2 Fuller Basin Cock

Brass, nickel plated; furnished regularly with 1/4-inch I. P. male couplings.

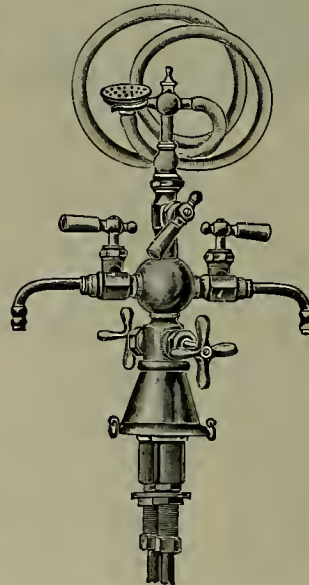
Each\$2.00

No. 6 Fuller Double Basin Cock
Nickel plated.

Each\$5.00

No. 8 Fuller Double Basin Cock
Nickel plated.

Each\$8.00



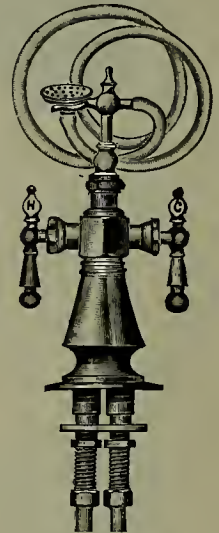
No. 20 Shampoo and Basin Cock

Nickel plated; for two-bowl stands. The distinct feature of this cock is the combined Fuller and compression cocks, which make repairing easy, all working parts being readily accessible.

Each\$13.00

No. 21—For one-bowl stands.

Each\$11.00



No. 8 Fuller Shampoo Cock

Nickel plated, with hose and sprinkler.

Each\$8.00

No. 9—Same as No. 8, with china indexed handles. Each...\$8.75



Rubber Hose

For Shampoo Sprinklers

3/8-inch; white rubber; heavy.

Per foot.....\$0.10

3/8-inch; pure red gum; extra quality and very flexible. Per foot....\$0.20

7/16-inch; white rubber; cloth inserted. Per foot.....\$0.12

7/16-inch; red rubber; cloth inserted. Per foot.....\$0.10



No. 3 Shampoo Sprinkler
Nickel plated.

Each\$0.20



No. 5 Shampoo Sprinkler

Brass, nickel plated; with rubber cushion.

Each\$0.30



No. 477 Shampoo and Bath Spray

Equipped with 5 feet red cloth inserted rubber tubing; two-way hold-fast faucet connections; nickel-plated rubber cushion spray; 3½ inches in diameter.

Each\$2.00



No. 442 Hold Fast Two-Way

To be used on hot and cold water faucets. A very handy article where the double basin cock is not used.

Each\$1.00

No. 434 Glass Towel Bar

No. 434—Solid brass sockets, nickel plated, with crystal glass bar ¾ inch thick and 18 inches long.

Each\$1.00

No. 435—With crystal glass bar 1 inch thick, 24 inches long.

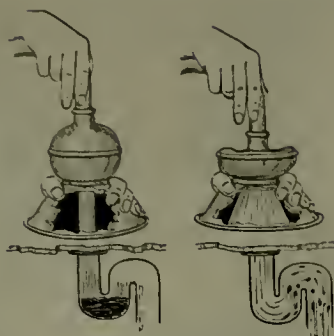
Each\$1.50



No. 25 Soap Dish

Made of brass, nickel plated; arms can be curved as shown to fit any bath tub or may be left straight to attach to wall.

Each\$0.75



No. 250 Hydromatic Drain Pipe Flusher

Sanitary; easy to operate; saves plumbers' bills. The only flusher built that combines air pressure with water pressure. It will open a partially stopped pipe and clean it thoroughly. Complete with No. 450 slip-on connection.

Each\$2.25

No. 478 Portable Shower Bath

Brass, nickel-plated; nothing to rust. Diameter of curtain ring, 24 inches; diameter of shower, 7¼ inches. Equipped with best grade hose and never-slip faucet connection. White duck curtain; can be used in any bath room; easily put up with four screws in five minutes.

Each\$10.50



No. 351 Bath Tub Seat

Adjustable; very substantial; heavily nickeled rods covered with rubber. Made of oak, white enameled. Size, 5¼x20 inches.

Each\$1.75

No. 445 Hold Fast

Aluminum faucet connection, with rubber disc. Can easily be replaced; will not come off, and prevents shampoo hose from splitting.

Each\$0.35



No. 76 Superior Toilet Paper

Made of best grade pure tissue; perforated. Guaranteed 1000 sheets. Largest roll high grade paper for the money.

Per dozen\$0.60

Per case, 100 rolls 4.75



No. 77 Diamond Toilet Paper

Made of good grade pure tissue; perforated.

Per dozen\$0.40

Per case, 100 rolls 3.00



No. 475 Shampoo and Bath Spray

Furnished with 5 feet red cloth inserted rubber tubing, hold-fast faucet connection, nickel-plated rubber cushion spray; 3½ inches in diameter.

Each\$1.50



No. 450 Slip-On Faucet Connection

Fits any faucet. The three sizes of hole eliminate stretching, thus giving durability. Water pressure can not possibly blow it off.

Each\$0.35

No. 21 Towel Rack

One swinging arm; made of ¾-inch heavy brass tubing; 16 inches long; nickel plated.....each, \$0.40

No. 22—Same as No. 21, with 2 arms. Each\$0.65

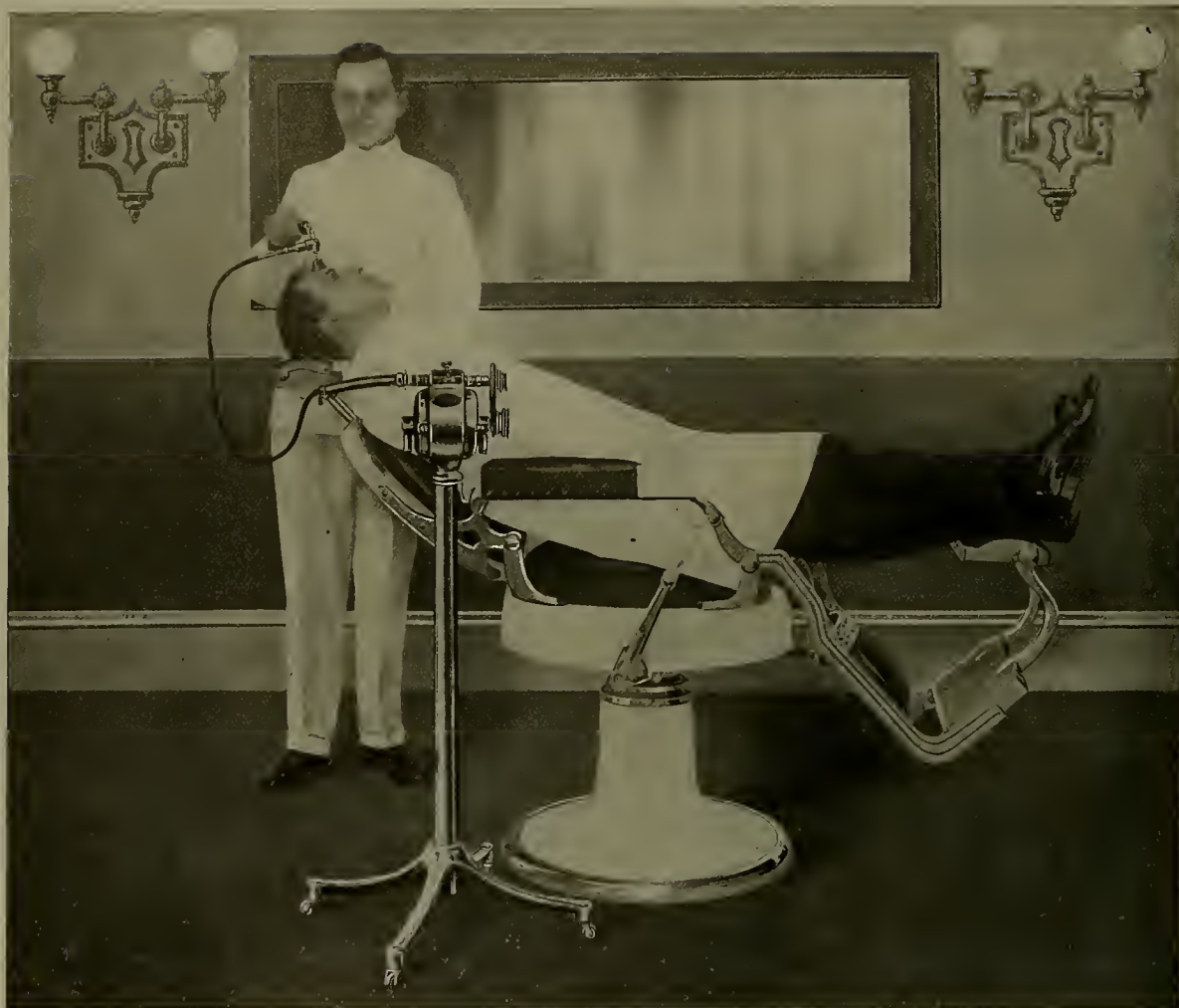
No. 23—Same as No. 21, with 3 arms. Each\$0.90



No. 81 Toilet Paper Holder

Made of iron; heavily nickel plated; has cutter for paper.

Each\$0.25



KOKEN'S REGAL VIBRATOR

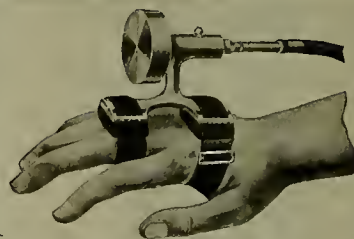


Rubber Cup No. 1

ARE you satisfied with the number of massages you get? If not, install a Koken Regal Massage Machine and get results.

¶ It is the newest, most advanced and improved type of machine for mechanical massaging yet produced.

¶ Simple regulation features permit the operator to get any speed and strength of vibration wanted.



Vibro Hand No. 2

¶ Entire machine is iron, heavily nickel-plated and very handsome in appearance; operated by latest improved push button switch and motor of most durable design.

¶ Furnished regularly with either rubber cup hand piece No. 1 or Vibro hand attachment No. 2. As both are interchangeable, by purchasing the machine with both hand pieces you have two machines at but a little more than the cost of one, and can give all forms of treatment.

When you order state whether your electric current is direct or alternating. Also give voltage and number of alternations.

Price, complete with either No. 1 hand piece and attachments or No. 2 Vibro hand attachment... **\$70.00**
No. 2 Vibro hand attachment, if purchased alone... each, **10.00**

For prices on Applicators see page 103

Use Massageine Cream when giving machine massage. See page 134



No. 677 De Luxe Vibrator

Smallest and lightest massage machine for professional use. Weight, 30 ounces. Equipped with latest design air-cooled motor, 1/6 horsepower. Finished in bright aluminum. Operates on either direct or alternating current, 110 volts. Lever regulates the stroke large or small, or as strong and light as you wish. Gives ten to thirty thousand vibrations per minute. No vibrations in the handle. Guaranteed against any defects in construction. Seven applicators, as shown. Complete in silk-lined case.

Each\$27.50

Applicators for De Luxe Regal and Rival Vibrators

No. B—Soft rubber brush applicator for scalp.....\$0.60
No. C—Soft rubber cup applicator for face.....\$0.60
No. D—Hard rubber disc applicator for body.....\$0.60
No. R—Hard rubber half-ball applicator for body.....\$0.75
No. S—Soft rubber cup applicator for face.....\$0.60
No. T—Soft rubber disc applicator for face.....\$0.60
No. U—Soft rubber half ball applicator for face or body.....\$0.60
No. X—Soft rubber sponge applicator for face.....\$1.00
No. Y—Soft rubber disc applicator for face or body.....\$1.00



No. 384 Rubber Massage Bulb

An indispensable article in all up-to-date barber shops where face massage has been introduced. Full directions for use with every bulb.

Each\$0.25

USE KOKEN'S MASSEINE

The finest cream ever produced for use in connection with machine massage.

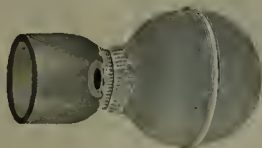
Makes the vibrator work easier and enables the operator to give a better massage in less time.

See page 134



Type C. New Life Vibrator.

The strongest and best machine made. One-eighth horse power, high speed. Being made of aluminum is also the lightest for its power. Weight only 2½ lbs. Guaranteed against mechanical defects. This machine has the true Swedish movement. Easily controlled by the patented regulator. Fifteen different speeds. Complete with six applicators in a plush lined case.....\$25.00



Koken Massage Cup

A most effective instrument to massage the face. Three sizes.

No. 1—¾-in. cup opening.
No. 2—1-in. cup opening.
No. 3—1¼-in. cup opening.
Each\$0.35

Applicators for New Life Vibrator

Face Cup.....\$.50
Scalp Applicator, large......50
" " small......50
Sponge "......60
Scalp Brush.....1.00
Body Applicator......60



No. 678 De Luxe Junior Vibrator

A small and light-weight satisfactory massage machine of moderate price. Equipped with latest design air-cooled motor, 1/8 horsepower. Bright aluminum finish. Made to operate on either direct or alternating current, 110 volts. Equipped with button regulator on side for controlling the speed of vibration. Guaranteed against any defects in construction. Complete in silk-lined case with five applicators, as shown. This machine at price will please you.

Each\$22.50



Type A New Life Vibrator.

A compact and serviceable machine, light weight, less than two pounds. Fully guaranteed. Has patented speed control. Polished aluminum frame. Ideal for shop and home use. Fully guaranteed. Complete with six applicators, in a plush lined case.....\$15.00



KOKEN'S REGAL HAIR DRYER

SCIENTIFICALLY designed, it fulfills every requirement the profession exacts.

- ¶ The large volume of either hot or cold air which can be thrown by this machine makes it a pleasure to operate.
- ¶ A heavy head of hair can be dried in from three to five minutes.
- ¶ As the air is heated entirely by electricity, there is no gas odor present to offend the customer.
- ¶ The air tube is of telescopic design and can be adjusted from fourteen to twenty-four inches in length.
- ¶ The motor is swivel-mounted on a ball-bearing pedestal, which permits the operator to direct the current of air in any direction with the utmost ease.
- ¶ Entire machine is made of white metal, heavily nickel-plated, which makes it a thoroughly sanitary and beautiful shop fixture.
- ¶ The hundreds of satisfied users of Koken's Regal Hair Dryer demonstrate its superiority.

When you order state whether your current is direct or alternating. Also give voltage and number of alternations.

Price, complete.....\$55.00



No. 688 De Luxe Portable Hair Dryer

We recommend this machine and sell it under our absolute guarantee. Koken's De Luxe Portable Hair Dryer is a real machine, absolutely perfect, instantaneous heater; light weight and fool proof. Throws a large volume of hot or cold air. Is used and endorsed by the finest shop owners in the world. The motor is universal, operating on either direct or alternating current, 110 volts. Price, complete.....\$22.50



No. 692 Portable Hair Dryer

A good first-class dryer for those wanting a moderate-priced machine. Has a strong motor, throwing a good volume of either hot or cold air. Made to operate on either direct or alternating current, 110 volts.

Price, as shown.....\$17.50



No. 684 Masseur Battery

This machine is suited to meet limited requirements when a small battery with complete appliances is wanted, consisting of 1 pair conducting cords (2 colors), 1 pair No 40 nickeled tubular metal handles, 1 No. 1 wooden handle with spongio disc, 1 No. 11 massage roller electrode, 1 No. 30 wrist spongio electrode, 1 No. 35 hair brush electrode, 1 nickeled foot plate, 1 pamphlet of instructions.

Price\$7.50

No. 448 Halliwell Hair Dryer

A very effective machine. Will dry a heavy head of hair in six minutes. Powerful construction. Electricity operates the gas-heated fan, which produces the hot and cold air. Fitted with air shaft, complete.

Price, for direct current.....\$55.00

No. 449—Is operated entirely by electricity; no gas used.

Price, for direct current.....\$65.00

Price, for alternating current.....\$60.00

Price, for alternating current..... 70.00

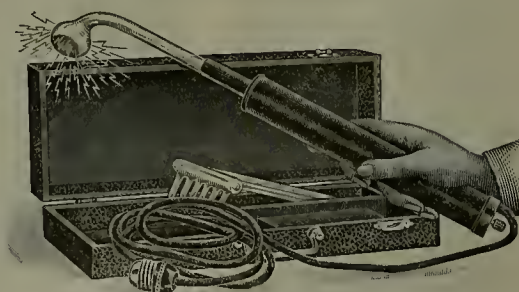


Roger's Violet Ray Generator

Made entirely of hard rubber. Is the most simple and up-to-date high-frequency instrument on the market. Extremely light and compact; the ideal outfit because of its high oscillating capacity and heavy ozone production. Absolutely safe to handle; impossible to receive a burn or injury of any kind.

Price, with one electrode.....\$27.50

Case, extra..... 5.00



The Eagle Violet Ray Machine

In this machine we offer the maximum of operative efficiency at the minimum price. The apparatus is complete to the minutest detail and will fulfill every requirement. Complete with body and scalp electrode. Each....\$17.50

Applicators for Violet Ray Machines

When ordering, mention for which style of machine applicators are wanted.

Hand Electrode

Each\$1.50

Comb or Scalp Electrode

Each\$2.50

Surface or Body Electrode

Each\$1.00

Fulguration Electrode

For Removing Warts and Moles
Each\$1.50

Art Towel Urns and Shaving Paper Urns

Our Exclusive Designs



No. 25—Cutout design art pottery. Color, a beautiful solid flat green. Size, 18x8 inches.....each, \$3.25

No. 155—Shaving Paper Urn to match. Size, 8x7 incheseach, .75



No. 155

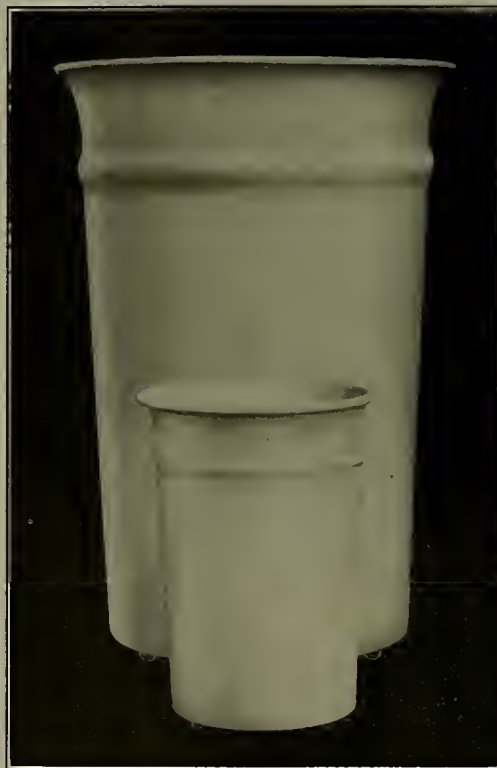


No. 145



No. 26—Art pottery of much preferred basket shape. Color, a variegated brown. Size, 15x11½ inches. Each\$3.75

No. 145—Shaving Paper Urn to match. Size, 7x7½ incheseach, .85

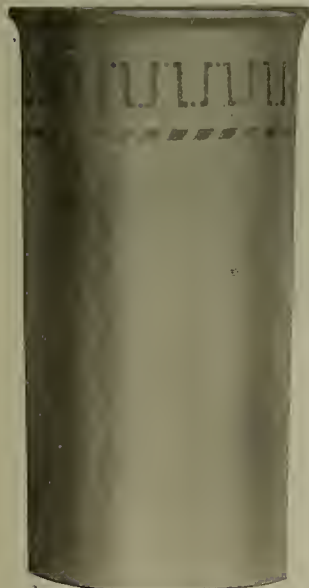


Iron, Porcelain Enameled

The first ever produced. Made especially to harmonize with white chairs and sanitary fixtures. Light and durable, with a snow white finish. Have rubber feet to prevent marring marble or tile.

No. 45—Towel Urn. Size, 16x11 inches. Each\$4.25

No. 171—Shaving Paper Urn. Size, 8x6 inches. Each1.50



No. 39—Made of unbreakable fibre, white enameled, with silver Grecian border. Size, 21½x11¼ inches.....each, \$5.75

No. 164A—Shaving Paper Urn to match. Size, 7½x6¼ incheseach, 1.75



No. 164A



No. 156



No. 27—A striking cut-out pottery in design of green and blue blended. Size, 18x9½ inches.....each, \$3.75

No. 156—Shaving Paper Urn to match. Size, 7x7½ incheseach, .75

Art Towel Urns and Shaving Paper Urns

Our Exclusive Designs

By
Skilled
Artisans



No. 40

No. 40—Octagon. Height 22¼ inches, width 10¼ inches. Each.....\$8.50



No. 166

No. 166—To match Urn No. 40. Height 15 inches, width 6 inches. Each.....\$3.50



No. 168



No. 167

No. 41—Tourist. Height 22½ inches, width 9½ inches. Each.....\$8.50



No. 41

No. 167—To match Urn No. 41. Height 12 inches, width 5¾ inches. Each.....\$2.50



No. 43

No. 43—Jeannette. Height 21 inches, width 8½ inches. Each...\$6.50

No. 169—To match Urn No. 43. Height 6 inches, width 6½ inches. Each.....\$1.00



No. 169



No. 42

No. 42—Oakwood. Height 19 inches, width 12 inches. Each...\$9.50

No. 168—To match Urn No. 42. Height 7 inches, width 7½ inches. Each.....\$1.50



No. 170

Colors

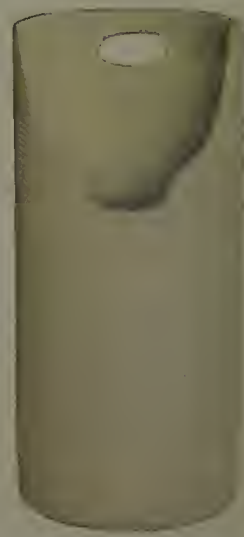
Blended

Harmoniously

Finest

Pottery

Obtainable



No. 44

No. 44—Gloss White. Height 20½ inches, width 9½ inches. Each...\$4.50

No. 170—To match Urn No. 44. Height 6¾ inches, width 6 inches. Each \$1.00

Art Towel Urns and Shaving Paper Urns



No. 35



No. 149



No. 151



No. 17

Our Exclusive Designs



No. 154

No. 154—To match Urn No. 33. Height 8 inches, width 8 inches. Each..... \$1.75



No. 33

No. 33—Height 17 inches, width 14 inches. Each..... \$8.00



No. 14



No. 148



No. 150



No. 32

No. 35—Height 16 inches, width 13 inches. Each..... \$7.50

No. 149—To match Urn No. 35. Height 7½ inches, width 7½ inches. Each... \$1.50

No. 14—Height 16 inches, width 12 inches. Each..... \$7.50

No. 34—Same pattern, Ivory. Each... \$7.50

No. 148—To match Urn No. 14. Height 7 inches, width 7 inches. Each..... \$1.50

No. 158—To match Urn No. 34. Ivory. Each..... \$1.50

No. 17—Height 16 inches, width 12 inches. Each..... \$7.00

No. 37—Same pattern, Ivory. Each... \$7.00

No. 151—To match Urn No. 17. Height 7 inches, width 7 inches. Each..... \$1.50

No. 165—To match Urn No. 37. Ivory. Each..... \$1.50

No. 32—Height 16½ inches, width 12 inches. Each..... \$8.00

No. 150—To match Urn No. 32. Height 7½ inches, width 7 inches. Each.... \$1.75

Imported and Domestic Glassware

Our Exclusive Designs



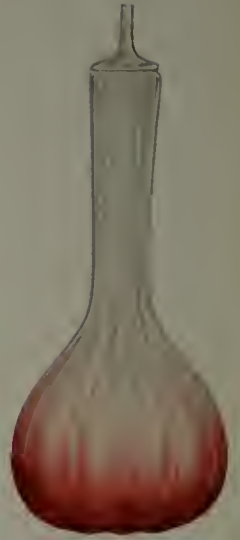
No. 241—Blue, Green, Purple
Each 40c.



No. 271—Purple, Green,
Blue. Each..... 40c.



No. 272—Green, Purple,
Blue. Each..... 50c.



No. 256—Rose, Blue,
Green. Each..... 40c.



No. 274—Five Inscrptions:
Toilet Water, Bay
Rum, Witch Hazel, Sea
Foam, Shampoo.
Each 50c.



No. 269—Purple, Blue, Green
Each 50c.



No. 275—Five Inscrptions:
Witch Hazel, Sham-
poo, Toilet Water, Bay
Rum, Sea Foam.
Each 55c.



No. 265—Pink, Blue, Green
Each 45c.



No. 268—Ruby, Green, Blue
Each 65c.



No. 273—Canary, Purple,
Green. Each..... 50c.



No. 266—Yellow, Green, Blue
Each 50c.

Imported Bottles and Shaving Paper Urns

Our Exclusive Designs



No. 276—Cut Glass, German Silver Trimmings, Green, Red and Purple. Each.....\$1.25



No. 163.....Each \$1.10



No. 161.....Each \$0.95



No. 164.....Each \$1.35



No. 165.....Each \$1.10



No. 159.....Each \$1.10



**No. 401
Talcum Sifter**

Aluminum, satin finish.
Each\$0.30

No. 402—Same as No.
401, onyx finish.
Each\$0.35



**No. 400
Talcum Sifter**

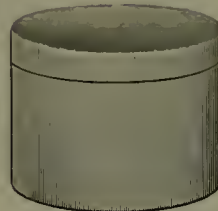
Aluminum, satin finish.
Each\$0.45

No. 403—Same as No.
400, onyx finish.
Each\$0.45



**No. 506
Brilliantine Bottle.**

Decorated Bohemian
glass with stopper.
Each,\$0.25



**No. 509 Pomade
Jar.**

White opal glass;
holds ½ oz.
Each,\$0.10



No. 510 Pomade Jar.

Decorated Bohemian
glass, metal top.
Each,\$0.40



No. 3 Bottle Tubes.

Regular size
Per dozen.....\$0.50

Special sizes furnished
when desired.



**No. 6 Porcelain
Sanitary Bottle Tube.**

Per dozen.....\$1.00



**No. 5
Crown Stopper.**

Per dozen.....\$0.80



**No. 4
Self-Closing Tubes.**

Per dozen.....\$0.80

Liquid Toilet Soap

Made from a pure vegetable oil
base; non-irritating; lathers and
cleanses quickly; antiseptic and eco-
nomical.

Per gallon.....\$1.50

Per ½ gallon......80

Per quart45



**No. 1
Liquid Soap Dispenser**

Bracket and faucet made of
brass, nickel plated; glass
container; sanitary; will not
drip or clog up; prevents
waste or theft of soap.

Price, as shown, each, \$2.25

No. 2—Single Slab attach-
menteach, \$3.25

No. 3—Double slab attach-
ment, for two-bowl wash-
standeach, \$5.50



No. 504 Aluminum Bottle

Oxidized and engraved.
Red, bay rum; blue, toilet
water; gold, witch hazel.
Each\$0.65

No. 505—Same style. Not
engraved. Satin finish.
Each\$0.60



No. 281 Toilet Bottle

Clear crystal glass, fluted
neck; an exceptional value.
Each\$0.35

No. 282—Toilet bottle. Clear
crystal glass; modern de-
sign. Matches No. 24 mug,
page 113.....\$0.35



Hand Mirrors

Our Own Special Designs; made of the finest materials, highly polished; an ornament as well as a necessity to any shop

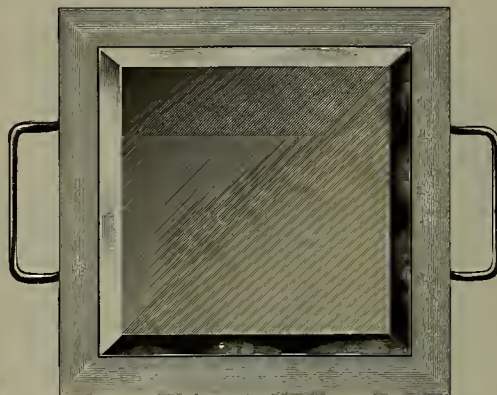


No. 675 Hand Mirror

Long handle, polished wood back; beveled plate, $5\frac{1}{2} \times 6\frac{1}{2}$ inches.
Each \$1.25



No. 4



No. 688



No. 685 Hand Mirror

Highly polished, wood back, long handle; beveled plate, $5\frac{1}{2} \times 7\frac{1}{2}$ inches.
Each \$1.75

No. 7 Hand Mirror

Polished frame, assorted woods, beveled plate, 5x5 inches.

Each \$1.00

No. 8—Beveled plate, 6x6 inches.

Each \$1.25

No. 1— $3\frac{1}{2} \times 5\frac{1}{2}$ inches..... .50

No. 4 Magnifying Mirror

One side magnifies, the other is plain. Polished wood frame and handle; plates, $4\frac{1}{2} \times 4\frac{1}{2}$ inches.

Each \$1.25

No. 676 Magnifying Mirror

One side magnifies extra large, the other is plain. Polished wood frame, adjustable metal handle; plates, 5x5 inches. Each \$1.60

No. 688 Hand Mirror

Our latest design; size 14 x 14 inches; made of best French mirror plate, finished in snowy white hard enamel, hand rubbed.

The handles on the sides and the liberal size mirror makes it convenient to show customer back of head at a glance. Can be hung on wall, out of the way, when not in use.

Price..... \$3.00



No. 684 Hand Mirror

White dextrite ivory; beveled plate, $5\frac{1}{2} \times 5\frac{1}{2}$ inches.

Each \$2.00



No. 676



No. 11 Atomizer

Fancy pressed glass with nickel plated nozzle and tube. A splendid value. Each.....\$0.50



No. 9 Atomizer

Moulded glass with extra long hard rubber nozzle and tube. Each.....\$0.45

Shaving Mugs

No. 1105 Mug.

No. 1105—Made of aluminum, satin finish.

Each\$1.00

No. 1104 Mug.

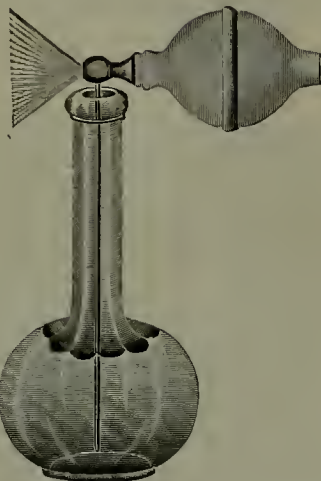
No. 1104—A substantial metal shop mug, nickel plated.

Each\$1.60

No. 24 Glass Mug.

No. 24—Glass mug. Modern design; crystal glass. Very attractive.

Each\$0.35



No. 326 Utility Atomizer

Can be used in any kind of a bottle with or without a cork. The heavy demand for this atomizer proves it is both useful and practical.

Without bottle.....each, \$0.40

Shaving Mugs

No. 21 Glass Mug.

No. 21—Glass mug. Panel effect on side; three prongs in bottom to hold soap. Crystal glass; heavy gold band top and bottom.

Each\$0.45

No. 22 Glass Mug.

No. 22—Glass mug. Same pattern, with silver bands.

Each\$0.45

No. 20 Glass Mug.

No. 20—Glass mug. Same pattern; plain, without either gold or silver.

Each\$0.35



No. 1104



No. 24



No. 21

Shaving Mugs



No. 500.



No. 501.



No. 513.



No. 520.



No. 526.



No. 529.



No. 531.



No. 532.



No. 535.

Shaving Mugs



No. 536.



No. 537.



No. 538.



No. 540.



No. 541.



No. 545.



No. 548.



No. 549.



No. 550.

Shaving Mugs



No. 551.



No. 553.



No. 554.



No. 555.



No. 556.



No. 558.



No. 568.



No. 625.



No. 644.

Shaving Mugs



No. 658.



No. 667.



No. 704.



No. 718.



No. 720.



No. 721.



No. 723.



No. 748.



No. 766.

Shaving Mugs



No. 769



No. 771.



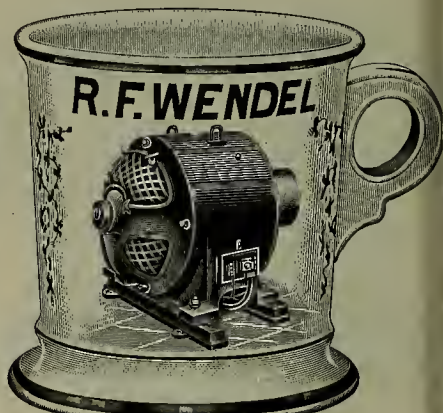
No. 785



No. 786



No. 791



No. 808



No. 809



No. 810



No. 813

Shaving Mugs



No. 800



No. 740



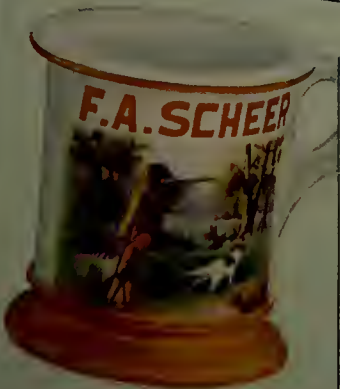
No. 817



No. 812



No. 819



No. 784



No. 815



No. 754

Shaving Mugs



No. 814



No. 803



No. 802



No. 816



No. 818



No. 811



No. 799



No. 796

Price List of Decorated Shaving Mugs

Illustrated on pages 114 to 120 inclusive

The prices quoted below are for barbers only, and are for mugs complete, including name and design for each mug

A deposit is required with each order, if the full amount is not paid. See page 3 for terms.

The prices quoted are for designs as represented. If changes are ordered extra charge will have to be made

	Price		Price		Price
500 Autograph, or fac-simile of owner's handwriting.....	\$0.50	634 A. O. U. W. anchor and shield on an artistic fan with forget-me-nots; white ribbon for name	\$1.70	796 A magnificent Elk emblem against the official Elk colors of purple and white, surrounded with heavy raised gold and forget-me-nots.....	\$2.20
501 Script letters.....	.65	644 Brotherhood of R. R. Trainmen, showing lantern, red and green flags	1.45	799 Two horses' heads in raised gold frame, surrounded by maroon background and flowers.....	2.20
502 Monogram	1.00	658 Artistic winter landscape, showing bird sitting on branches in the foreground.....	1.00	800 Bird dogs, a work of art, in frame of embossed gold against blended background..	2.20
513 Heavy gold band top and bottom .....	.75	664 Ornamented gold band and sprays, with roses.....	1.20	802 White and pink tea roses, with richly blended background....	1.20
520 Blacksmith with anvil and hammer	1.20	667 New saloon design.....	1.65	803 Cowboy on galloping horse, a striking design in true western coloring.....	1.70
524 Railway hand-car; very natural.	1.45	701 Spray of roses.....	.70	808 Carefully drawn dynamo, design of especial merit.....	1.70
525 Livery stable, building, buggies, horses, etc.....	1.70	704 American flag.....	1.20	809 Automobile	1.70
526 Farmer plowing in field, houses, barns and scenery in distance.	1.45	708 Dog and snipe.....	1.35	Design of any special make can be furnished if supplied with a cut, also if furnished with a photo. We will transfer automobile with occupants to mug in an artistic manner.....	2.70
529 Knights of Pythias.....	1.45	710 Two horse heads.....	1.45	810 Elk's emblem; latest design....	1.20
530 Telegraph key.....	1.45	718 Knights of Pythias.....	1.10	811 Masonic emblem, with blended blue background and gold filigree	1.40
531 Druggist's mortar.....	1.70	720 Woodmen of America.....	1.05	812 A neat cluster of cherries.....	.90
532 Barber Shop.....	1.45	721 Redmen's emblem.....	1.10	813 Moose emblem, in blended maroon background.....	1.50
535 Steer's head, knife and steel....	1.45	723 Masonic square and compass emblem .....	.90	814 Spray of roses with green background	1.60
536 Bakers at work.....	1.70	740 Two horses frightened by flash of lightning.....	1.70	815 Scalloped forget-me-not design.	1.45
537 Grocery store.....	1.65	748 Black background, white letters	1.20	816 Conventional violet design.....	1.45
538 Dry goods store.....	1.65	754 Birds sitting on limb of a tree..	.85	817 Duck and drake design surrounded by a lake background	1.70
540 Bricklayer at work.....	1.60	766 Elk's emblem; handsomely executed	1.10	818 An attractive currant design with blended background.....	1.20
541 Carpenter at work.....	1.60	769 Woodmen of the World emblem, plain design.....	1.05	819 Groups of yellow roses with green shading.....	1.10
545 Horseshoer at work.....	1.70	771 F. O. E. emblem, eagle and cross flags, filigree.....	1.20		
548 Machinist at work.....	1.70	773 A neat bunch of violets and leaves under a well executed gold filigree .....	.80		
549 Locomotive and tender.....	1.45	783 Sweet peas, variously colored....	.95		
550 Locomotive and train of cars....	1.70	784 Hunter shooting birds, a pleasing design for a sportsman....	1.35		
551 Man in buggy, with spanking double team.....	1.70	785 Knights of Columbus emblem..	1.20		
553 Grocery wagon, with one horse.	1.60	786 Odd Fellow's 3-link emblem....	.80		
554 Two-horse stake wagon.....	1.70	791 Plumber at work.....	1.60		
555 R. R. caboose.....	1.45				
556 Stationary engine, very exact and complete.....	1.45				
558 Cowboy, horseman lassoing cattle	1.70				
568 Bluebird, ribbon and flowers, very attractive.....	1.20				
625 Black ground, banded by ice fields top and bottom, gold base and handle.....	1.70				

Price List of Shaving Mugs (Cost to Barbers)

Numbered Mugs

	Medium	Large
Gold striped	Per doz., \$4.25	\$5.25
Gold banded	Per doz., 5.25	6.25
Gold banded, with gold wreath.....	Per doz., 6.25	7.25

Plain Mugs

	Medium	Large
Plain imported china mugs.....	Per doz., \$3.00	\$3.75
Plain gold band mugs.....	Per doz., 4.00	4.75

Extra Charges

For script letters.....	\$0.10
For autographs or fac-simile of handwriting.....	.25
For gold shading on black or blue letters.....	.10
For Roman letters.....	.10

Cups and Saucers

Cups and saucers with same design as on shaving mugs will cost from 25c to 75c more than the latter.

Various Styles of Letters Used in Decorating Mugs

Roman

JOHN N. BLEECK

Block Letter

GEO. F. ROGERS

Old English Text

Andrew Johnson

Script

R. Wendell

Roman and script, 10c more per mug than Old English

We can make any Mug shown in other catalogues or mug sheets at prices quoted therein

Price List of Decorated Shaving Mugs

Trade Designs, Lodge, Society and all other Emblems

The prices here quoted are for barbers only and are for mugs complete, including name and design for each mug

A	Price		Price		Price
American Legion of Honor.....	\$1.10	Bookkeeper and desk.....	\$1.60	Calliper and hammer.....	\$1.40
Anvil, hammer and tongs.....	1.00	Boot and shoe.....	1.00	Caliper in hand.....	1.40
A. O. U. W. emblem.....	1.10	Bottle blower at work.....	1.70	Camera with stand.....	1.20
A. P. A. emblem.....	1.10	Box of cigars.....	1.20	Card in hand.....	1.20
Architect emblem, plain.....	1.10	Brass horn or cornet.....	1.20	Carpenter at work, illustrated, No.	
Auctioneer's emblem.....	1.05	Bricklayers at work, illustrated, No.		541	1.60
Automobile, illustrated.....	1.70	540	1.60	Carpenter's emblem.....	1.10
B		Bricklayer's emblem, trowel and		Carriage, horses and driver.....	1.70
Baggage master, truck and car.....	\$1.65	square	1.00	Chair maker at work.....	1.60
Bakers at work, illustrated, No. 536..	1.70	Bridge span.....	1.60	Chicken	1.20
Baker's emblem, two lions and		Buggy	1.40	China dealer's store.....	1.80
pretzel	1.40	Buggy, horse and driver.....	1.45	Cigar .....	.80
Baker's wagon, horse and driver....	1.60	Buggy maker's emblem.....	1.60	Cigar maker's emblem.....	1.00
Barber's implements.....	1.00	Buggy trimmer's emblem.....	1.40	Cigar store.....	1.70
Barber shop, illustrated, No. 532....	1.45	Buggy, two horses and driver, illus-		Clarinet	1.25
Baseball and bats.....	.90	trated, No. 551.....	1.70	Clock	1.25
Baseball player.....	1.55	Bull	1.40	Clothing store.....	1.80
Basket maker at work.....	1.60	Bunch of grapes.....	1.15	Coach	1.40
Basket of peaches.....	1.40	Butcher dressing a steer.....	1.80	Coach and horses.....	1.80
Bass fiddle.....	1.25	Butcher chopping meat.....	1.65	Coal cart.....	1.20
Bear	1.40	Butcher dressing a hog.....	1.60	Coal miner with tools.....	1.60
Beer bottle and glasses.....	1.40	Butcher slaughtering a steer.....	1.60	Coal wagon, horse and driver.....	1.70
Beer brewer's emblem.....	1.40	Butcher standing by steer.....	1.60	Coffin or casket	1.20
Beer glass.....	.90	Butcher store.....	1.65	Commission merchant.....	1.60
Beer wagon, horses and driver.....	1.70	Butcher's design, steer's head, knife		Conductor's punch.....	1.10
Bicycle and rider.....	1.55	and steel, very fine, illustrated,		Confectioner's store.....	1.80
Billiard playing.....	1.60	No. 535.....	1.45	Confectioner's pyramid.....	1.20
Billiard table, balls and cue.....	1.40	Butcher's design, bull's head.....	1.10	Confederate flag.....	1.20
Bill poster posting bills.....	1.60	Butcher's emblem.....	.90	Cooper making barrel.....	1.40
Blacksmith at work.....	1.70	B. of L. F. & E. emblem.....	1.20	Cornet	1.20
Boiler maker at work.....	1.60	B. of R. R. C. emblem.....	1.20	Cotton field, with darky picking	
Bookbinder at work.....	1.60	C		cotton	1.80
Bookbinder's emblem.....	1.40	Caboose, illustrated, No. 555.....	\$1.45	Cowboy, horseman lassoing cattle,	
Book in hand.....	1.40	Calf	1.40	illustrated, No. 558.....	1.70

For Lather Brushes, see pages 161-162

All mugs will be made large size unless otherwise ordered. The name will be placed on the side, as illustrated, unless specially ordered otherwise. The prices quoted for these mugs are the entire cost for mug, name and design. In making prices to your customers, add expressage and the profit you want to realize.



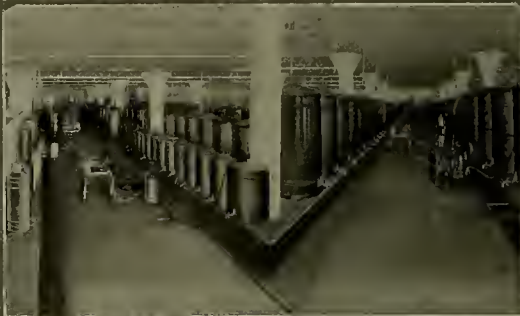
SHAMPOO FACTORY



LABORATORY OFFICE



STILL ROOM



TANK ROOM



FACE CREAM FACTORY



MASSAGE CREAM FACTORY

A FEW VIEWS OF
THE
KOKEN
LABORATORY
WHERE SKILL, SCIENCE AND
PURITY ARE PARAMOUNT



BOTTLING DEPT.



ANALYTICAL LABORATORY

Koken's Heather Bloom

TOILET
WATER



Its charming, wholesome odor of sweet, dewy Scotch Heather makes it preferred by the particular patron.

Distinctively Different.

Per dozen, 8-ounce bottles.....\$5.00

Per gallon.....\$4.50 Per half gallon.. 2.35

Per quart..... 1.25 Per pint..... 0.70

An elegant finish for a shave. It soothes, cools, and imparts a glow of perfect health to the skin.

Decidedly Delightful.



OPAL-OLIVE SHAMPOO

Establishes a new standard of Shampoo excellence. Thick of body and made from a pure vegetable oil base. It effectively removes all dirt and scurf from the scalp and leaves the hair soft and silky. It will not bleach the finest hair.

Per dozen, 8-ounce bottles.....	\$3.25
Per dozen, 4-ounce bottles.....	2.00
Per gallon.....	\$3.00
Per quart.....	0.90
Per half gallon.....	1.60
Per pint.....	0.50

PANAMA BALSAM

The soothing, healing and astringent properties of genuine balsam combined with other ingredients of acknowledged efficacy produces a face lotion of spicy odor unsurpassed for after-shaving use.

It prevents infection and allays irritation. Freshly fragrant.

Per dozen, 8-ounce bottles.....	\$3.00
Per dozen, 4-ounce bottles.....	1.75
Per gallon.....	\$2.50
Per quart.....	0.75
Per half gallon.....	1.35
Per pint.....	0.45



CREME SNOW

Experts at home and abroad consider this one of the best vanishing cremes ever produced.

A pure snow white creme which cools and soothes tender skin and alleviates sunburn.

Per 2 oz. jar	15c.
Per 4 oz. jar	25c.
Per 8 oz. jar	40c.
Per 16 oz. jar	75c.



RUBY TALCUM POWDER

This Powder put up under our own brand.

Ask for
Pink Rose
BEST QUALITY MADE
See page 134 for other Face Powders.

Made from the finest imported Talcum. It is soft, smooth and perfumed with the genuine otto of rose, pink color, thoroughly antiseptic, highly medicated.

Per dozen 4 oz. cans	\$1.25
Per 1-pound can .....	.25
Per 5-pound can	1.00



The most exquisite hair-dressing of the age. Widely imitated but never equaled. Its wonderful blend of perfumes, its stimulating revitalizing

Per dozen, 10-ounce bottles	\$8.00
Per dozen, 5-ounce bottles	4.25
Per gallon	\$5.50
Per quart	1.50

action on the scalp and the lustrous well-groomed appearance it gives the hair has made it the heaviest selling and the most popular hair-tonic produced.

Eau de Quinine Hair Tonic

Made from choice imported French essential oils. Elegant in perfume, extraordinarily refreshing and most pleasing in action.

A lotion for keeping the scalp and hair in perfect condition. It has proved its merits wherever used.

Per gallon	\$4.50
Per quart	1.25
Per dozen 8 ounce bottles.....	4.50
Per 8 ounce bottle.....	.40

WAITE'S

Genuine Osage Rub

8 oz., per dozen.....	\$4.50
8 oz., each.....	.40
Per gallon	4.50
Per ½ gallon.....	2.25
Per quart	1.25

**Advertising Signs and Stand
Bottle Free**

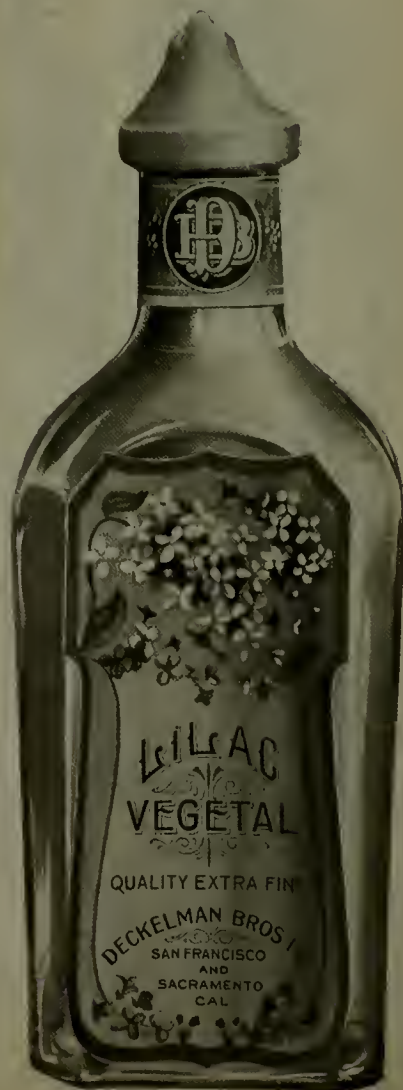


Lilac Vegetal

A superfine toilet water we have gone to much expense to produce.

A trial will convince you of its merits and popularity with the trade at large.

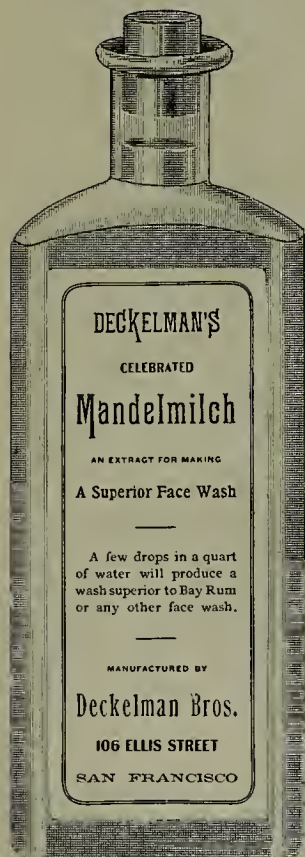
Per gallon	\$5.50
Per quart	1.50
Per dozen 6 ounce bottles.....	5.00
Per 6 ounce bottle.....	.50



Dickinson's XXX Double Distilled Extract of Witch Hazel

Best Quality.

Per pint, including bottle...	\$0.20
Per quart, including bottle..	.35
Per half gallon, including bottle .....	.65
Per gallon, including bottle..	1.25
Per 5 gallon keg.....	5.50
Per 10 gallon keg.....	10.00



Mandelmilch

A few drops of Mandelmilch will turn a quart of water milk white, and produce a wash superior to Bay Rum or any other face wash.

Per 4 ounce bottle.....	\$0.25
Per 8 ounce bottle.....	.40
Per pint .....	.75
Per quart	1.25



Per Gallon	\$4.00
" 1/2 Gallon	2.25
" 1/4 "	1.25
" 12 oz. Bottle, per dozen	5.00 6.00

Special free offer, see page 171 This is the tonic for dandruff.

Arcturus Lotion

As cooling as Arctic breezes. Compounded for general feverish conditions of the skin. Rich in odor, suggestive of the fresh, sweet woodland and meadows of new-mown hay. Deliciously satisfying. It pulls trade. Use it once and customer comes again for more.

Per dozen 8 ounce bottles...	\$3.00
Per gallon	2.25
Per half gallon.....	1.15
Per quart .....	.65
Per pint .....	.40



Toilet Water

Kept in the following odors: Lilac and Violet.

Per bottle	\$0.40
Per dozen	4.50
Per gallon	4.00



ACROLINE

A Treatment for Dandruff—A Successful Scalp Protector.

THIS scientific compound is made of the purest ingredients, each in itself so effective as to practically amount to a specific for remedying scalp and hair ills.

Safe, Sure and Certain in Ability to Get Results.

¶ We recommend the exclusive use of Acroline by those who desire to build up a reputation as a specialist in treating extreme and obstinate cases of dandruff, scurf and other scalp ailments.

¶ Careful analysis by chemists of unquestioned ability proves Acroline to carry more properties of greater strength for the eradicating of dandruff than any leading tonic on the market at this time.



*Testimonials
from constant
users in the bar-
bering and hair-
dressing profes-
sion endorse its
merits.*



Attractive Metal Advertising
Hangers and Squirt-Top Bottles
Free With Order When Requested.



Per doz. 10-oz. bottles.....	\$5.00
Per gallon	5.00
Per half gallon.....	2.60
Per quart	1.35

Lantern Slides, beautifully hand colored, with customer's name and address, supplied, free of charge to all who will run them at Moving Picture Shows. *Write us for information.*

Sea Foam, Bay Rum, Etc.



Per quart
No. 1.....\$0.60
No. 2......50



The Best Sea Foam
Manufactured
Per quart....\$0.75



Violet and Lilac
Toilet Water
Per gallon ...\$4.00
Per quart ... 1.00



Peruvian Hair
Tonic
Per gallon ...\$3.25
Per quart85



Rose Hair Oil
Per quart
No. 1.....\$0.60

Bay Rum, Sea Foam and Perfumery by the Gallon

No. 1. Bay Rum.....per gal.,	\$2.25
No. 2. Bay Rum..... "	1.75
Hair Oil, red or yellow, rose odor..... "	2.25
Sea Foam..... "	3.00
Peruvian Tonic..... "	3.25
Royal Tonic..... "	3.25
Eureka Tonic..... "	3.25
Tonique De Luxe Hair Tonic..... "	5.50
Florida Water..... "	4.00
Mandelmilch .....8-oz.,	.40
Mandelmilch .....per pint,	.65

Deckelman's White Bou- quet Cosmetique.....per doz.,	\$1.00
Camphor Ice, tin tubes... "	1.00
Colgate's Brilliantine...per bottle,	.25
Colgate's Brilliantine...per doz.,	2.50
Williams' Brilliantine...per bottle,	.25
Williams' Brilliantine...per doz.,	2.50
Deckelman's Dye, No. 1 and No. 2.....per set,	.50
Hazeline .....per gal.,	1.50
Quintine Hair Tonic..... "	3.25

Soluble Essence of Bay Rum

For instantly making Bay Rum of the finest quality. Perfectly clear and without filtering or waste.

Per pint	\$1.75
Per half pint.....	.90
Per 4-oz. bottle.....	.50



Peruvian Hair Tonic

A Real Hair Remedy

Per bottle	\$0.25
Per dozen	3.00
Per gallon	3.25

Westphal's Auxiliator

(N. Y. Celebrated Hair Tonic)

Per 6-oz. bottle.....	\$0.85, 40
Per dozen 6-oz. bottles.....	10.00, 75
Per 12-oz. bottle.....	.65, 75
Per dozen 12-oz. bottles.....	7.50, 50

The Famous Fitch Line



Fitch's Cold Creams

Fitch's Ideal Cold Cream—Lilac Perfumed—Prepared especially for barbers' use—Fine for hand or machine massage—Two sizes.

PRICE

No. 16 Size, 1 lb. lithographed cans, per doz.....	\$9.00
No. 8 Size, ½ lb. lithographed cans, per doz.....	6.00

Fitch's Perfect Cold Cream—A perfect cream that will keep sweet indefinitely.
Fitch's Mentholated Cold Cream—Cooling and antiseptic.

Fitch's Camphorated Cold Cream—A cooling machine cream.

PRICE

No. 16 Size, 1 pound Glass Jars, per dozen.....	\$9.00
No. 8 Size, ½ pound Glass Jars, per dozen.....	6.00
No. 2 Size, Opal Jars, per dozen.....	4.20
No. 1 Size, Opal Jars, per dozen.....	3.00

All Creams Packed 3 dozen to the Case

Fitch's Greasless or Vanishing Creams

Fitch's Toilet Finishing Cream—A non greasy product, built with a good heavy base that will hold up indefinitely without deterioration. Exceptionally fine for use after shaving, or for ladies' use before applying powder.

Fitch's Disappearing Menthol Cream—The new cream—The acme of cream perfection.

Fitch's Vanishing Camphor Cream—A greasless camphorated cream, fine for after shaving.

PRICE

No. 16, 1 lb. Size, Glass Jars, per dozen.....	\$9.00
No. 8, ½ lb. Size, Glass Jars, per dozen.....	6.00
No. 2 Size, Opal Jars, per dozen.....	4.20
No. 1 Size, Opal Jars, per dozen.....	3.00

All Creams Packed 3 dozen to the Case.



Fitch's After Shave Toilet Waters



*Lilac Royal
Banquet Bouquet
Sweet Smile*

Highly concentrated.
Made with Pure Grain
Alcohol. One size,
No. 16, 1½ dozen in
the case.

PRICE

Per Case.....	\$13.00
Per Dozen.....	9.00

Fitch's Cocoa Butter Cream

An Ideal Toilet Preparation Superior
to Cold Cream

Being made from pure Cocoa
Butter this preparation will be
found excellent for chapped and
rough skin.

As a cleansing cream and for
use after shaving it is unsurpassed.

Put up in sanitary collapsible
tin tubes, 3 dozen to the case.

PRICE

Per Case.....	\$9.00
Per Dozen.....	3.00



The Famous Fitch Line

Fitch's Ideal Dandruff Remover

*Awarded Gold Medal and Grand Prize
at Paris 1911; at London 1913*

Fitch's Ideal Dandruff Remover dissolves and removes the dandruff from the scalp. The Fitch Shampoo Soap washes it out. A second application of the Dandruff Remover heals the scalp, frees it from dandruff and leaves the hair and scalp in a perfectly healthy condition.

PRICE

One Gallon Size, 4 in case, per gallon.....	\$5.50
One-Half Gallon Size, 6 in case, per half gal.....	3.00
One Quart Size, 12 in case per quart.....	1.50
No. 8 Size, 3 doz. in case, per doz.....	8.00
No. 4 Size, 3 doz. in case, per doz.....	4.00



The Fitch Ideal Shampoo Soap



Made to work in harmony with the Fitch Ideal Dandruff Remover. Purely antiseptic. Finest in quality. The Fitch Shampoo Soap is the "ideal" soap for a perfect shampoo and general toilet use.

Note directions on Dandruff Remover bottle.

PRICE

Per Doz.....	\$1.50
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Tonique Superbe

*Awarded Gold Medal and Grand
Prize, Paris, 1911;
London, 1913*

Par excellence for the hair. Unequaled as a dressing owing to its refreshing effect and delicacy in odor. Leaves the hair glossy, soft and fluffy.

PRICE

One Gallon Size, 4 in case, per gallon.....	\$5.00
One-Half Gallon Size, 6 in case, per 1/2 gallon.....	2.75
One Quart Size, 12 in case, per quart.....	1.50
No. 8, [1.00 size, 3 doz. in case] per doz.....	8.00
No. 4, [50c size, 3 doz. in case] per doz.....	4.00



Fitch's Quinine Hair Tonic

A Quinine Tonic possessing besides all of the virtues of a real Quinine Tonic several features that are distinctly original with us. The odor is a true rose bouquet differing entirely from the time worn French types. The color is non-staining and the most attractive shade of any preparation now on the stand. A tonic which reflects quality from every angle and one that the trade is welcoming on all sides.

PRICE

No. 16 Size, per case [1 1/2 doz.].....	\$15.00
No. 16 Size, per doz.....	10.20





Koken's Purity Shaving Soap

Absolutely pure and free from grease, alkali or soda. It is mild and soothing to the skin, with an agreeable odor, and produces a lasting lather with hot, cold, soft or hard water.

Original 5-lb. box

In 5-lb. boxes.....per box, \$1.25



Colgate's Shaving Soap

In 10-lb. boxes.....per box, \$ 3.00
Per 1-lb. bar......30

Colgate's Aseptic Shaving Soap

In 10-lb. boxes (10 cakes to lb.).....per box, \$ 3.00
Per 1-lb. bar......30

Colgate's Shaving Powder

In 1-lb. boxes.....per box, \$.40
Per kilo, 2½ lbs......80

Amole Shaving Soap

Per 10-lb. box.....\$ 3.00
Per 1-lb. bar......30

Deckelman Bros.' Bath Soap

Per box, 36 cakes, large size.....\$3.25



Deckelman Bros.' Celebrated Pine Tar Shampoo

Per dozen 4-oz. jars.....\$2.00
Per 4-oz. jar......20
Per 1-lb. jar......50



Williams' Tar Soap

Per dozen\$1.00
Per cake10



Williams' Barbers' Bar Shaving Soap

In 10-lb. boxes.....per box, \$ 3.00
Per 1-lb. bar......30

Williams' Quick and Easy Shaving Soap

In 10-lb. boxes (8 round cakes to lb.).....per box, \$ 3.00
Per 1-lb. bar......30

Williams' Shaving Powder

In 1-lb. boxes.....per box, \$.40
In 3-lb. boxes.....1.15



Coconut Oil Soap

Cakes weigh 3½ ozs. each.

In boxes containing 12 cakes.....per box, \$0.60

Imported Castile Soap

About 3 lbs. in a bar.....per lb., \$0.25



Shaving Powder is now used in all first-class shops, as it is sanitary. Use it in private mugs.

1 lb.....\$.40
3 lbs.....1.15

SHAKERS FREE

Deckelman's Liquid Shampoo

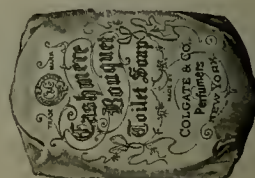
Odors: Quinine, Mint, Tar.

Per gallon\$2.75
Per half gallon.....1.50
Per quart75
Per pint40
Per 8-oz. bottle......25



Tar or Egg Shampoo Paste

Per dozen\$2.00
Per jar20
Per 1-lb. jar......50



Colgate's Cashmere Bouquet Soap

Per dozen\$2.75
Per cake25



Talcum Powder

Garnet Talcum (color, pink; odor, rose); 1-lb. cans. each	\$0.25
Garnet Talcum (color, pink; odor, rose); 5-lb. cans. each	1.00
White Talcum; 1-lb. can;	
Lilac .....each	.25
White Talcum; 5-lb. can;	
Lilac .....each	1.00
Talcum; 1-lb. can; Violet. each	.25
Talcum; 5-lb. can; Violet. each	1.00

Cocoa Butter Tubes

The best toilet cocoa butter; 2-oz. sticks.

Per dozen.....	\$2.50
Each.....	.25

Cacao Butter

A natural healer. For face after shaving, chapped hands or rough skin; 1/4, 1/2 and 1-lb. bars.

Per 1-lb.	\$0.75
Per 1/2-lb. ....	.40
Per 1/4-lb. ....	.20



No. 540 Universal Astringent Pencils

For cuts or abrasions of the skin.

Per dozen.....	\$0.75
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No. 541 Styptic Pencils

To stop bleeding.

Per dozen.....	\$ 0.50
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No. 376 Caulterizing Pencils

For removing warts, moles and other imperfections of the skin.

Each.....	\$0.10
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No. 462 Finger Cots

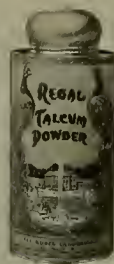
For protection of sore fingers; very thin; assorted sizes.

Per box, 1 dozen.....	\$0.25
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Compressed Alum

To harden the skin.

Per dozen.....	\$1.00
Each.....	.10



Regal Talcum Powder

Color, white. This superior talcum is built to supply the demand for the exclusive in odor and quality.

Per 1-lb. can.....	\$0.40
Per half dozen 1-lb. cans.....	2.00
Per dozen 1-lb. cans.....	3.50
Per dozen 1/2-lb. cans.....	2.50
Per dozen 4-oz. cans.....	1.50

Pearl Talcum Powder

Color, white. Made of the finest sifted imported talc. Possessed of the perfume of wood violet. An indispensable powder.

Per 1-lb. can.....	\$0.35
Per 5-lb. can.....	1.50
Per dozen 4-oz. cans.....	1.50

Styptic Powder

To stop bleeding instantly.

Each.....	\$0.10
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Williams' Brilliantine

Per bottle.....	\$0.25
Per dozen bottles.....	2.50

Colgate's Brilliantine

Per bottle.....	\$0.25
Per dozen bottles.....	2.50

State and city health authorities and barber examiners and inspectors are ordering that all other forms be discarded and only liquid styptic be used on the general public.

Koken's Liquid Styptic

A strictly antiseptic blood stopper. Action is rapid and absolutely prevents infection. A necessity in antiseptic barbering.

Per bottle.....	\$0.25
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Miller's Mole Cure

Will remove moles without pain.

Per bottle.....	\$1.00
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Lightning Hair Dye

In Use Over Thirty Years

Two ounces No. 1 and 1 ounce No. 2.	
Per set.....	\$0.65

Electric Hair Dye

Two ounces No. 1 and 1 ounce No. 2.	
Per set.....	\$0.50

Hair Dye

Deckelman's No. 1 and No. 2...	\$0.50
Damschinsky's Dye. Black, brown or blonde...per bottle,	.65
Holtze's Walnut Cosmetique. Black or brown.....	.30

Hone Oil

1 oz.	\$0.15
2 ozs. ....	.25





No. 14

Light yellow; well perfumed.

Per 1-lb. can.....\$0.25
Per 5-lb. can..... 1.00



No. 12

Extra light; well perfumed.

Per 1-lb. can.....\$0.25
Per 5-lb. can..... 1.00



No. 11

Extra light; highly perfumed.

Per 1-lb. can.....\$0.35
Per 5-lb. can..... 1.50



No. 16

Snow white; extra highly perfumed.

Per 1-lb. can.....\$0.50
Per 5-lb. can..... 2.00



**Deckelman's
White Boquet Cosmetic**

Per dozen.....\$1.00

Antiseptilene Powder

Will make a gallon of choice toilet water. Six odors: May Blossom, Ylang Ylang, Lilac, Carnation Pink, Violet, Red Rose.

Per box\$0.35
Per quarter dozen..... 1.00



Artillery Cosmetic

A very popular cosmetic. Two colors: Rose and black.

Per dozen.....\$0.50

**Oriental
Cosmetique**

Will keep in all climates. Two colors: Rose and black.

Per dozen.....\$1.00

Turkish Wax

Per dozen.....\$0.75
Each10

Spanish Wax

A very fine article for fixing the mustache and hair.

Per dozen.....\$0.60

Harz Pomade

Per dozen.....\$1.00
Each10



Blue Seal Vaseline

No. 1each, \$0.05
No. 1..per doz., .50
No. 2each, .10
No. 2..per doz., 1.00



Camphor Cream

Per dozen boxes.....\$1.00
Per box10
Per 16-oz. jar..... .75



Mentholated Camphor Ice

A cream stick put up in a most convenient push-bottom metal container. It meets every requirement where a soothing and healing cream is wanted.

Per dozen tubes.....\$1.00



Face Massage or Skin Food

Per	Per 2 oz. jar.....	\$ 40
Per	" dozen 2 oz. jars.....	4.50
Per	" 5 oz. jar.....	.60
Per	" dozen 5 oz. jars.....	7.00
Per	" 6 oz. jar.....	.85
	" dozen 6 oz. jars.....	10.00



Beauty Massage Cream

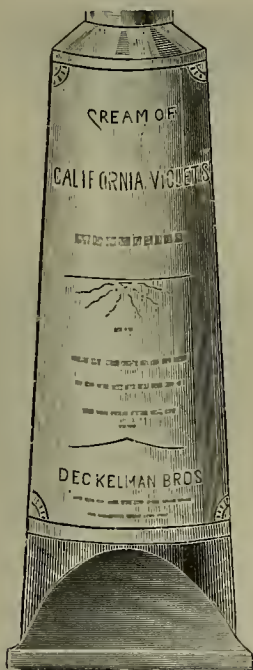
The best rolling cream on the market.

Per 6-oz. size.....	\$0.40
Per dozen 6-oz. size.....	4.50
Per 16-oz. size.....	1.00



Deckelman Bros. Greaseless Mentholated Camphor Cream

Per 4-oz. jar.....	\$0.25
Per dozen 4-oz. jars.....	2.50
Per 8-oz. jar.....	.50
Per 16-oz. jar.....	.85



Celebrated Cream of California Violets

A most elegant article for chapped face and hands. Highly perfumed with pure oil of violets. Especially desirable in cold and windy locations to be used on the face after shaving, as it leaves the skin soft and smooth and has a very cooling effect. Put up in collapsible tubes same size as cut.

Per dozen.....	\$1.50
Each .....	.15

Deckelman's Florodora Cream

In the following odors: Camphor, Menthol, Rose, Lilac and Mint.

The purest and most elegant preparation in the world for chapped hands, face and lips, or any roughness of the skin. Four-ounce bottles same size as cut.

Per dozen	\$1.50
Per pint .....	.45
Per quart .....	.85

LUXURY MASSAGE CREAM

5-oz. jar.....	\$0 45
1-lb. jar.....	0 90

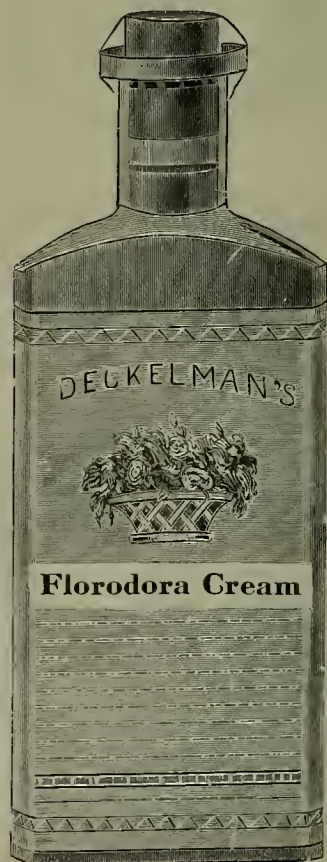
NOVUS MASSAGE CREAM

5-oz. jar..	\$0 45
1-lb. jar.....	1 00

DECKELMAN'S ROSE CREAM

A disappearing greaseless, highly perfumed, finishing cream.

1-lb. jars.....	\$0 75
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Deckelman Bros. Leroy Shear

Imported Parisian Pattern

Strictly hand forged of finest French steel. Highly elastic, well tempered, neatly finished. The lightest weight shear on the market. An elegant shear for neat trimming.

7½-inch.....each, \$1.75 8-inch.....each, \$2.00

We Have a Various Assortment of Barber Shears of All the Leading Brands

Owing to the European trouble it is impossible to obtain cutlery, but have quite an assortment of Henckel's, Witte's and Von Cleff's Shears and can fill your orders if you tell us what you wish.

Below we list a few:

THE LEROY GENUINE FRENCH SHEAR	7½ inch	.....	\$1.75
THE LEROY GENUINE FRENCH SHEAR	8 inch	.....	2.00
GOLD BUG	8 inch	.....	1.40
No. 12 or 24 FRENCH SHEAR (extra heavy)	8 inch	.....	2.00
WESTER BROS. No. 92, No. 199, No. 211, in the following lengths and prices:			

7 inch..... \$1.25 7½ inch..... \$1.35 8 inch..... \$1.50

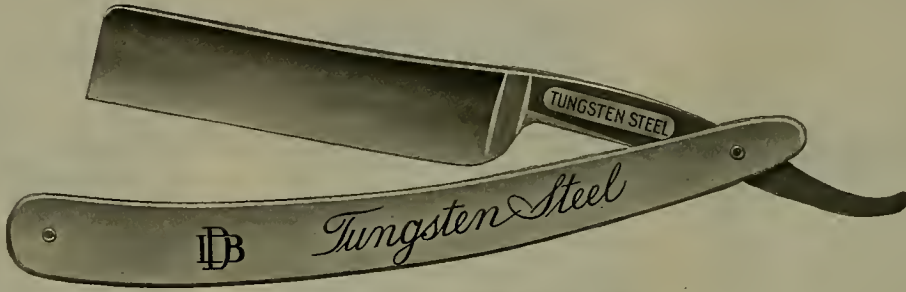


Steel-Face Barber Shear, Nickel Plated

7½, 8, 8½ and 9-inch, any size.....each, \$1.25

Deckelman Bros. Blue Steel Shear

7 incheach, \$1.25 8 incheach, \$1.50
7½-inch " 1.35 8½-inch " 1.50



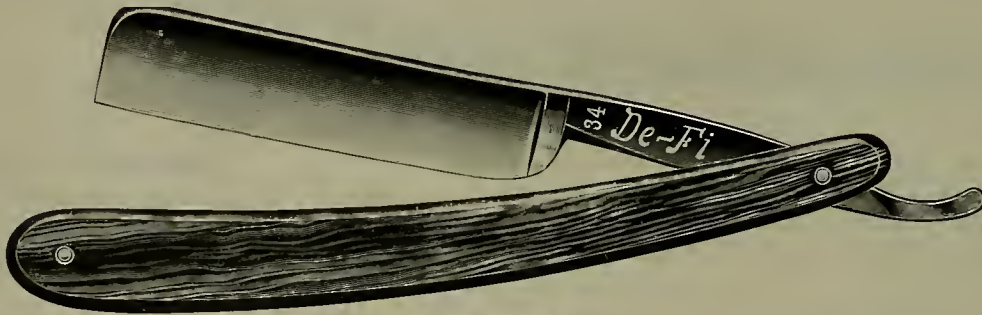
The Famous Tungsten Steel Razor

The Razor They are all Talking About

This razor can be exchanged, but there will be a charge of 25c for each exchange. Send \$2.25 today, get a TUNGSTEN STEEL RAZOR, the greatest razor in the world at any price.

Henckel's No. 16—5/8each, \$1.75
 Henckel's No. 50—5/8 and 6/8..... " 1.50

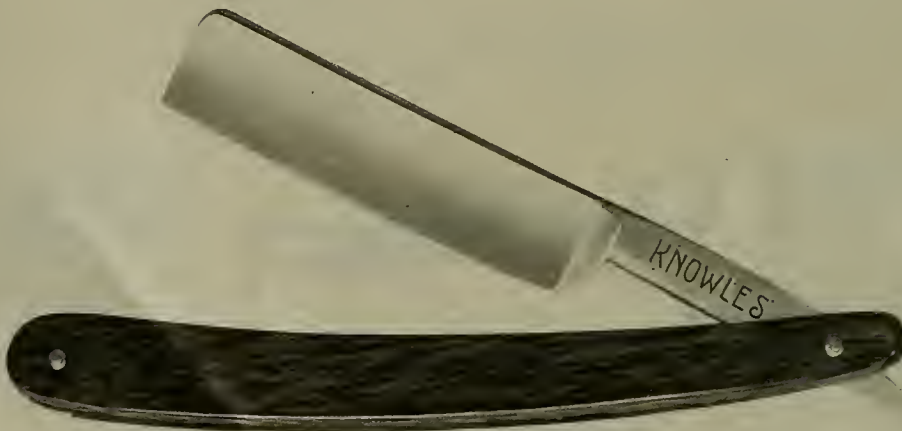
The Queen Razor. Three-quarter concave, any size. A splendid razor for private use. With flat white celluloid handle.
 Per dozen..... \$10.00



The De-Fi Razor

Short blade and handle. Sizes, 4/8 and 5/8.

Each \$2.00



The Knowles Razor

You all know this razor is the most satisfactory dry hone razor on the market. Sizes, 4/8, 5/8 and 6/8.

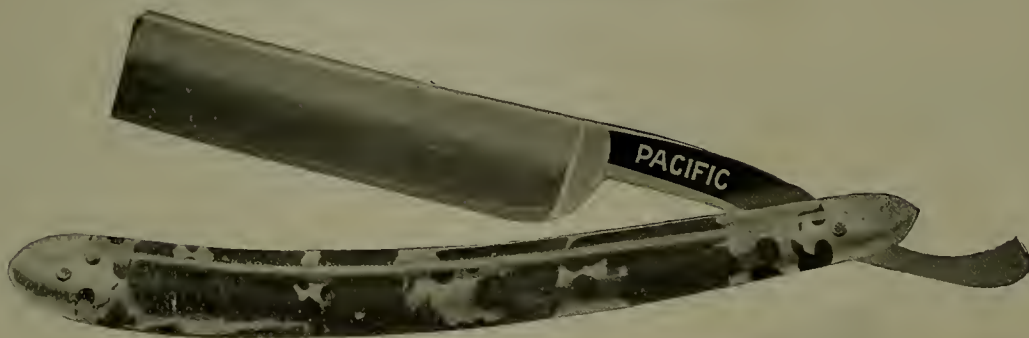
Each \$2.00



The Manganese Steel Razor

Sizes, 3 8, 4 8, 5 8 and 6 8.

Each \$1.75



Pacific Razor

Made from Dannamora steel, the finest steel known. Exquisitely tempered and full hollow ground. The best razor for the money ever offered to the trade. Sizes, 4 8, 5 8 and 6 8.

Per dozen..... \$19.00

Each 1.75



Blue Steel Razor

The Most Popular Brand

This fine razor is manufactured of the highest grade blue steel in one of the best equipped factories in Germany. The gentle curve of the back is suggestive of great keenness, and makes your customer confident of an easy shave beforehand. Great care is taken to give the razor an even temper—neither too hard nor too soft. It will not crumble on a hard beard, neither is it too soft to hold up under long continued work. It is made of the best blue steel. A trial will at once place it in the ranks of your favorite brands.

In black oval handle.....each, \$ 2.00

We Carry the Following Makes of Wester Bros. And Other Leading Brands of Razors

Limited Amount of Stock on Account of European Trouble

FRATERNITY	4/	5/	6/8	\$2.00
STEEL SPUN	4/	5/	6/8	2.00
STEEL KING	4/	5/	6/8	2.00
AUSTENITE	4/	5/	6/8	2.00
WESTER'S BEST	4/	5/	6/8	2.00
No. 29 BLUE STEEL	4/	5/	6/8	2.00
PENN, "Wester's Latest"	4/	5/	6/8	2.00
SOLACE	4/	5/	6/8	2.00
GOLD BUG	4/	5/	6/8	1.75
MANGANESE	4/	5/	6/8	1.75
TOLEFET	4/	5/	6/8	1.75
No. 15 HENCKEL	4/	5/	6/8	1.75
MAZDA	4/	5/	6/8	1.50

Owing to scarcity of cutlery we are obliged to discontinue changing Razors, and all Razors sent out are sealed as we receive them from the factory

We have several new brands of Razors ordered but may not receive them until the European trouble is over. Send your order in for our latest brand and we will send you a good one.



Owing to war conditions the manufacturers have raised the price on these razors. We are obliged to charge 25c more for each razor listed on these two pages.

ROYAL BLUE RAZOR—The special grind and shape are important features. A resisting steel is used in producing the blade to fit it for any hone, wet or dry. The blade is held in a beautiful Royal Blue Galalith Handle; the finish and balance are perfect.

Our original 9/16 and 10/16 sizes. Each.....\$2.00

REPEAT RAZOR—King of all "Squirrel" razors. Will stand the wear and tear of the hardest usage. Full concave and has the smooth, round end on the back. Built strong in every section, yet light and well balanced. Not an ax but a high-grade tool.

Sizes 9/16, 10/16, 11/16. Each.....\$2.00

AT-LAST RAZOR—A straight blade which lays flat on the hone. Round edge of the back won't scratch strop. A thin, stiff blade that holds an edge. Takes a true edge from heel to point. Not an awkward, clumsy razor, but a fine, high-grade tool.

Sizes 9/16, 10/16, 11/16. Each.....\$1.50

ECHO RAZOR—Built for speed and service. Shape is such as to permit of rapid handling on the face. Neat, handy and as clean cut as a racer. Not a "neck razor" but a tool built for your "particular" customers. Highest quality in both material, proportions and workmanship.

Sizes 9/16, 10/16, 11/16. Each.....\$1.50



KOKEN KNIGHT RAZOR—Scientifically built. Designed by thirty-six successful barbers who combined the best and most practical features. The K. K. Razor is the result of their unanimous verdict. Users declare it a rare gem of razor perfection in such details as steel grind, hang, etc. A \$3.00 razor at half price. Sizes 9/16, 10/16, 11/16. Each..... \$1.50

SANTAS RAZOR—A marvel of practical design and construction. The shank will fit any thumb; the steel will hold an edge; and the shape is "justright." A razor that can "come back," no matter how much used. This tool will convince you that they make razors better today than ever. Takes a "fast" edge which has a soft, mellow cut. Sizes 9/16, 10/16, 11/16. Each..... \$1.75

KOKEN'S No. 20 RAZOR—The twentieth century razor sensation. The proper razor for both the finished artist and the novice. The undisputed monarch of all "hard whisker" razors. Grace and matchless workmanship in both grind and temper. A choice and reliable tool which solves the secret of pleasant shaving. Sizes 9/16, 10/16, 11/16. Each..... \$1.75

ARCUS RAZOR—A convenient shape which rests in the hand with perfect ease. Turns the "Saturday grind" into a pleasure. Its faultless grind, graceful shape, and fine balance, make for it everlasting friends and users. No culls—each and every one perfect. Works on any hone or strop. Sizes 9/16, 10/16, 11/16. Each..... \$2.00

Razor Handles

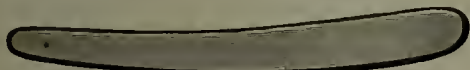
We can supply handles for razors of all sizes. Made of any material wanted. If razor is sent to us a perfect fit is guaranteed



- No. 25—Imitation cocobolo; German silver tips.
Each\$0.35
No. 27—Imitation pearl; German silver tips.
Each35



- No. 33—White composition; German silver tips.
Each\$0.25



- No. 9—White flat; celluloid.....each, \$0.25



- No. 36—White celluloid; German silver tips.
Each\$0.35



- No. 17—Black bamboo.....each, \$0.25



- No. 1—Mock; celluloid.....each, \$0.30



- No. 28—Composition; imitation Circassian walnut.
Each\$0.30



- No. 31—Imitation onyx.....each, \$0.25



- No. 37—Composition; imitation shell.....each, \$0.30
No. 11—Oval rubber..... " .20
No. 20—Flat rubber..... " .20



- No. 21—Composition; German silver tips; black or white
Each\$0.35
No. 13—White bone.....each, .25
No. 14—Ivory; 5/8 only..... " 1.00



No. 22 Razor Cleaner

Made of red rubber.

- Each\$0.25

No. 10 Razor Bolt

The emergency razor handle bolt.
Can put on new handle in five minutes.

- Each\$0.05

- No. 23—Razor rivets...per doz., .05

No. 20 Schweitzer's Sanitary Razor Cleaner

Made of rubber.

- Each\$0.25

Price List

Grinding razor full concave.....	\$0.50	Grinding and corrugating shears.....	\$0.25
Grinding razor three-quarter concave.....	.40	H-Grind. Something new; knife blade on one edge, other edge corrugated; hair don't slip; cuts clean. Just the thing for feather-edging.....	.30
Grinding razor half concave.....	.35	Sbortening shear blade.....	.10
Regrinding razor.....	.35	Screws for shears.....each,	.05
Grinding razor plain.....	.25	Grinding clippers, all kinds.....	.50
Sbortening razor blade.....	.10	Grinding horse clippers.....	0.75
Razor handles.....	See page 143	Spring for clippers, any make.....	See pag
Grinding shears.....	0.25		

Reducing large razors to small ones, extra, 10c to 15c.

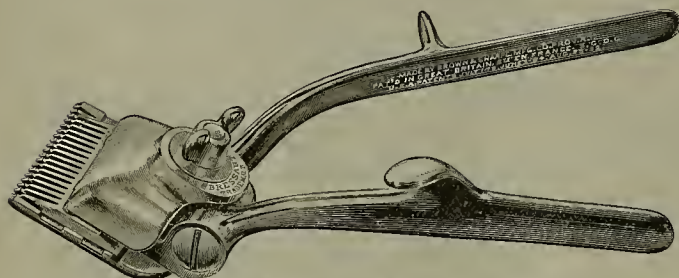
Do not nick or hack the edges of tools that are intended to be reduced in size.

CAUTION: In sending us packages by mail or express, *write your name and address plainly on the outside of package.* If by mail, do not include any other writing, or you will be obliged to pay letter postage. We often receive packages of razors and other tools not marked, and which we cannot identify, because no names are on or in the packages. If we had the slightest clue to the owners we would write for information. You will therefore see the importance of observing the above caution.

Brown & Sharpe Clippers

Three styles—Bressant, Figaro, Improved

Any of these patterns can be had in the sizes and at prices mentioned below.

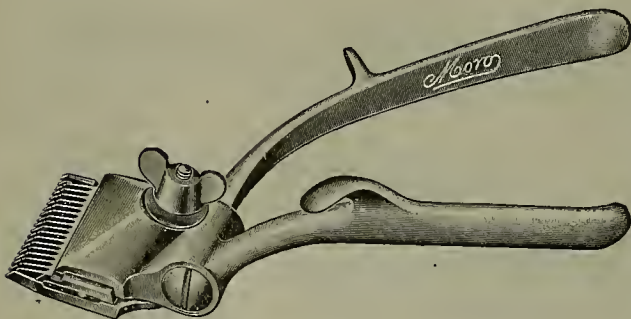


Bressant Pattern

PRICES

No. 0—To cut hair short.....each,	\$2.50
No. 1—To cut hair 1/8 of an inch long.....each,	2.50
No. 2—To cut hair 1/4 of an inch long.....each,	3.00
No. 3—To cut hair 5/16 of an inch long. Bressant and Improved only.....each,	3.50
No. 00—A narrow clipper to cut hair very short. Improved only.....each,	2.50
No. 000—Cuts hair equal to shaving. Improved only.....each,	2.50

Note.—Nos. 00 and 000 clippers can be supplied Improved pattern only.



Moro Clipper

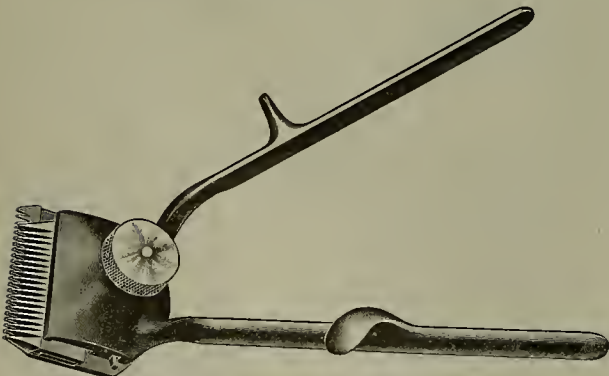
Will not choke in thick hair. Shape and set of handles just right. Do not tire the hand. The strength and simplicity of this clipper makes it the exceptional tool, and one we can guarantee for service and satisfaction. Made of extra fine English tempered steel.

No. 0 size.....	\$2.00
No. 1 size.....	2.00

Koken's Ball-Bearing Clipper

An easy working clipper for general use which has a long-standing reputation for giving satisfactory service. Cuts 1/8 inch.

Each	\$1.50
------------	--------



No. 345 Van Dyke Clipper

Particularly adapted to Vandyke beards, neck work and Buster Brown hair cuts. Made of fine steel by expert workmen. A clipper that makes the tool kit more complete.

Each	\$2.25
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No. 91L Coates' Left-Hand Clipper

Each	\$2.75
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No. 100

No. 100 The Liliput Clipper

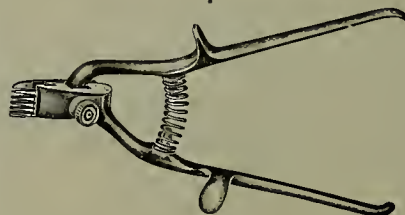
The best little neck shaver on the market. Made of the finest steel; all parts interchangeable; easily adjusted. Cuts 1/32 inch.

Each	\$2.25
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No. 101 The Liliputa Clipper

Very narrow. For use on the ear and nose. Just out; a new tool and a handy one.

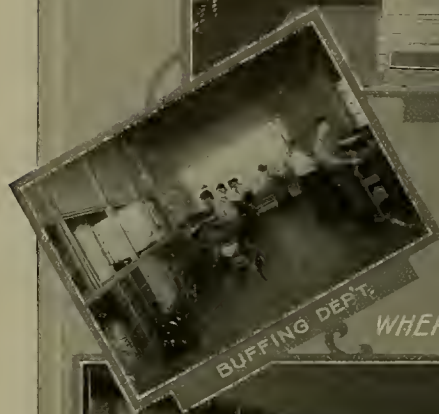
Each	\$1.75
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No. 101



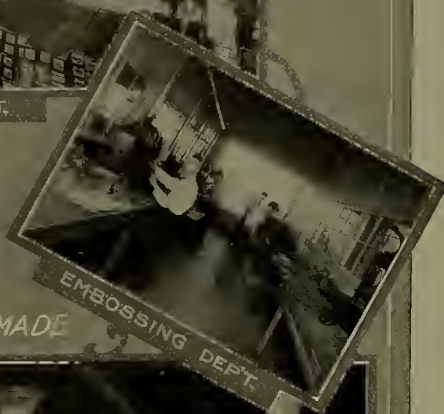
INSPECTION & PACKING DEPT.



BUFFING DEPT.

THE
KOKEN
RAZOR STROP
FACTORY

WHERE ROYAL BRANDS ARE MADE



EMBOSSING DEPT.



FINISHING DEPT.



CUTTING DEPT.



LEATHER WARE-HOUSE \$40,000 STOCK

LLAMA BRAND
SOUTH AMERICAN LEATHER

MULTI-DOT
EVERY DOT A HOT

929
KOKEN'S ROYAL

KIKIM BRAND
LINEN

930
KOKEN'S ROYAL

931
KOKEN'S ROYAL

KOKEN'S ROYAL STROP

PREPARES YOUR
RAZOR FOR A
PERFECT SHAVE

31000
H. C. HAUSER

928-929—Llama-Multi-dot-Combination. Two of the finest Leather Strops that can be found at any price. Size $2\frac{1}{2} \times 24$. Price.....\$3.00
928 only for finishing. Each \$1.50 929 only for sharpening. Each 1.50

930-931—Old Russia Leather Combination (ready for use) and best Turkish brand linen canvas hose. Size $2\frac{1}{2} \times 24$. Price.....\$3.00
930 only, Leather. Each...\$2.00 931 only, Canvas. Each... 1.00

Koken's Royal (Broke In) Razor Strops



924-925—Bavarian Shell Combination, the best German tan and Multi-dot perforated leather of excellent edge-producing quality.

Size $2\frac{1}{2}$ x 24. Price.....\$2.50
924—only Shell.....Each 1.50
925—only Shell.....Each 1.00

927-780—Scotch tanned Juchten Combination, natural finish and finest natural finish canvas hose.

Size $2\frac{1}{2}$ x 24. Price.....\$3.00
927—only Leather. Each.... 2.00
780—only Canvas. Each.... 1.00

542-896—Genuine Eagle Russia Combination, our own creation of the finest leather tanned in Uncle Sam's Country and finely woven white finished linen.

Size $2\frac{1}{2}$ x 24. Price.....\$2.25
542—only Leather. Each....1.50
896—only Canvas. Each.... .75

923-898—Old Russia Leather Combination, heaviest and best selection ready for use, and finest Turkish brand linen Canvas.

Size $2\frac{1}{2}$ x 24. Price.....\$3.50
923—only Russia. Each.... 2.50
898—only Canvas. Each.... 1.00

926-895—Heaviest English Juchten Leather Combination, soft and rubbery, finest selection and heavy natural-finished Canvas.

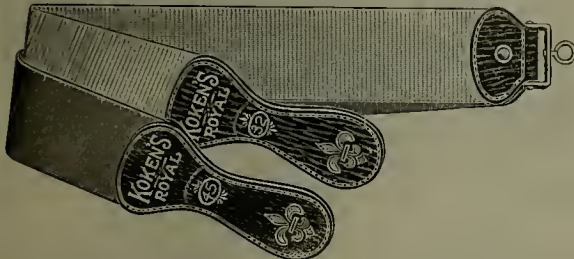
Size $2\frac{1}{2}$ x 24. Price.....\$3.25
926—only Russia. Each.... 2.50
895—only Canvas. Each.... .75

Koken's Razor Strops

Broke in.



Nos. 920-894—Combination. Size, $2\frac{1}{2} \times 24$ inches.
Complete with swivel.....Price, \$2.50
No. 920 only—Natural Russia.....each, 1.50
No. 894 only—White finish; heavy canvas.....each, 1.00



Nos. 45-32—Royal combination. Size, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$2.50
No. 45 only—Genuine Russia, broke in.....each, 1.75
No. 32 only—Heavy white finished canvas.....each, .75



Nos. 934-935—Leather combination. Size, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$2.25
No. 934 only—Genuine porpoise hide; a leather of remarkable sharpening properties.....each, 1.00
No. 935 only—Gun metal finished shell.....each, 1.25



No. 937—A huffed shell strop. Tanned in Bavaria. Ready for action. Size, $2\frac{1}{2} \times 24$ inches.....each, \$1.25

Nos. 78-97—Royal combination. Sizes, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$2.25
No. 78 only—Select shell, chamois hack.....each, 1.25
No. 97 only—Fine linen hose, white.....each, 1.00



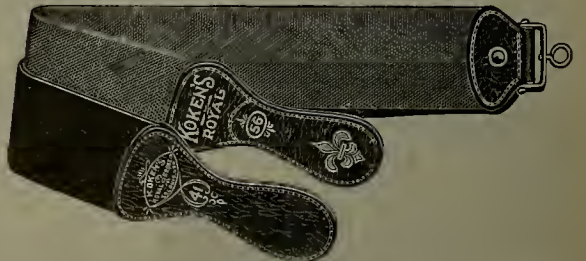
Nos. 939-66—Combination. Size, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$2.50
No. 939 only—Old Eagle Russia leather.....each, 1.75
No. 66 only—Natural heavy linen canvas.....each, .75



Nos. 932-933—Royal combination. Size, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$2.25
No. 932 only—Old Eagle Russia.....each, 1.50
No. 933 only—Canvas hose.....each, .75

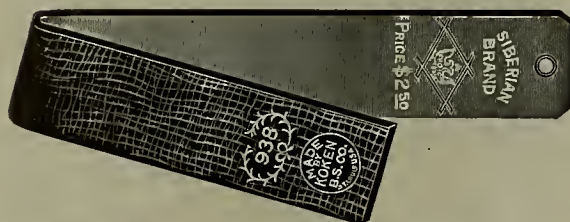


No. 936—A "Dry Hone" combination. Leather and canvas. Both of high quality and prepared to sharpen a dull razor. Size, $2\frac{1}{2} \times 24$ inches. Combination complete.....Price, \$2.00

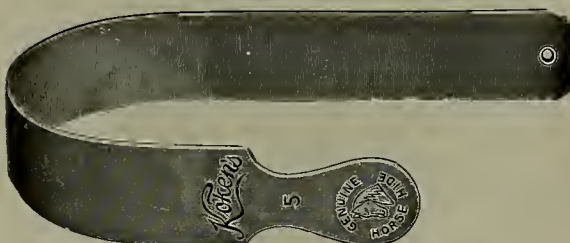


Nos. 41-56—Royal combination. Size, $2\frac{1}{2} \times 24$ inches. Complete with swivel.....Price, \$1.75
No. 41 only—Fine shell, ehony finish.....each, 1.00
No. 56 only—Heavy canvas, black finish.....each, .75
Nos. 14-8—Royal combination. Size, $2\frac{1}{4} \times 24$ inches. Complete with swivel.....Price, \$1.50
No. 14 only—Ehony shell, mat finish.....each, .75
No. 8 only—Ehony medium linen hose.....each, .75

Koken's Razor Strops



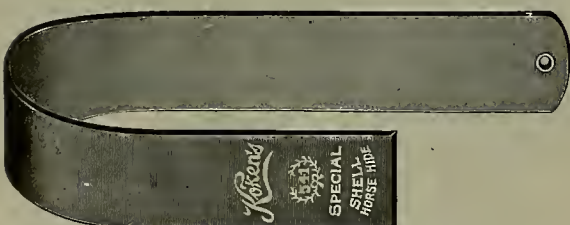
No. 938—Siberian brand Russia. The best that can be had from Russia. Carefully hand finished and selected. Size, $2\frac{1}{2}$ x 26 inches. Each \$2.50



No. 5—Heavy horse hide, buffed or oiled. Size, $2\frac{1}{4}$ x 24 inches.....each, \$0.60

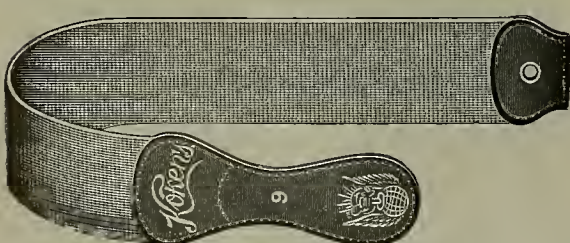
No. 569—Ooze leather, chamois finish. Size, $2\frac{1}{4}$ x 24 inches.....each, .50

No. 6—Medium horse hide, huffed or oiled. Size, $2\frac{1}{4}$ x 24 inches.....each, .40



No. 541—Special tanned shell, natural English finish. Exceptional quality. Size, $2\frac{1}{2}$ x 24 inches.....each, \$1.25

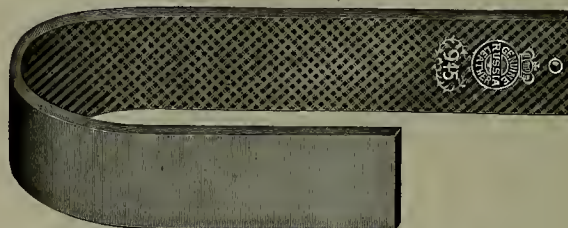
No. 540—Same as No. 541. Size, $2\frac{1}{4}$ x 24 inches. Each 1.00



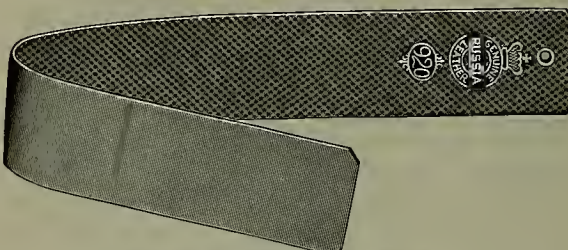
No. 9—Heavy woven linen hose, white finish. Size, $2\frac{1}{4}$ x 24 inches.....each, \$0.60

No. 583—Medium woven linen hose, white finish. Size, $2\frac{1}{4}$ x 24 inches.....each, .50

No. 255—Carho unfilled black canvas. Size, $2\frac{1}{4}$ x 24 inches.....each, .50



No. 945—Genuine imported English Juchten leather, natural finish, extra choice, heavy stock; nothing better at any price. Size, $2\frac{1}{4}$ x 24 inches.....each, \$2.50

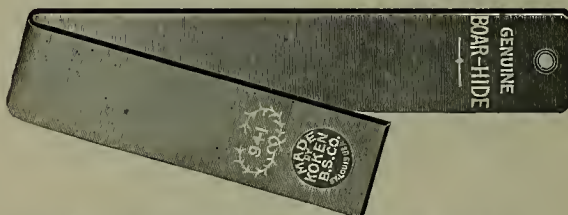


No. 920—Genuine imported Russia leather; natural finish. Size, $2\frac{1}{2}$ x 24 inches.....each, \$1.50

No. 921—Same as No. 920. Size, $2\frac{1}{4}$ x 24 inches. Each 1.25

No. 922—Genuine imported Russia leather, huff finish. Size, $2\frac{1}{2}$ x 24 inches.....each, 1.25

No. 46—Royal Russia leather, dark brown finish. A famous strop. Size, $2\frac{1}{4}$ x 24 inches....each, 1.50

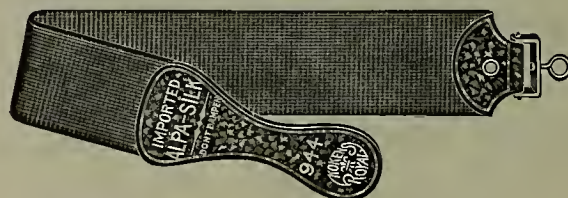


No. 941—Genuine boar hide. A keen edge-maker. Ready for use. Size, $2\frac{1}{2}$ x 24 inches. Each \$1.00

Nos. 942-953—Combination. Size, $2\frac{1}{4}$ x 24 inches. Complete with swivel.....Price, 1.50

No. 942 only—Genuine boar hide. A keen edge-maker. Ready for use.....each, .75

No. 953 only—Turkish brand linen hose....each, .75



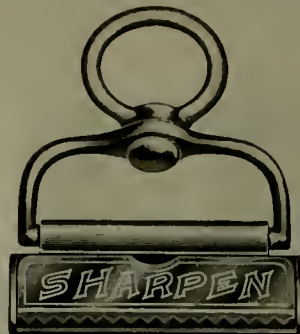
No. 944—Imported Alpa-silk canvas. Size, $2\frac{1}{4}$ x 24 incheseach, \$1.00



No. 303 Strop Holder

Oval shape, doing away with sharp corners. Counter-sunk nut and screw prevents injury to razor or furniture. Two shoulder braces hold both strops evenly together. Has snap to attach strop to screw eye or hook. Nickel plated. For 2¼-inch strop.

Each\$0.20
No. 304—For 2½-inch strop.....each, .20



No. 307 Strop Holder

Something entirely new. Has our own patented clutch hold; will not slip; easy to put on; no screw to bother with. Made of metal, oxidized finish. For 2¼-inch strop only.

Each\$0.30



No. 302 Strop Holder

Nickel plated.

Each\$0.15



No. 301 Strop Swivel

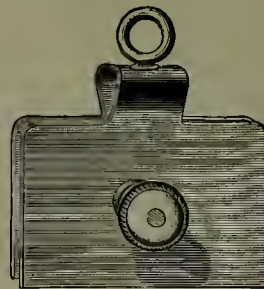
Each\$0.10



No. 308 Thumb Screw

Used on No. 302 Strop Holder

Each\$0.05



No. 300 Strop Holder

Nickel plated.

Each\$0.10



No. 305 Bolt and Nut

For holding two strops.

Each\$0.05



No. 390 Pumice Stone

Each\$0.08



No. 306 Strop Holder

Made of leather.

Each\$0.10



No. 309 Strop Holder

Made of leather with snap to attach to screw eye or hook.

Each\$0.05



No. 205

Eagle Russia Strop Dressing
In tubes.

Each\$0.15

DECKELMAN BROS., INC., 46-48 Turk St., SAN FRANCISCO, CAL.

The Panama Dry Hone is the newest hone made and is giving satisfaction. Two sides, one made of petrified mahogany, the other a secret composition. Price \$1.50, worth \$3.00.

India Oil Stone. Used dry, fine or medium.....	\$1 00
Egite Dry Hone. Cannot overhone on it, in leatherette case.....	1.00
Amalgamite Dry Hone. A new composition non-filling.....	1.25
Emerson Dry Hone. A small smooth fast cutting hone.....	1.00

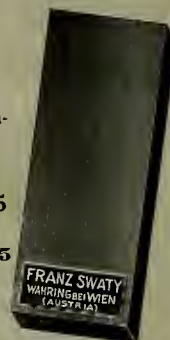
Our stock of Hones is complete. Over 60 kinds.

Swaty

Best brand; genuine imported.

Two or three-line;
size, 5½-inch...each, \$.75

Two or three-line;
size, 8-inch....each, .85



CARBORUNDUM HONES

No. 105 Very Fine.....	\$2 00
No. 101.....	1 50
No. 101A.....	1 00
No. 103.....	75
No. 106.....	75
No. 124.....	60
No. 142.....	40
No. 109.....	1 00
No. 108.....	1 25
No. 102.....	60

CELEBRATED DRY HONES

Deck's Sunset or Pfister Hone.....\$1 00

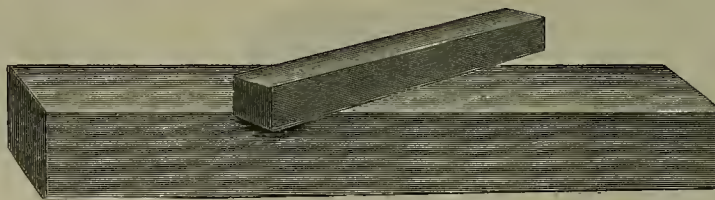


P. S. UNDER SEPARATE COVER VIA P. P.

Koken's Royal Hones

A choice hone.
Quality guaranteed.

Size Inches	Each
2 x4 ; 2-piece.	\$1.25
2 x4 ; solid...	1.75
2 x6 ; 2-piece.	2.00
2 x6 ; solid...	2.50
1½ x3½ ; 2-piece.	1.00



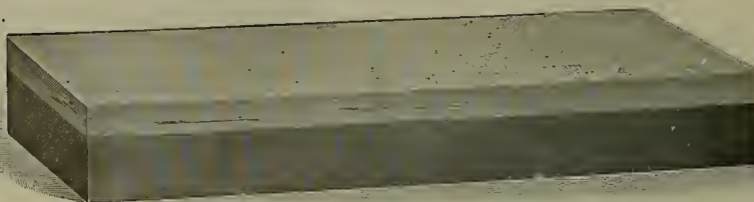
Yellow Green Water

Including Rub Stone

	Each
7-inch	\$0.75
8-inch .....	.90
9-inch	1.25
10-inch	1.50
Extra rub stones.	.10

Old Rock Hones

	Each
7-inch	\$ 2.00
8-inch	3.00
9-inch	4.00
10-inch	5.00
11-inch	8.00
12-inch	11.00



Belgium Oil Hones

	Each
5-inch	\$0.50
6-inch .....	.75
7-inch	1.00
8-inch	2.00
9-inch	3.00
10-inch	4.00

EXCHANGING HONES.—If any of the above hones purchased of us do not give entire satisfaction, we are always willing to make one exchange if the hone is returned to us free of charge and in good order, within ten days from the date on which it is received.



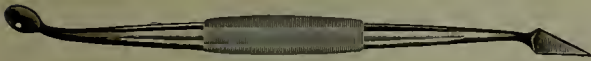
No. 2—Combination lance and never-slip tweezer; great service in this tool.....each, \$0.30



No. 3—A powerful built tweezer that holds; face of points ground to fit.....each, \$0.25



No. 4—Hoof shaped; a high-grade tweezer for general use; fine chiseled points which fit perfectly; solid steel.....each, \$0.30



No. 6—Blackhead extractor with lance. Shape and design finest possible; workmanship and finish superb. A tool strictly professional. You need this tool in your kit.....each, \$0.25



No. 371—Chamois nail buff. Removable cover; rosewood back; splendidly built; shaped just right for quick work; very fine; 6½ inches long.....each, \$0.75

No. 379—Pure white Pyralin back chamois buff. Removable cover; extremely practical and beautiful; much preferred for professional use; 6 inches long.....each, 1.00



No. 543—Chiropodist's professional nail nipper. Extra strong and large; finest steel; nickel plated.....each, \$2.00



No. 7—Sharp needle points; made to hold and pull; solid steel.....each, \$0.15



No. 8—Needle points tapered and fitted with extra care; solid steel.....each, \$0.20



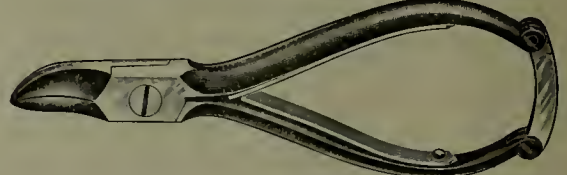
No. 11—The Midget. Sharp needle points; pin gauge prevents points from wobbling; very finely finished.....each, \$0.25



No. 17—A tweezer of merit and beauty. Shape and construction perfect. A high-quality tool. Each.....\$0.35



No. 13—Imported blackhead extractor. A hand-finished, practical tool; solid steel.....each, \$0.20



No. 544—Nail nippers. Nickel plated.....each, \$0.75

No. 548—Nail nipper. Special concave blades, nickel plated.....each, 1.00

No. 540—Ingrowing nail nipper. Finest steel; nickel plated.....each, 1.50

No. 549—Nail nippers. Polished finish.....each, .50



No. 547—Nail nipper. Reversible cutters; nickel plated.....each, \$1.25

No. 566

Professional Manicure Set

Put up in a handsome seal grain leather case containing 2 cream jars, 2 nail buffers, 1 7-inch nail file, 1 package emery boards, 1 cuticle knife, 1 cuticle scissors, 1 nail scissors and 1 glass stoppered bottle. Every article of the highest grade material.

Price, complete as shown.....\$6.50

No. 567—Case only.....2.50



Manicure and Chiropodist's Instruments

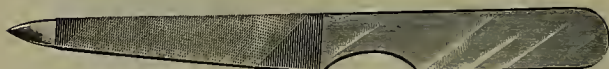


No. 352—Professional nail file. Very flexible; 8 inches long; fast cutting.....each, \$0.25

No. 375—Professional nail file. Tri-cut; flexible; 8 inches long; extra smooth cutting.....each, .25



No. 355—Very flexible nail file; 5½ inches long. Each \$0.20



No. 354—Nail file. Flexible; made of fine steel; 6 inches long.....each, \$0.20

No. 361—Bone handle cuticle knife.....each, .50



No. 545—Cuticle pusher. All steel..... each, \$0.25



No. 368—Cuticle stick. Made of box wood. Per dozen..... \$0.10

No. 434—Cuticle stick. Made of box wood; hoof patternper dozen, .20

No. 377—Cuticle sticks. Genuine orangewood, oval ends; 5 inches long.....per dozen, .35

No. 378—Cuticle sticks. Genuine orangewood, oval ends; 7 inches long.....per dozen, .75

Anticor Safety Corn Razor

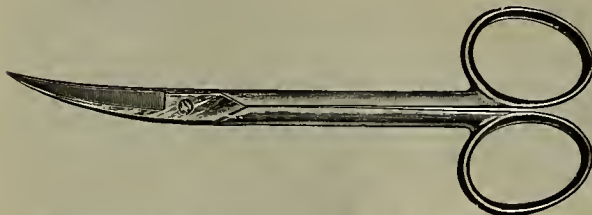
No. 546—With six blades; in nickel-plated case. Each\$1.00

No. 561—With three blades; in metal box...each, .50

Extra Anticor blades.....per dozen, 1.00



No. 206—Nail scissors. Solid steel; 3½ inches longeach, \$0.50



No. 207—Cuticle scissors. High-grade steel; 3½ inches long.....each, \$0.75

No. 208—Same pattern; 4 inches long.. " .75

No. 209—Same pattern; 4½ inches long.. " .75



No. 360—Professional cuticle knife. Bone handle. Each \$0.50



No. 358—Ehony handle corn knife.....each, \$0.50



No. 359—Bone handle corn knife.....each, \$0.50



No. 367—All steel chisel.....each, \$0.40



No. 203 Corn Razor

Each\$0.50

No. 204—Pearl handle.....each, 1.25

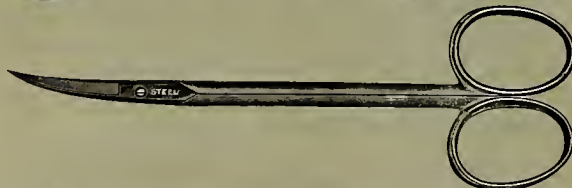


No. 5 Folding Magnifying Glass

Convenient for the pocket.

Each\$0.35

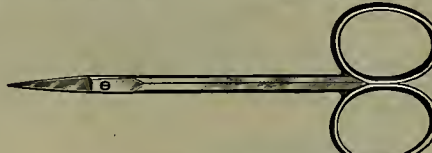
No. 9—Large size, each, .50



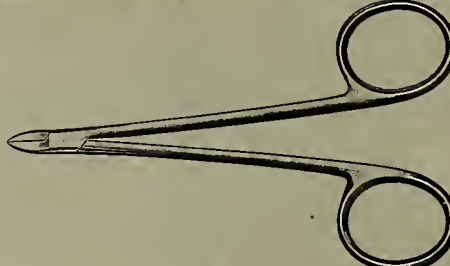
No. 213—Cuticle scissors. Needle point; very fine and light; 3½ inches long.....each, \$1.00

No. 214—Same pattern; 4 inches long... " 1.00

No. 215—Same pattern; 4½ inches long.... " 1.00



No. 372—Cuticle scissors. Evenly tempered steel; 4 inches long.....each, \$0.60



No. 541—Cuticle and hang nail nipper. Nickel plated; extra strong.....each, \$1.75

Le Bel Cupid Manicurists' Requisites

Every requirement of the skilled professional manicurist is met by the Le Bel Cupid line. Experienced chemists have combined their knowledge in these strictly scientific preparations.

The action of each is so positive and quick, the operator is enabled to do more work, thus earn more at the same time, by use of Le Bel Cupid preparations.

The trade is absolutely pleased and permanent customers result.

Each is exquisitely perfumed, absolutely pure, and proves a splendid seller in a retail way to the trade.

We guarantee Le Bel Cupid line. Prove its merits by a trial order. Moderate in cost. Sent postpaid on receipt of price of single package.

Nail Creme

Prevents splitting and cracking of nails. Much used.

Remove

A guaranteed hair remover. Is harmless. Does not irritate; produces quick results.

Rose

Nail Tint

The only tint prepared especially for tinting the finger nails. Built to meet the exacting demand of the professional manicurist.

Powdered

Nail Bleach

Compounded by expert chemists especially for professional manicurists who cater to exacting trade.

Nail Salve

A paste enamel. Produces a lasting polish and preserves the nails.

Nail Shine Powder

A clean, convenient and economical polish; free from all injurious substances. Gives a brilliant polish.

Nail Enamel Cake

Produces an unequalled bright polish. Contains no acids, pumice or other commonly used and injurious ingredients.

Cuti Ease

A scientific remedy for brittle finger nails, hang nails and all abnormal conditions of the cuticle. Highly antiseptic, cooling, soothing and harmless.



Nail Bleach Liquid

A stain remover. Preferred by professional manicurists. Guaranteed free from oxalic and other injurious acids. A superior bleach. We recommend it.

Blushine

A pure cosmetic for tinting the cheeks and lips, giving them a healthy glow, delicate as nature itself. Preserves the skin and relieves chapped conditions. Compounded especially for the exacting cosmetician and exclusive trade.

PRICES

	Single Package	Per Dozen
Le Bel Cupid Preparations . .	\$0.25	\$2.00
Le Bel Cupid Emery Board, small size . . . . .	.10	.75
Le Bel Cupid Emery Board, large size . . . . .	.15	1.00

Le Bel Cupid Emery Boards

Two Sizes

Unequaled in lasting cutting surface. Not too stiff; just flexible enough. The best we have ever offered. We guarantee them.

White Nail Tip

For application underneath and around the nails, producing a white effect much desired. A delicately perfumed antiseptic.

Manicure Tables and Chairs

Koken's

No. 202 Manicure Table

The first porcelain-enameled iron manicure table ever built. The very latest in design, at half the former price. The permanent snow white finish is the same as that of high-grade lavatories or bath tubs.

It is easy to clean, always sanitary and retains an always new appearance.

Has received unqualified approbation everywhere installed.

Perfectly proportioned for professional operators.

An asset to any establishment, however large, however small.

Specifications

Length, 32 in.; width, 18 in. Basin, 6 in. wide, 4 in. deep. Height, 30 in. Supply pipe connections, 1/2 in.

Fitted with basin and connected with running hot and cold water, it is the most practical table money can buy.

Comes to you with all valves, nickel-plated pipes, trap, porcelain-enameled wall brackets and leg, complete.

Price\$50.00



No. 220 Patron's Chair

Made of steel, electrically welded; no rivets nor couplings to mar beauty or catch dirt. Finished in five coats white enamel, hand rubbed, evenly baked, hard finish. Mounted on rubber sockets.

Price\$10.00



No. 201 Manicure Table

Base made of iron, painted white, with porcelain enameled top and nickel-plated end bars. Has center support to keep it rigid. Two hinged drawers for accessories; a strictly sanitary table. Size, 15x30 inches.

Price\$16.50

No. 201N—Same as No. 201, with base and center support nickel plated instead of white.

Price\$18.50



No. 221 Operator's Stool

Made of steel, electrically welded; no rivets or couplings to mar beauty or catch dirt. Finished in five coats white enamel, hand rubbed, evenly baked, hard finish; seat heavily nickel plated. Very substantial as well as ornamental. Mounted on rubber sockets.

Price\$8.00

Catalogue of Ladies' Hair-Dressing and Chiropodist Furniture sent on request

Manicure Stand and Equipment



No. 460 Manicure Table

Made of oak, white enamel finish; two drawers for tools, etc.; plate glass top. Size, 15 1/2 x 36 1/2 inches; nickel-plated legs.

Price\$19.00

No. 459—Oak or mahogany finish; plate glass top.

Price, with copper oxidized metal legs.....\$16.00

Price, with nickel-plated metal legs.....\$18.00

No. 459A—Polished oak top, copper oxidized metal legs.

Price\$12.00



No. 205 Manicure Table

The important features of this splendid table are: Arm rest for comfort of customer; built-in nickel-plated tray sterilizer, which keeps the tools in constant state of sterilization; large center display drawer underneath plate glass top filled with goods becomes a silent salesman which makes table pay for itself. No rivets used in construction; joints electrically welded. Finished in seven coats best grade white enamel.

Price\$32.50



No. 206

No. 206 Portable Manicure Stand

Practical, sanitary, convenient. Made of aluminum. Weight, only 12 pounds. Can be carried with one hand or rolled on reversible casters. The hand-hold trays and finger bowl are snow white porcelain enameled, fitted with flexible arm electric light attachment.

Price\$22.50

No. 207 Sanitary Manicure Cup

Made of steel, porcelain enameled.

Price\$3.50

Cup only.....each, 1.00

Holder onlyeach, 1.50

Sockets only.....per pair, 1.00

No. 208 Manicure Cup and Tray

Made of metal, nickel plated.

Price\$5.00

Tray only.....each, 2.50

Cup only.....each, 1.50

Sockets only.....per pair, 1.00

No. 209 Sanitary Manicure Tray

Made of steel, porcelain enameled; heavy brass, nickel-plated, adjustable bracket and sockets. Swings to any position at side or front of arm. Complete as shown, including pair of sockets.

Price\$4.00

Tray only.....each, 1.50

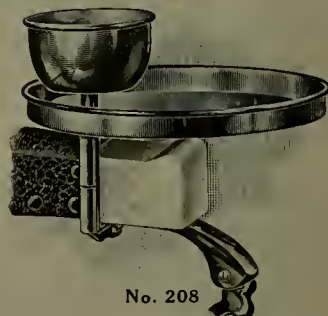
Holder onlyeach, 1.50

Sockets only.....per pair, 1.00

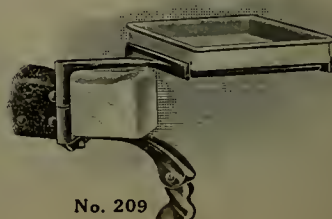
Catalogue of Ladies' Hair-Dressing and Chiroprapist Furniture sent on request



No. 207

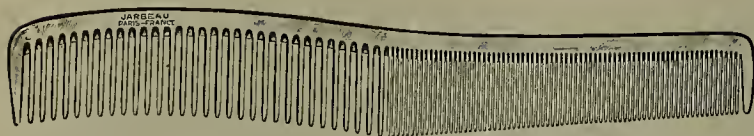


No. 208

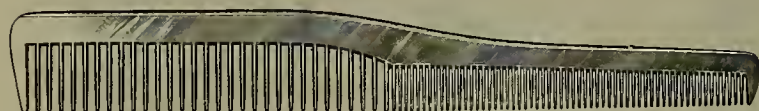


No. 209

Combs—Hand Made



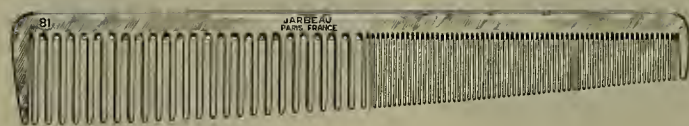
No. C4—A favorite with the profession. Hand made; selected horn stock; 7½-inch. Each \$0.35



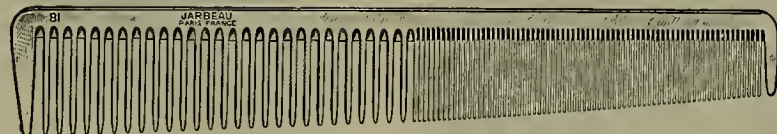
No. 28—Imported Joannot. Same pattern as C4. 7½-inch each, \$0.40



No. 30—Hand made. Carefully chosen horn stock. Combination cutting and feather edge. Suitable for all kinds of work. A popular comb. 7½-inch each, \$0.35



No. 75—Genuine imported French horn; extra strong back. Especially adapted for heavy work. 7 -inch each, \$0.35
7½-inch each, .40



No. 81

¶ Jarbeau Finest Grade French Combs; genuine horn, imported from France. *By careful selection, warping and twisting is practically eliminated, making it the best of all French combs. Medium heavy back, tapering.*

6½-inch.....each, \$0.35
7 -inch.....each, .40
7½-inch.....each, .45
8 -inch.....each, .50



No. 1—Hand made. Chosen horn stock. Narrow cutting. For general work. 7½-inch. Each \$0.35



No. 2—Hand made. Excellent horn stock. Medium wide and heavy. 7½-inch. Each \$0.35



No. 3—Hand made. Preferred horn stock. Very wide and heavy. For thick coarse hair. 7½-inch each, \$0.35

No. 4—Hand made. Selected horn stock. Extra wide and heavy. Tough as old hickory. 7½-inch each, \$0.40

No. 55—Hand made. Special picked horn stock. Combination cutting and clipping comb; very thin end for taper and feather edge. One of the most popular combs with the trade. 7½-inch. Each \$0.40

Combs

Quill Back—Hand Made



No. 85—Wide cutting; coarse and fine teetheach, \$0.35



No. 86—Medium cutting; coarse and fine teeth.....each, \$ 0.35



No. 87—Narrow cutting; coarse and fine teeth.....each, \$0.25



No. 88—Taper clipping comb; rigid backeach, \$0.25



No. 89—Narrow clipping; teeth set coarse and fine.....each, \$0.25



No. 90—Narrow cutting, with very thin end.....each, \$ 0.35



No. 91—Is a different comb. Teeth are not extremely coarse or fine.
The best hair cutting comb built.....each, \$0.35



No. 61—Cutting comb. Selected horn stock; all coarse teeth. 7½-inch.....each, \$0.35



No. 63—Straight clipping comb. Chosen stock; very thin. Can also be used for pompadour work. 7-inch.....each, \$0.25



No. 7—Dye selected horn stock. 5½-inch...each, \$0.15
No. 32—Black rubber dye comb. 5½-inch...each, .15



No. 94—Taper neck comb. Special horn stock. Particularly adapted for tapering and feather-edge work. 7-inch.....each, \$0.25

The New Idea in Barbers' Combs

☞ Strictly hand made, of selected first grade horn stock.

☞ The quill backs of these combs are oval, leaving the extreme edge very thin, centering the strength where the teeth start, thus preventing easy breakage.

☞ Rounded, tapering teeth of polished finish take up the hair easily and make the cutting of hair more perfect.

☞ All numbers are built on same line, differing only in size and pattern.

☞ Each unexcelled for feather-edging.

Designed exclusively
by

**Koken
Barbers' Supply
Company**

Combs



No. 24—Dressing comb, with handle. Preferred stock; large and coarse teeth. 7½-inch. Each \$0.30

No. 10—Dressing comb. Same as above, except narrower and better finished. 7-inch....each, 0.35



No. 17—Aluminum; cutting; large. 7½-inch. Each \$0.25



No. 36—Black rubber; taper dressing. 7¼-inch. Each \$0.25



No. 37—Black rubber; taper coarse teeth. 7¼-incheach, \$0.25



No. 44—Hair dressing. Extreme light weight; strong teeth; black rubber. A superior comb. 8-inch.....each, \$0.75



No. 46—Hair dressing. Black rubber; coarse and fine teeth; curved back. Value unsurpassed. 8-inch.....each, \$0.50



No. 45—Hair dressing, with handle. Black rubber. A good strong comb for kinky hair. 8-inch.....each, \$0.50

No. 25 Shampoo Comb

No. 25—Aluminum; for hose attachment. Comb only...each, \$0.35
Rubber hose to fit. Any lengthper ft., .10

No. 988—Cardinal comb. Reddish brown rubber; fine teeth on one side, coarse on the other...each, \$0.25

No. 984—Cardinal comb. Both sides fine teeth...each, .15



No. 21—Clipping comb, with handle. Carefully picked stock; extra wide; medium weight. 7-incheach, \$0.25

No. 22—Clipping comb, with handle. Selected stock; medium width. 7-inch.....each, .25



No. 27—Imported Joannot; white horn.
6½-incheach, \$0.35
7 -incheach, .40
7½-incheach, .45
8 -incheach, .50



No. 58—Black rubber; cutting and clipping. 7¼-incheach, \$0.30



No. 50—Black rubber. 7-inch.....each, \$0.15

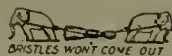


No. 600—Hard rubber shampoo comb. A scalp invigorator for shampooing or before applying tonics. Per pair.....\$0.35

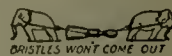


No. 386—Japanese shampoo comb (imported). Made of specially picked bamboo joints; unexcelled as a scalp invigorator. For shampooing or preceding tonicseach, \$0.10
Per dozen..... 1.00

No. 406—Imported comb cleaner. Long white horse hair mounted on white celluloid ring...each, .05



Lather **STRONG HOLD** Brushes



Imported Bristles; Oil Boiled; Set in Vulcanized Hard Rubber

This brush is guaranteed to stand the hardest wear and be free from every defect. Money back if not satisfied.

No. 1—Small	each, \$0.30
No. 2—Medium	each, .40
No. 3—Large	each, .50
No. 4—Extra large.....	each, .60

Royal Stronghold and Phoenix Lather Brushes

(Registered Trade Mark, October 10th, 1910)

are positively the best we have ever sold during our forty years in business



P
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Bristles cannot come out, as they are permanently anchored in a solid block of vulcanized hard rubber.

Bristle knot securely held in duplex ferrules which will not crack. You can't weaken the bristles of the Royal Line of Stronghold and Phoenix Lather Brushes.

Bristles are imported Bleached Oil Boiled, also Genuine Badger Hair.

Handles Boxwood, Rosewood, Bone and Dextrite Ivory.

Every Brush guaranteed to the limit by a House you know makes good.

KOKEN BARBERS' SUPPLY CO., St. Louis, U. S. A.

Lather



Brushes

A Professional Pattern, Especially Designed for Barber Shop Use

Handle fits the hand and permits manipulation of bristles in lathering not possible in other patterns. Bristles, setting and guarantee same as Royal Stronghold.

No. 5—Large size.....	each, \$0.60
No. 6—Special size.....	each, .75



Lather **STRONG HOLD** Brushes



No. 101

- No. 90—Mixed badger stock; set in vulcanized rubber; beautiful rosewood handle. A high-class brush; guaranteed to hold the bristles.....each, **\$0.75**
- No. 93—Bleached ground end bristles. Won't stick the face. Set in vulcanized rubber. Polished rosewood handle.....each, **.50**
- No. 94—Large size.....each, **.60**
- No. 91—Genuine badger stock; set in vulcanized rubber. A smooth, well shaped lather brush, built for long wear. White bone handle.....each, **1.00**
- No. 92—Selected badger bristles; set in vulcanized rubber; carved polished bone handle. A strong brush for a strong beard. Strictly guaranteed. Eacheach, **1.50**
- No. 106—Genuine best grade badger; set in vulcanized rubber. A bristle that won't stick the face. You can use this brush a lifetime. Handle, Dextrite ivory.....each, **2.00**
- No. 104—Genuine selected badger stock; set in vulcanized rubber; has quality from tip to tip. A graceful brush that fits the hand. Handle of Dextrite ivory.....each, **1.50**
- No. 107—Highest possible quality selected genuine silver badger; set in vulcanized rubber. A brush of perfect shape and guaranteed construction. Handle, Dextrite ivory.....each, **2.50**



No. 107

Lather Brushes



Imitation ebony handle; aluminum ferrule; white bristles; good shape and quality. "Guaranteed."

- No. 71—Smalleach, **\$0.30**
- No. 72—Mediumeach, **.40**
- No. 73—Largeeach, **.50**

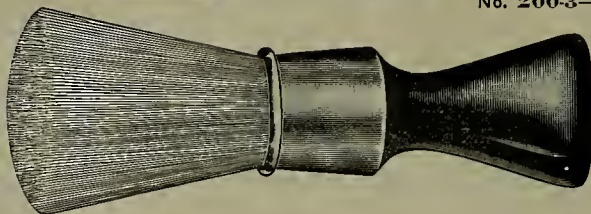
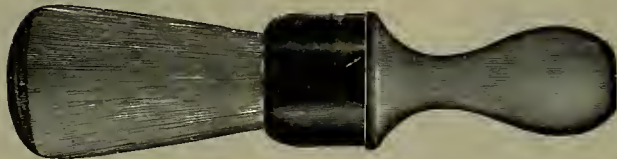
Rubber Set

Boxwood handle

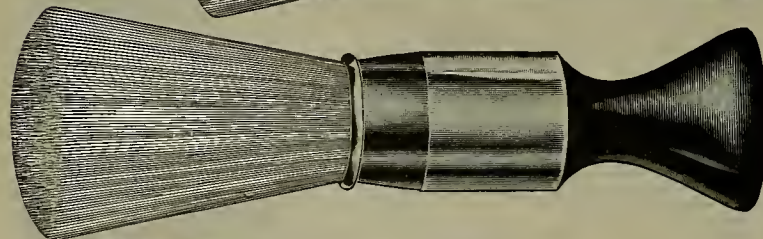
- No. 1—Smalleach, **\$0.30**
- No. 2—Mediumeach, **.40**
- No. 3—Largeeach, **.50**
- No. 4—Extra large.....each, **.60**

Alberite handle

- No. 200-1—Smalleach, **\$0.50**
- No. 200-2—Mediumeach, **.60**
- No. 200-3—Largeeach, **.70**



- No. 41—Stronghold; metal ferrule; black handle; medium size white bristles; good stock; set in vulcanized rubber. Guaranteed.....each, **\$0.25**



- No. 43—Stronghold; metal ferrule. A superior bench brush of ample size. Bristles of fine stock set in vulcanized rubber; guaranteed not to come out. It wears and satisfies.....each, **\$0.35**



Walnut handle; string bound. The old reliable. Packed ½ dozen to the box.

- No. 7per box, **\$0.90**
- No. 9per box, **1.15**

IMPORTED HAIR BRUSHES

SUPERIOR PATTERNS that are DIFFERENT

Made of

Lasting Materials,
which guarantees
double the wear
and service obtained
from the ordinary brush

Note Their Important Features

First—The open backs make them easy to clean and sterilize by simply holding under running hot water.

Second—Every brush is hand drawn. Bristles guaranteed not to come out.

Third—Bristle stock is the finest imported penetrating Russian hog. Money cannot buy better.

Fourth—The wood blocks are especially selected and chemically treated. Guaranteed to stand any kind of sterilizing without warping or cracking.

Fifth—A shape for every man. Each just right.

These five points make the patterns shown on this page the **best wearing sanitary** hair brush on the market.

Guarantee:

New brushes given whenever these brushes crack, split, warp or lose a hair knot.

No. 606—A narrow back. Very popular with the trade. Five rows bristles. Size, $1\frac{1}{4} \times 9$ incheseach, \$1.00

606

No. 625—An original pattern with crescentic shaped back, especially designed to fit the curvature of any head. Very desirable. Six rows bristles. Size, $1\frac{1}{4} \times 9$ inches....each, \$1.50

625

No. 630—Convex back; a shape that fits the head and presents a greater working surface. A pattern for rapid work. Seven rows bristles. Size, $2\frac{1}{4} \times 9$ inches.....each, \$2.00

630

No. 640 — A new shape; semi-military. Extremely strong; eight rows long bristles, superbly knotted. Size, $2\frac{1}{4} \times 8$ inches. Each\$2.00

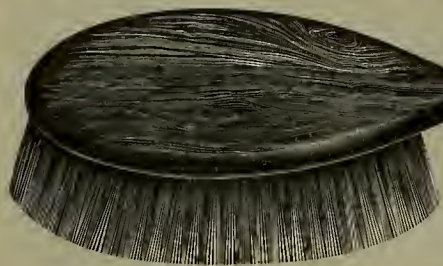
640

No. 620—A superior brush in every way. Large oval shaped back set with full knots; 7 rows bristles; size, $2\frac{1}{4} \times 9$ ins. Each.....\$2.00

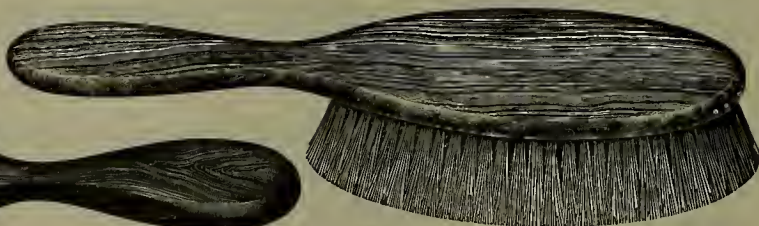
620



Hair Brushes



No. 601—Solid rosewood oval block; 13 rows extra long Russian bristles.....each, \$1.25



No. 621—Solid rosewood oval block; large size; 13 rows penetrating Russian bristles; hand drawn.
Each\$2.00



No. 624—Natural ebony oval block; 9 rows hand-drawn grey Russian bristles penetrating stock.....each, \$0.75



No. 623—Oval natural finish rosewood block; sanitary ventilated back; 7 rows hand-drawn black China bristles penetrating stock; excellent value. It fits the hand.....each, \$ 1.35

No. 035—Convex back; walnut block; 13 rows black China bristleseach, .85



No. 490—Solid back rosewood block; 11 rows extra long Russian bristles, selected stock.
Each \$1.25



No. 034—Concave back, walnut block; 13 rows black China bristles.....each, \$0.85



No. 476—Solid back, cocobolo wood; 13 rows selected black bristles.....each, \$1.00



No. 631—Narrow satinwood back; 13 rows grey Russian bristles, set close and penetrating. A very good brush for general work. It digs downeach, \$1.25



No. 311—Manila pinewood block, highly polished; 13 rows stiff Japanese bristles.....each, \$0.90



No. 610—Rosewood block; heavy oval back; 12 rows long black bristles. Will stand sterilizing.
Each \$0.85



No. 131—Imitation rosewood; oval back; 13 rows short Russian bristles.....each, \$0.75



No. 1182—Rosewood block; 11 rows Russian bristleseach, \$0.75



No. 4—Solid natural ebony block; 7 rows Russian bristles. A real penetrator; neat and handy.
Each \$ 0.60



No. 633—Solid cocobolo block; 5 rows mixed black and grey bristles. An attractive pattern.
Each \$0.65



No. 634—Black ivory finish wood block; 7 rows stiff grey bristles. Sanitary; can be sterilized.
Each \$ 0.60



No. 406—Sanitax open back; one-piece metal hair brush; 7 rows grey Russian bristles. Boiling water will not injure it; easily sterilized each, \$1.25



No. 614—Keepclean. Natural ebony block; 7 rows penetrating grey bristles set in solid aluminum. A sanitary brush.....\$0.50



Sanitax
No. 145—Removable metal nickel plated back; genuine Russian bristles; adapted to shampooing; easily sterilized.....each, \$2.00

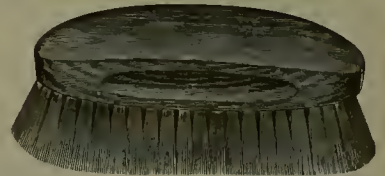


Rotary Hair Brush

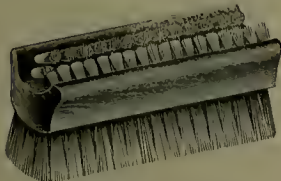
No. 1 each, \$4.50
No. 2—Rotary hair brush bracket.....each, .75



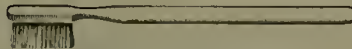
No. 6—Shampoo brush. Stiff bristles. For years the most popular seller.
Each\$0.50



No. 21—Shampoo brush. Foxwood block; grey Russian bristles..each, \$0.50
No. 20—Shampoo brush. Solid back; dark vermilion block; black China bristles; bristles remain stiff..each, .50



No. 319—Nail and hand scrub. Choice Tampico stockeach, \$0.25



No. 345—Eyebrow brush. Imported. Long bone handle; white bristles.
Each\$0.10

No. 94—Hand scrub; mixed bristles; medium size.....each, .35

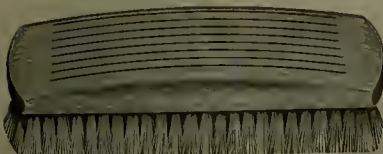


No. 348—Small dye brush. Imported. Black bristleseach, \$0.10

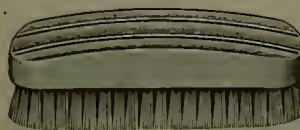
No. 360—Sanitax hand scrub. Black Russian bristleseach, .75



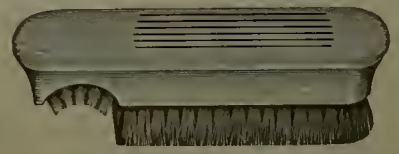
No. 22—Shampoo brush. Screw back; genuine grey Russian bristles.
Each \$1.00



No. 91—Hand scrub. Imported. Large size; genuine grey bristles. long stock; sanitary ventilated back; easily cleaned..each, \$0.50

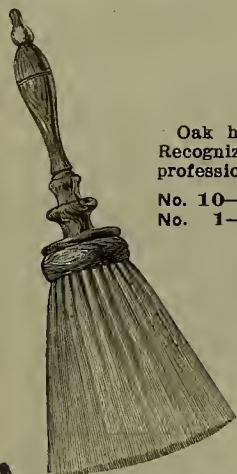


No. 39—Hand scrub. Imported. Good stock, white bristles.
Each\$0.25



No. 92—Hand scrub and nail brush. Imported. Genuine bristles; sanitary, ventilated back; easily cleanedeach, \$0.50

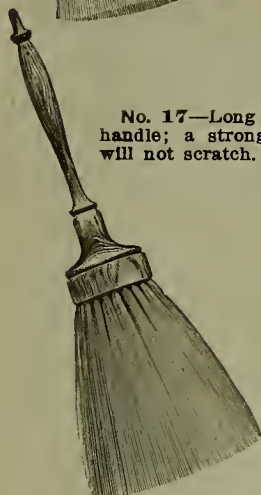
Neck Dusters



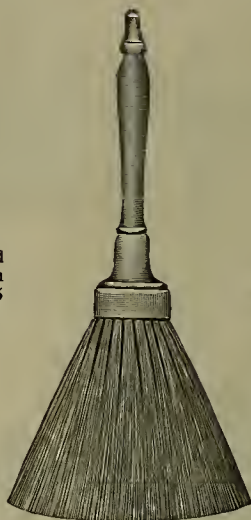
Oak handle; neat shape and size. Recognized for years as the popular professional duster.

No. 10—Largeeach, \$0.50
No. 1—Mediumeach, .40

No. 3—Long bleached French bristles; chiseled and nicely spread; a large practical tool that catches them all. Each.....\$0.60

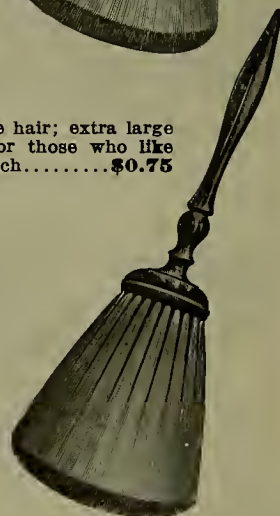


No. 17—Long bristles; hardwood handle; a strong, firm bristle which will not scratch. Each.....\$0.75



No. 16—Extra long white French bristles; white enameled handle. The up-to-date duster for clean, sanitary shops. Each.....\$1.25

No. 7—Real horse hair; extra large and well made. For those who like heavy brushes. Each.....\$0.75



No. 9
Genuine horse hair; beautiful nickel plated handle. A clever pattern. Each\$1.00



No. 19
Rosewood handle; long selected horse hair. A very handy duster that fits the hip or coat pocket. Each\$0.65



No. 15
Satinwood handle. Imported. Long bleached bristles; round pattern. Nothing clumsy about this brush. A nifty duster. Each\$0.90

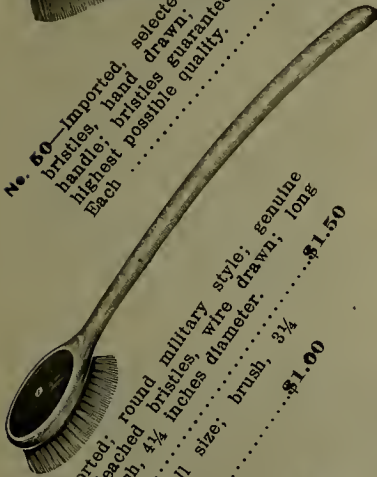


No. 14
Well filled with good grade horse hair; nickel plated handle; quality throughout. Each\$0.75

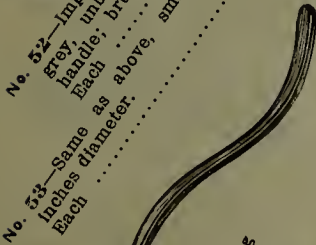
Bath Brushes



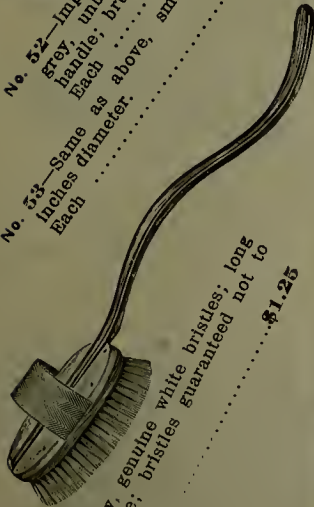
No. 50—Imported, selected stock; genuine white bristles, hand drawn; solid back, detachable handle; bristles guaranteed not to mat down; highest possible quality.
Each\$2.25



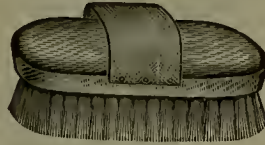
No. 52—Imported; round military style; genuine grey, unbleached bristles, wire drawn; long handle; brush, 4 1/4 inches diameter.
Each\$1.50



No. 53—Same as above, small size; brush, 3 1/4 inches diameter.
Each\$1.00



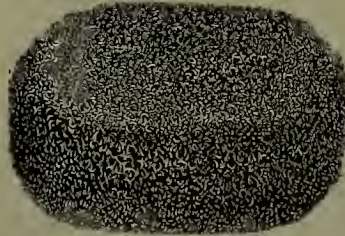
No. 51—Fine quality, genuine white bristles; long detachable handle; bristles guaranteed not to mat down.
Each\$1.25



No. 485—Turkish bath brush; wood back.
Each\$0.75



No. 410 Sanitary Bath Sponge
Each\$0.20



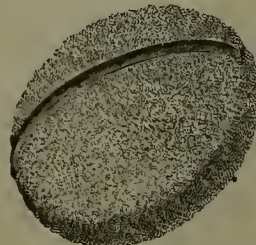
Rubber Bath Sponges

No. 407—Smalleach, \$0.50
No. 408—Mediumeach, .75
No. 409—Largeeach, 1.00



Chamois Skins

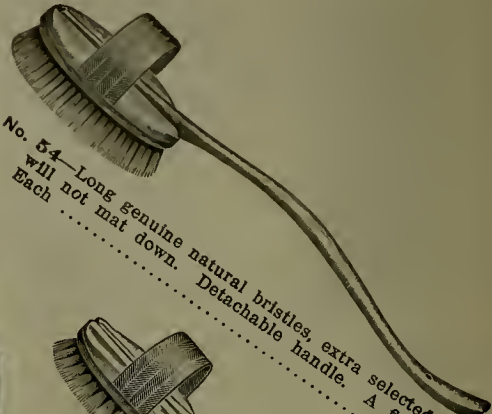
No. 1—Smalleach, \$0.15
No. 2—Mediumeach, .25
No. 3—Largeeach, .40



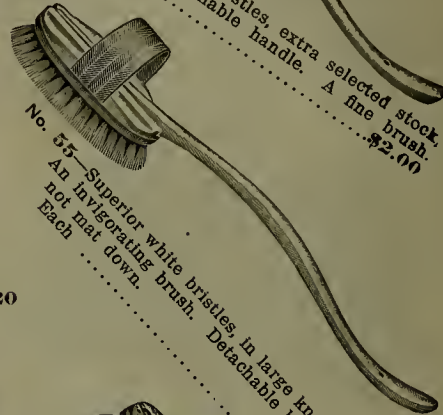
No. 8 Powder Pad
Each\$0.20

Swan Down Puffs

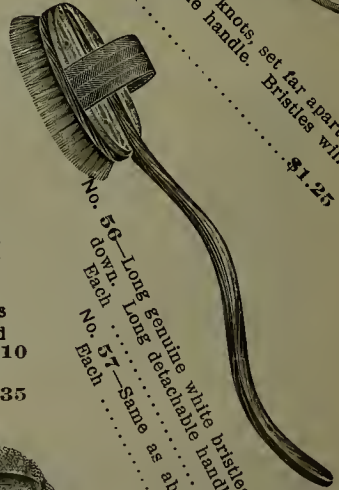
No. 1—Largeeach, \$0.35
No. 2—Mediumeach, .25
No. 3—Smalleach, .15



No. 54—Long genuine natural bristles, extra selected stock; will not mat down. Detachable handle. A fine brush.
Each\$2.00



No. 55—Superior white bristles, in large knots, set far apart. An invigorating brush. Detachable handle. Bristles will not mat down.
Each\$1.25



No. 56—Long genuine white bristles, guaranteed not to mat down. Long detachable handle.
Each\$0.75

No. 57—Same as above, with straight handle.
Each\$0.75

Tool Cases and Bags



No. 150



No. 562



No. 162

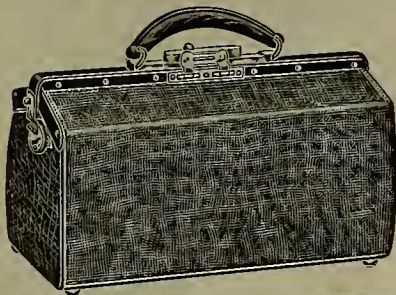
- No. 150—For 9 razors.....each, \$1.00
 No. 151—Same as No. 150. For 12 razors.....each, 1.25
 No. 562—Oak wood, nickel-plated handle, hinges and key lock. Holds 12 razors, 2 shears, 1 comb.....each, 1.75
 No. 162—With key lock; to hold 12 razors, 2 shears and comb.....each, 1.25



No. 160 Barbers' Traveling Case

With 3 bottles only...each, \$6.00

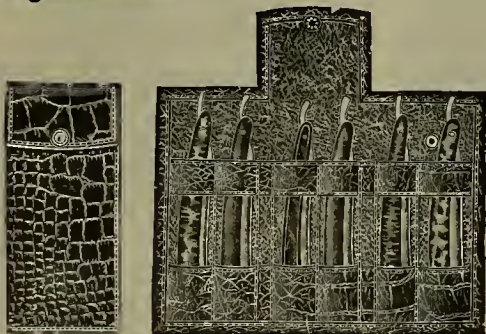
No. 160A—Case with following tools: Three bottles, 1 mug, 4 choice razors, 1 B. & S. clipper, 4 linen huck towels, good size; 1 hair brush, 1 Stronghold lather brush, 1 cake Purity soap, 1 No. 10 neck duster, 1 8-inch Crown shear, 1 stick cosmetic, 1 styptic pencil, 1 stick mustache wax, 1 No. 2 comb, 1 No. C tweezer, 1 No. 35 strop. Price\$19.00



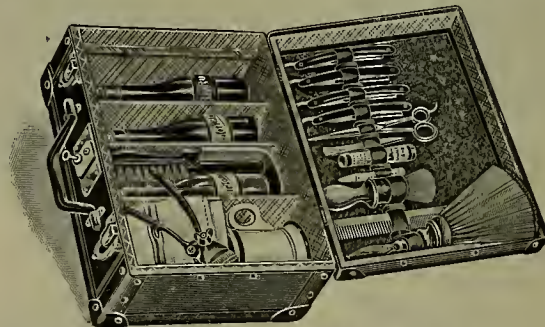
No. 15—Physician's pattern. Black leather, canvas lined, steel frame, key lock. Size, 14 inches. Each\$4.00

No. 527—Brown split leather, metal trimmings, cloth lined. Size, 14 incheseach, \$3.50

No. 16—Brown leather, stitched handle, flange frame, metal trimmed, cloth lined. Size, 14 inches. Each\$1.75



- No. 120—Leather, velvet lined; for 6 razors, each, \$0.75
 No. 121—Leather, velvet lined; for 9 razors, each, 1.00



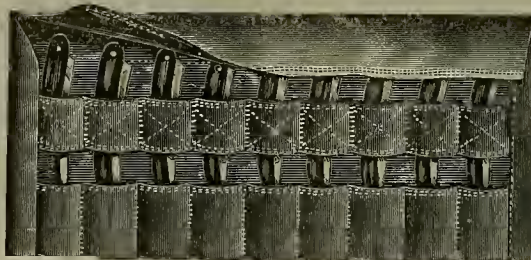
No. 200 Barbers' Traveling Case

No. 200—Made of fibre, covered with imitation leather; very strong and durable. Size, 14 inches long, 10 inches high. A very handy and neat looking case for the traveling barber. With three bottles only.....each, \$4.50
 Tools extra, according to selection



Made of very soft suede leather. Rolls easily and keeps tools in perfect condition.

- No. 170—For 2 razors.....each, \$0.60
 No. 171—For 3 razors.....each, .75
 No. 172—For 6 razors.....each, 1.25
 No. 173—For 9 razors.....each, 1.50
 No. 174—For 12 razors.....each, 1.75



Leather, velvet lined

- No. 130— 6 loop.....each, \$0.75
 No. 131— 9 loop.....each, 1.00
 No. 132—12 loop.....each, 1.25



No. 389 Aluminum Mustache Curlers

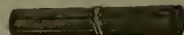
Per pair.....\$0.25



No. 11 Singeing Tapers

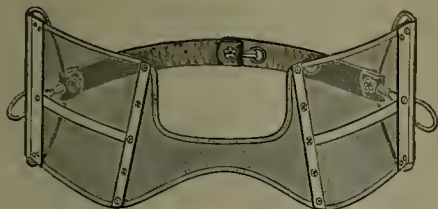
Specially prepared for our trade.
Warranted not to drip.

Per box, containing 30 tapers..\$0.10



No. 9 Mustache Curler

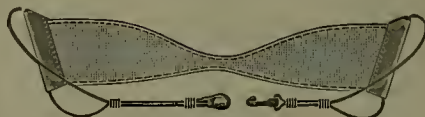
Per package, containing 1 doz..\$0.10



No. 530 Schnurbartbinde

For training mustache. Made of silk lace and celluloid.
(Imported.)

Each\$0.50

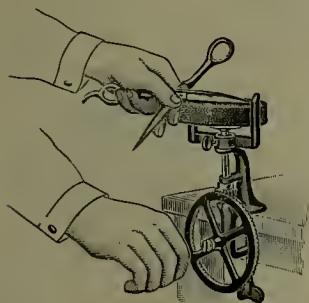


No. 383 Schnurbartbinde

For training mustache. (Imported.)

Each\$0.25

Koken's Economy Shear Grinder



The Way to Sharpen Scissors

Is the newest thing in a light ball-bearing grinder for sharpening shears and all other light edge tools.

Has a 4x1-inch fine grit grinding wheel and adjustable tool guide. Each machine is packed in a corrugated box for delivery by Parcel Post. Net weight, each, 3 lbs.

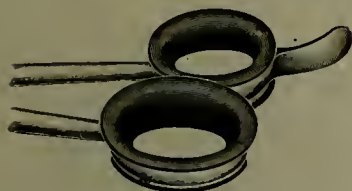
\$1.75 Each



No. 15 Pocket Curling Iron Heater

Metal; nickel plated; for alcohol. A handy article for the traveler.

Each\$0.35



No. 402 Shears Pads

Rubber. For thumb and finger.

Each\$0.05

Clipper Oil

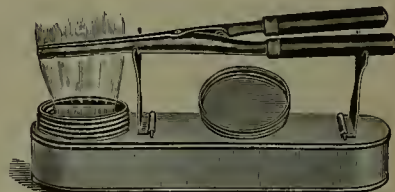
Per 2-oz. bottle.....\$0.10



No. 5 Alcohol Lamp

For heating curling irons.

Each\$0.40



No. 1 Curling Iron Heater

An alcohol lamp of special value at the price.

Each\$0.25



No. 437 Pressing Iron

Polished steel, wood handle. For straightening kinky hair. (Imported.)

Each\$1.50



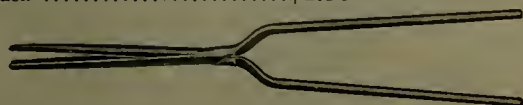
No. 7 "Midget" Mustache Curler

Each\$0.15



No. 8 Mustache Curler

Each\$0.20



No. 388 Domestic Curling Iron

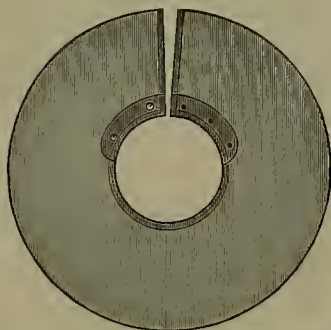
Each\$0.25



No. 387 French Pattern Curling Iron
Large

Each\$0.50

Neck Bibs—Eye Shades

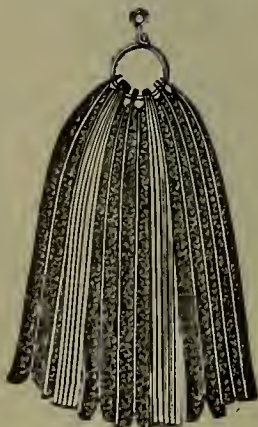


No. 66 Carlton Neck Bib

Made of rubber. Adjustable to all sizes of necks.
Each\$0.35

No. 67 Neck Bib

Made of tan rubber
Each\$0.25



No. 110 Fernald's Cotton Strips

To protect neck from hair clippings.
Per box containing 200.....\$1.25

No. 115—Per box containing
400 2.25



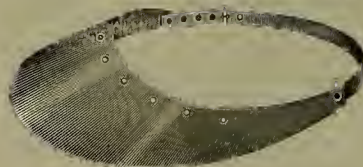
No. 68 Royal Neck Bib

Made of finest quality rubber, with reinforced neck band. Adjustable to all sizes.
Each\$0.50



No. 461 Derby Eye Loop

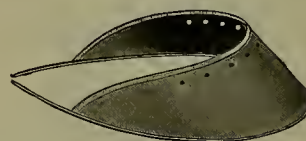
For extracting small particles from the eye.
Each\$0.10



No. 10

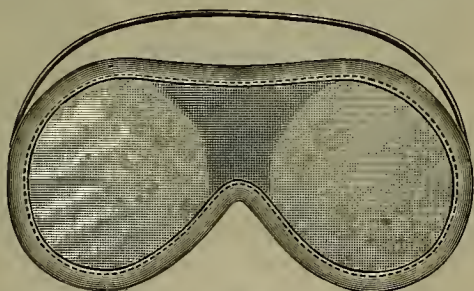
Featherweight Eye Shade

Made of green celluloid
Each\$0.25



No. 11 Eye Shade

Each\$0.10



No. 3 Wire Gauze Eye Protector

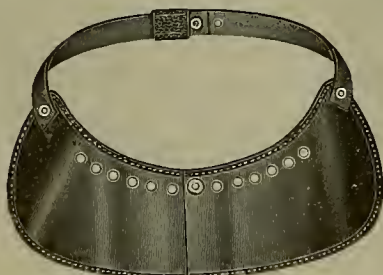
Each\$0.25



No. 514 Eye Shield

Used when trimming the beard

Each\$0.25



No. 513 Celluloid Eye Protector

With protected edges

Each\$0.25



No. 515 Panama Eye Shade

Adjustable to any shaped head, protected edges

Each\$0.25

Coats kept in stock in sizes from 34 to 44 inclusive. Larger sizes made to order, per garment, extra.....\$0.25

Barbers' Garments

Selected Patterns. Correct Styles

Always give chest measure for coats and vests; inside leg and waist measure for trousers.

For embroidering initials or full name with fine red braid on top pocket or bottom corner of coat or vest, extra.\$0.15



No. 34—Coat. Military. Full length. Made of fine white drill; pockets and cuffs trimmed with fine striped material; all edges, pockets and sleeves trimmed with fine quality braid; 4 white buttons, 3 pockets. Each\$1.50



No. 71—Vest. With sleeves; collarless. Made of heavy white bleached drill with fine black stripes; 5 buttons, 3 pockets. Each\$1.25



No. 50—Coat. Military pattern. Made of superior white drill; 3 pockets, 4 buttons. Each.....\$1.25



No. 38—Coat. Made of very fine white, black-striped duck; neat pattern; black buttons. Each\$1.50



No. 72—Coat. Full length; collarless. Made of grey striped fine galatea; 4 buttons, 3 pockets. Each\$1.50

CAPILATOR

is the tonic with a conscience. You can benefit your customers and yourself by pushing this Tonic for it is a business builder and profit maker. The manufacturers are giving you the cost of stand bottles and expensive advertising in free goods. Low in price, high in quality.

Special Offer:---

Four dollar bottles free with a gallon, two with a half gallon. Large size bottles, 12 ounces instead of 8 ounces.

\$4.00 a Gallon \$2.25 Half-Gallon \$1.25 Quart

Barbers' Garments

Selected Patterns. Correct Styles



No. 49

No. 64—Coat. Extra long; collarless. Made of good quality plain white drill; 4 buttons; 3 pockets. Each\$1.50

No. 53—Trousers. Roll bottom. Made of fine heavy white duck; 2 side pockets, 1 watch pocket and 2 hip pockets. When ordering, give waist and inside leg measure. Each\$1.75

All Coats and Vests kept in stock. Sizes from 34 to 44.



No. 64

No. 6 Coat, Military, 33 in. White drill with black stripe, like No. 49. Each\$1.25

No. 49—Coat. Full length; collarless. Made of good quality white drill with fine black stripe; 4 buttons; 3 pockets. Each\$1.25

No. 67—Coat. Full length; collarless. Same style as No. 49. Plain white drill. Each\$1.25

Always give inside leg and waist measure for trousers, and chest measure for coats and vests.



No. 70

No. 63—Coat. Extra long; collarless. Made of good quality plain white drill with fine black stripe; 4 buttons; 3 pockets. Each\$1.50

For embroidering initials only, or full name with fine red braid on top pocket or bottom corner of coat or vest. Extra\$0.15

No. 46—Vest. With sleeves; collarless. Made of fine quality white duck; 5 buttons; 3 pockets. Each\$1.25

No. 69—Coat. Collarless; elbow sleeves; same as above. Made of white drill, with fine black stripe. Each\$1.00



No. 91 Coat, made of white duck, black stripe, with fine $\frac{3}{4}$ inch braid. Each\$1.50

All Coats and Vests kept in stock. Sizes, 34 to 44.



No. 63

Barbers' Garments (Selected Patterns Correct Styles), Hair and Shampoo Cloths



No. 36

No. 72 Shampoo Cloth

With draw string. Made of hospital rubber sheeting; tough and durable; particularly adapted for crude oil shampooing. Has the neck adjustment you have always wanted in a shampoo cloth. A practical cloth for any shop. Size, 36x48 inches.

Each\$1.50



No. 70 Hair Cloth

With draw string. Made of white muslin. Can be quickly adjusted tight or loose to make snug fit around the neck; no pins necessary.

Each\$0.75

No. 71—Same style; made of percaleeach, .75

No. 36—Coat. Full length; military. Made of heavy white duck. All edges, pockets and sleeves trimmed with fine linen braid; buttons concealed; 3 pockets.

Each\$1.75

No. 68—Coat. Collarless; elbow sleeves; (no soiling of cuffs or sleeves); full length. Made of good quality white drill; 4 buttons; 3 pockets.

Each\$ 1.25



No. 64 Shampoo Cloth

Made of light weight rubber; black or white. Size, 36x45 in.

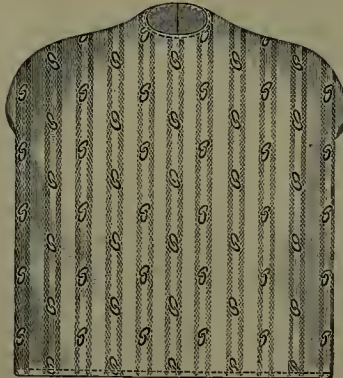
Each\$1.00

No. 65—Made of heavy weight rubbereach, 1.50

No. 325 Shampoo Cloth

Made of mackintosh cloth. Size, 36x45 inches.

Each\$1.25



No. 61 Hair Cloth

Percale; warranted fast colors. Fine assortment of patterns in stripes, checks and figures. Size, 48x60 inches.

Each\$0.60

No. 62—Made of best quality calico; good assortment of patternseach, .50

No. 63—White muslin; well made; extra largeeach, .75

All of the above hair cloths are strongly reinforced in the neck. They won't tear. You can't make them for less at home.



No. 68

No. 326 Carlton Shampoo Bib

Size, 18x21 incheseach, \$1.00

No. 327—Size, 18x27 in. each, 1.35

No. 328—Size, 20x34 in. each, 1.70

No. 68 Shampoo Cloth

Made of best quality rubber-faced cloth; checked pattern on one side, plain on the other. Size, 36x45 inches.

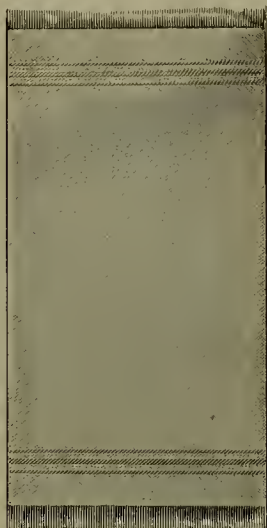
Each\$1.25



No. 330 Hair Cutting Robe

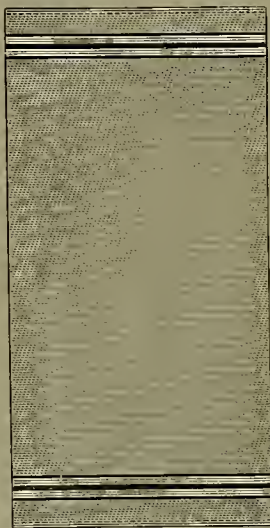
Made of good quality muslin. Comfortable for the customer.

Each\$1.60



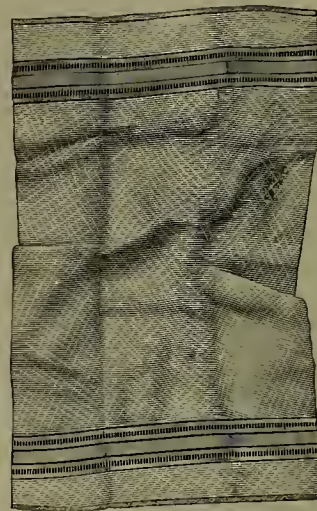
No. 10 Face Towel

Bleached cotton, soft finish. Size, 12x26.
Per dozen.....\$0.60



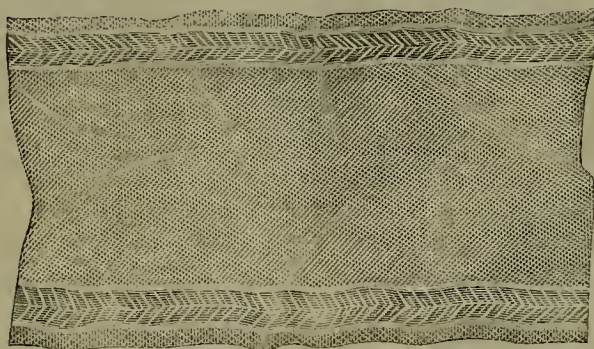
No. 20 Face Towel

Bleached cotton, soft finish; hemmed and selvaged. Size, 13x24.
Per dozen.....\$0.65



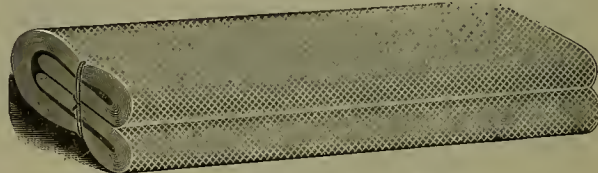
No. 80 Face Towel

Bleached cotton, soft finish; hemmed and selvaged. Size, 14x24.
Per dozen.....\$0.75



No. 11 Hotel Shop Face Towel

Made of the best grade cotton; extra fine and close weave; a quick absorbent; soft and strong; will stand laundering; used in the finest and most exclusive shops. The new size, 18x24 inches.
Per dozen.....\$1.25



Absorbent Cotton Toweling

Very soft, retaining the heat; in 10-yard bolts, 18 inches wide.
Per bolt.....\$1.00

Twill Toweling

16 inches wide; in 25-yard bolts.
Per yard.....\$0.15

Crochet Pattern Toweling

Woven from specially selected yarns, ensuring absorbent qualities; 16 inches wide, in 25-yard bolts.
Per bolt.....\$2.50

Linen Huck Breast Towels

Made of best imported bleached linen.
No. 18—Size, 15x22...per doz., \$1.35



No. 418 Oversleeves

Rubber, good quality.
Per pair.....\$0.35

No. 419 Oversleeves

Gingham, black or figured.
Per pair.....\$0.25



No. 447 Bath Cap

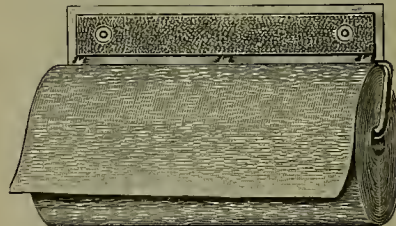
Fits tight, prevents hair from getting wet. Made of mackintosh cloth.
Each\$0.25

No. 448—Made of gum rubber.
Each75

Cotton Huck Breast Towels

Made of finest selected and bleached cotton.

No. 21—Size, 14x20...per doz., \$0.75
No. 22—Size, 17x30...per doz., 1.25



No. 8 Paper Towels

Best grade quick absorbing crepe blotting paper; size, 11½x18 inches; 150 towels in a roll; saves laundry bills; use as a blotter.
Per roll.....\$0.35

Turkish

Bath Towels

Made of fine double-thread heavy Terry cloth.

No. 38—Size, 19x38.

Per doz....\$1.75

No. 39—Size, 20x39.

Per doz....\$2.50

No. 40—Size, 22x44.

Per doz....\$3.25



Fancy Turkish Bath Towels

Blue borders, extra fine weave; long specially woven Terry cloth, unusually good; adds tone to any bath room.

No. 13—Size, 18x36

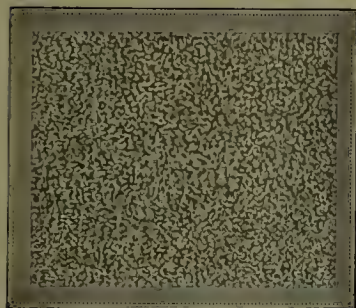
Per doz....\$2.50

No. 14—Size, 22x44

Per doz....\$3.25

No. 15—Size, 20x40, extra heavy.

Per doz....\$3.75



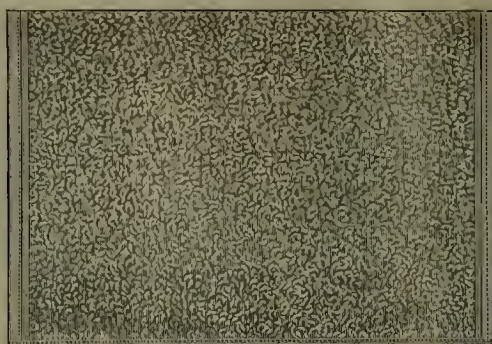
Hot Towels

Made of choice selected Terry cloth.

No. 23—Size, 17x19..per doz., \$1.60

No. 24—Size, 16x22, heavy.

Per doz..... 1.85

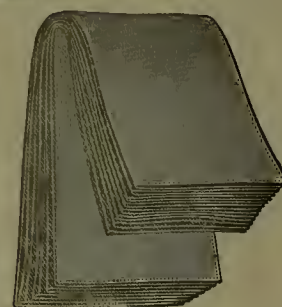


Hot Towels

Made of best quality heavy Terry cloth.

No. 45—Size, 14x25.....per doz., \$1.50

No. 46—Size, 18x26.....per doz., 2.00



No. 7

Sanitary Face Shield

Permits the use of very hot towels without burning or scalding the face. Made of soft material, French linen finish; open weave. Size, 12x16 inches.

Per dozen.....\$0.40

No. 17

Turkish Wash Cloths

Made of fine grade cotton Terry cloth; size, 12x12 ins.

Per dozen.....\$0.65

Turkish Toweling

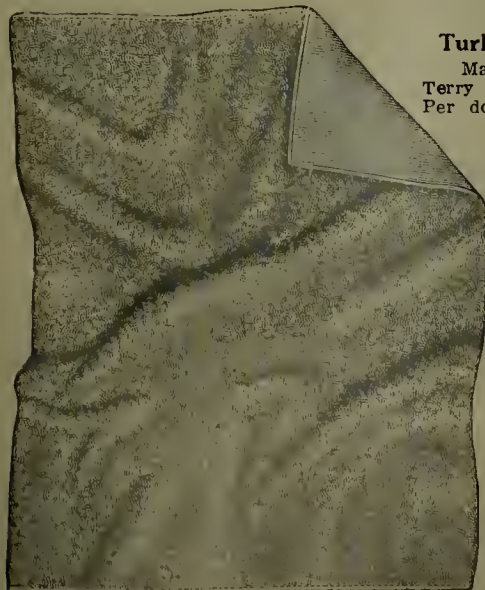
Heavy and soft; width, 18 inches.

Per yard,
\$0.18½

No. 6

Towel Holder

Holds the towel tight and even. No pins necessary; easy to adjust. Each ..\$0.10



No. 60 Hot Towel

Very heavy, smooth on one side.

Size, 18x26.....per doz., \$2.25

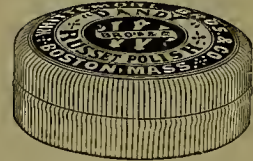


No. 55 Hot Towel

Extra heavy, specially woven.

Size, 18x26.....per doz., \$3.25

Whittemore's and American Shoe Polish



WHITTEMORE'S PASTES

		Per doz.
Lynn's Paste, black or russet, ¼ lb., per doz.	\$1.20	
New Era Paste, black or russet, ¼ lb., per doz.	\$1.20	
New Era Paste, oxblood or brown, ¼ lb., per doz.	\$1.20	
Eagle Paste, black or russet, ¼ lb., per doz.	\$1.20	
Eagle Paste, oxblood or brown, ¼ lb., per doz.	\$1.20	
2-1 Black Paste, ½ lb. size, per doz.	\$2.40	
New Era Paste, ½ lb. size, per doz.	\$2.40	
Eagle Paste, ½ lb. size, per doz.	\$2.40	
Lynn Paste, ½ lb. size, per doz.	\$2.40	
2-1 Black Paste, 2 oz. size, per doz.	\$.80	
Eagle Paste, 2 oz. size, per doz.	\$.60	
Elite black paste, ½ lb.	\$2.75	
Dandy russet paste, ½ lb.	\$2.75	
Oxblood paste, ½ lb.	\$2.75	
Nobby brown paste, ½ lb.	\$2.75	
Elite black paste, ¼ lb.	\$1.65	
Dandy russet paste, ¼ lb.	\$1.65	
Oxblood paste, ¼ lb.	\$1.65	
Nobby brown paste, ¼ lb.	\$1.65	

Liquid Cleaners



Russet, Whittemore's or Eagle, per gal. bottle.	\$1.25
Elite black, Whittemore's or Eagle, per gal. can.	\$1.15
Russet, Whittemore's or Eagle, per ½ gal. bottle.	\$.65
Elite black, Whittemore's or Eagle, per ½ gal. bottle.	\$.65
Russet, Whittemore's or Eagle, per quart bottle.	\$.35
Black, Whittemore's or Eagle, per quart bottle.	\$.35
Wonder Finishing Cream, per quart can.	\$1.00
Wonder Whitener, for white calf or canvas, per quart can.	\$1.00
Wonder Bronze, per quart bottle.	\$2.50
Velox Brand Powder, black, tan or oxblood, for making cleaner.	\$.50

Heel and Sole Dressing

Whittemore's or Eagle

Black or Russet

4 oz. size, per doz.	\$1.20
16 oz. size, each.	\$.40
32 oz. size, each.	\$.75



Dyes

Whittemore's or Eagle

4 oz. bottle, each.	\$.25
Per pint, each.	\$.75
Per quart, each.	\$1.25
Per gallon, each.	\$4.00



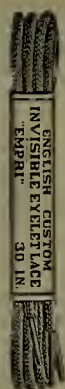
DECKELMAN BROS., INC., 718 J St., SACRAMENTO, CAL.

Bronze Dressing	per bottle	\$.25	per dozen	\$3.00
Suede Dressing	per bottle	.20	per dozen	2.00
Nuway White Dressing—Kid Shoes	per bottle	.20	per dozen	2.00
Quick White Dressing—Canvas	per bottle	.20	per dozen	2.00
Nova White Dressing—Canvas	per bottle	.20	per dozen	2.00
White Right Off—Canvas	per bottle	.20	per dozen	2.00
Bostonian Cream—all colors—Kid Shoes	per bottle	.20	per dozen	2.00
Boston Waterproof—Black or Russet	per bottle	.20	per dozen	2.00
Whittemore's Dandy Combination—Black, Tan, Oxblood or Brown	per package	.20	per dozen	2.00

AS SOON AS NEW SHADES OF SHOES COME OUT WE CARRY POLISH FOR THEM



No. 120



No. 185



No. 160



HOFFMAN'S GOLD MEDAL POLISH
Best for Nickel Plate and Brass
CONTAINS NO ACID OR GRIT
Per Gallon\$1.50



No. 178



No. 180

Shoe Laces

No. 8888	4 / 4 Black Laces	per bunch	\$.20	per gross	\$1.50
No. 8888	4 / 4 Tan Laces	per bunch	.20	per gross	1.60
No. 8888	5 / 4 Black Laces	per bunch	.20	per gross	1.75
No. 8888	5 / 4 Tan Laces	per bunch	.20	per gross	1.85
No. 8888	6 / 4 Black Laces	per bunch	.20	per gross	2.00
No. 8888	6 / 4 Tan Laces	per bunch	.20	per gross	2.10
No. 226	27-in. or 30-in. Black Blind Eyelet Lace, Round	per dozen	.50	per gross	3.00
No. 226	40-in. Black Blind Eyelet Lace, Round	per dozen	.60	per gross	3.50
No. 3278	40-in. Black Blind Eyelet Lace, Flat	per dozen	.60	per gross	3.50
No. 226	54-in. Black Blind Eyelet Lace, Round	per dozen	.75	per gross	4.00
No. 226	63-in. Black Blind Eyelet Lace, Round	per dozen	.85	per gross	4.50
No. 226	72-in. Black Blind Eyelet Lace, Round	per dozen	.95	per gross	5.00
Tan, Mahogany or White, per dozen, 10c extra.					
No. 8	30-in. Flat Lace Mercerized Black or Tan	per dozen	.60	per gross	3.50
No. 770	30-in. Flat Lace Silk Black or Tan	per dozen	1.75	per gross	10.00
No. 570	30-in. Flat Lace Silk Black or Tan	per dozen	1.50	per gross	8.00
No. 3259	27-in. Flat Lace Mercerized White	per dozen	.85		

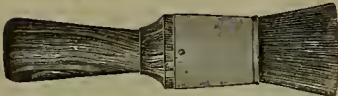
Shoe Polishers' Supplies

No. 7—Row Adams Grey bristle.....	\$2.00	No. 30—Extra 8 Row Polisher, Grey.....	\$1.50
No. 7—Row Adams Yellow bristle.....	2.00	No. 133—D. Bros. 9 Row Polisher, Grey.....	1.75
No. 9—Row Adams Yellow bristle.....	2.60	No. 134—D. Bros. 9 Row Polisher, Yellow.....	1.75
No. 9—Row Adams Grey bristle.....	2.50	No. 7—D. Bros. Special, extra long, Yellow..	1.75
No. 11—Row Adams Grey bristle.....	2.75	No. 7—D. Bros. Special	1.75
No. 11—Row Adams Yellow bristle.....	2.85	No. 6808—Long China bristles.....	1.75
No. 70—9 Row Yellow Polisher.....	2.60	No. 322—Choice Black Bristle Polisher.....	1.00



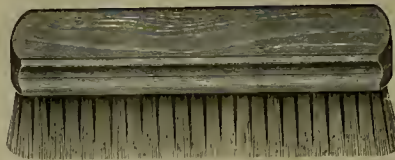
No. 32—Automatic foot scraper; cleans the sole and hrushes the sides of shoe at same time; automatically adjusts itself to any size shoe.

Each ..\$1.10

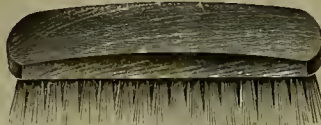


No. 27—Stencil dauber; mediumeach, \$0.15

No. 30—Stencil dauber; largeeach, .20

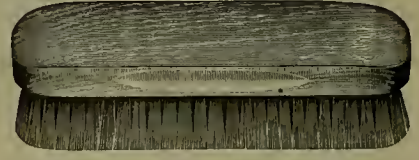


No. 468—Polisher; heavy block; long white hristles; made for tan shoes.....each, \$1.35

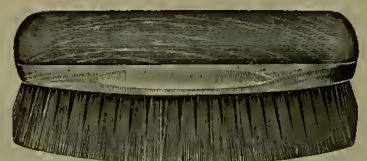


No. 321—Mud hrush; natural Tampico stock.....each, \$0.20

No. 1—Mud brush; black Tampico stock.....each, .15



No. 1—Polisher; medium size; good hristles.....each, \$0.70



No. 4—Patent leather polisher. Each\$0.60



No. 3—Whisk; 18 inches long, best stock. Each\$0.35

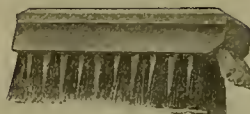
No. 4—Whisk; 16 inches long. Each30

No. 5—Whalebone whisk broom; 18 inches long. Made from the finest, selected whisk corn. Each 0.50



No. 29—Dauber, with handle. Each \$0.15

No. 31—Dauber, with handle, for tan shoes.....each, .40



No. 02—Suede hrush; for cleaning suede shoes; made of fine wire cased with bristles.....each, \$0.25



No. 26—Shoe cleaner; oak block; extra stiff black hristles; for cleaning soles. Each \$0.25



No. 28 — Metal handle dauber. Each ...\$0.20

No. 18 — Duster; 12-in. feathers. Each ...\$0.35

No. 19 — Duster; 14-in. feathers. Each ...\$0.50



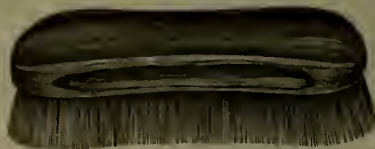
HOFFMAN'S GOLD MEDAL POLISH
Best for Nickel Plate and Brass
CONTAINS NO ACID OR GRIT
Per Gallon.....\$1.50

Shoe Polishers' Supplies

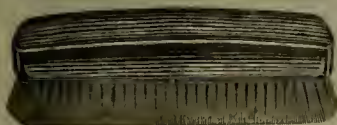
Cloth and Hat Brushes



No. 25—Cloth and hat brush. Flexible leather back, select Chinese bristles.....each, \$1.35



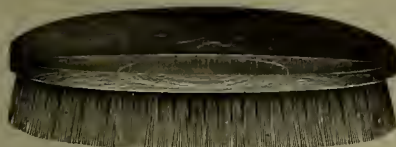
No. 470—A polished concaved block, long gray Russian bristles.....each, \$1.10



No. 368—Rosewood back, black China bristles.
Each\$0.85



No. 315—Imitation ebony block, white bristles.
Each\$0.60



No. 313—Walnut block, black and white stock.
Each\$0.30



No. 38—Derby hat brush.....\$0.30



No. 51 Foot-Rest
Height, 8 inches.
Nickel plated....each, \$0.60
No. 51A—Japanned.
Each \$0.35



No. 54 Foot-Rest
Very massive. Height, 18 inches.
Nickel plated, each, \$2.00
No. 54A—Japanned or bronzed....each, \$1.15
No. 54E—Porcelain enameled.....each, \$2.50



No. 56 Foot-Rest
Adjustable; can be raised or lowered by simple turn. Made of iron, nickel plated. Height, when low, 14 in.; when high, 18 in.
Each\$2.75



No. 55 Foot-Rest
The pedestal can be removed from the socket, as shown, making it specially convenient on a stand used by ladies.
Height, 16 inches.
Nickel plated....each, \$2.25
No. 55A—Japanned or bronzedeach, \$1.25



No. 53 Foot-Rest
Height, 15 inches.
Nickel plated....each, \$1.50
No. 53A—Japanned or bronzedeach, \$0.75
No. 53E—Porcelain enameledeach, \$1.90

No. 50 Foot-Rest
Camel Pattern.
Height, 8 inches.

Nickel plated.....each, \$0.90
No. 50A—Bronzedeach, .55

See pages 76 and 77 for Shoe Shining Stands

Shoe Polishers' Supplies



No. 75 Bootblack Foot-Rest

Made of quarter-sawn white oak, golden finish; nickel-plated foot-rest; space for polish and brushes; height, 25 inches.

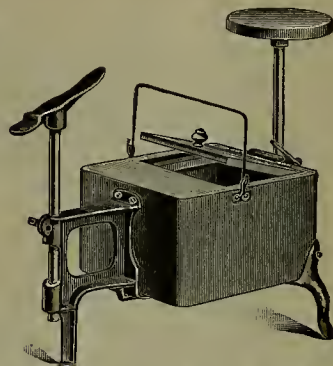
Price\$ 4.75



No. 467 Bootblack Stool

Made of steel, copper oxidized finish; polished oak seat; height, 18 inches.

Price\$1.75



No. 463 Bootblack Foot-Rest

It can be placed before a barber's chair or any waiting chair. Seat and shining bracket may be instantly raised or lowered. Box for tools and materials. Price.....\$5.50



No. 69 Bootblack Foot-Rest

Made of quarter-sawn white oak, golden finish; upholstered with leather; light and handy; height, 29 inches.

Price\$5.50



No. 19 Bootblack Foot-Rest

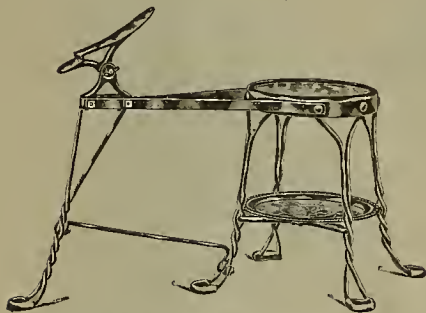
Frame and foot-rest oxidized copper; top quartered oak; has hand hole in seat for carrying, and a convenient brush tray. Price.....each, \$4.50



No. 17 Shoe Shining Stand

Made of steel, oxidized copper finish; polished oak seat. The foot-rest is adjustable, and can be pushed under chair. Has shelf and drawer for polish, brushes, etc.

Price\$ 12.00



No. 18 Bootblack Foot-Rest

Made of steel, oxidized copper finish; polished oak seat, adjustable to any angle; has shelf under seat for polish and brushes; rubber feet.

Price\$4.50



No. 57 Foot-Rest

Made of iron, with rubber feet. Can be used with any barber chair. Height, 23 inches.

Nickel plated.....each, \$4.00

No. 57A—Japanned or bronzed.

Each 2.25

See pages 76 and 77 for Shoe Shining Stands

Porters' Supplies



Floor Broom

- No. 336—12 in. wide; mixed gray stockeach, \$0.70
 No. 337—14 in. wide; mixed gray stockeach, .90



Floor Broom

- No. 24—16 in. wide; black mixed stock.
 Each\$1.10
 No. 25—16 in. wide; long gray stock.
 Each 1.60
 No. 27—16 in. wide; choice long black
 bristleseach, 2.10
 No. 30—18 inches wide; selected long
 black bristles.....each, 2.60



No. 16

Bowl Brush

Made of Palmira fibre twisted into steel wire; can't come apart; the brush for closet bowls; no cloths or mops required; it does perfect cleaning.
 Each\$0.35



No. 17

Cuspidor Brush

Made of selected stiff fibre set in twisted steel wire. It can be shaped so as to get into the crevices and corners of the cuspidor for perfect cleaning.
 Each\$0.25

No. 564 Mop Holder

Metal, tinned finish.

Each\$0.60

No. 565 Triangle Polish Mop

It cleans and polishes floor at same time; makes no dust and lasts longer than any other mop. The best for any mopping.

Each\$1.75



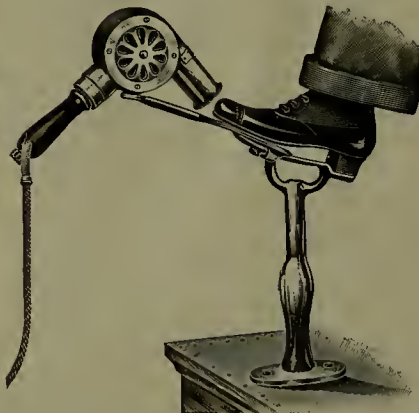
No. 677 Porter's Cap

Made of fine blue cloth; gilt embroidered letters, stiff frame, patent leather peak.
 Each\$1.75



No. 66—Coat; made of strong white blue-striped classics; 4 buttons, 3 pockets. each, \$1.10

No. 35—Coat; made of superior black sateen; very serviceable.
 Each\$1.60



No. 88 Electric Shoe Dryer

Attach to any electric light socket. Runs on either direct or alternating current, 110 volts. Throws a powerful current of air. Has a bracket that fits on foot-rest, holding machine in proper position while drying the shoe, permitting the operator to work on another. A great time saver. Requires but one minute to dry the shoe.

Each\$17.50

Selvyt Polishing Cloths

By many preferred to chamois skins; always stays soft; can be washed without becoming stiff or hard; fine for polishing metal or glass.

No. 15—Size, 14x14each, \$0.25

No. 16—Size, 14x17½.....each, .35

No. 17—Size, 21x20each, .50



No. 563

Mop Wringer and Bucket

Most perfect mop wringer made; wrings the mop dry with ease; bucket holds 14 quarts of water.
 Each\$2.00

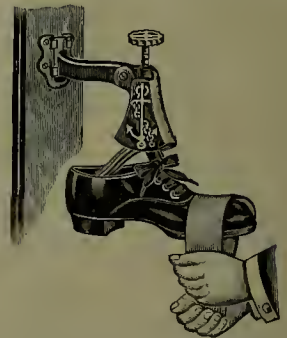


Rubber Window Cleaner

No. 334—12 in. long.....each, \$0.25
 No. 335—14 in. long.....each, .30

Rubber Floor Cleaner

No. 332—14 in. long.....each, \$0.45
 No. 333—16 in. long.....each, .60



No. 416 Velox Polishing Block

Complete with two lasts, for polishing all sizes of shoes.

Each\$1.25

Shoe Polishing Cloths

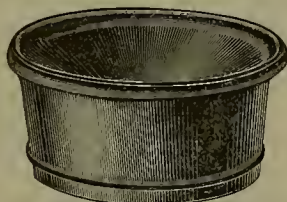
Made of double-faced material, which will not leave scratches on the leather surface. The smooth side will readily take up the surplus cleaner, while the flannel finish of the reverse side will produce a brilliant polish.

No. 31—Medium quality; size, 5x24per doz., \$0.25

No. 32—Extra quality; size, 6x26per doz., .50

No. 323 Bath Tub Scrub

Extra large; also a good floor brush.
 Each\$0.20



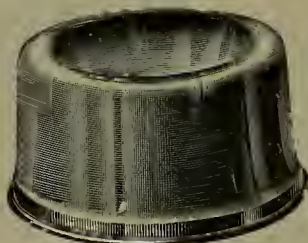
No. 705 Fiber Cuspidor

Made of extra strong fiber; extremely durable and light. Size, 5x11½ inches.

Each\$0.95

No. 714—Same style; made of steel; porcelain enameled.

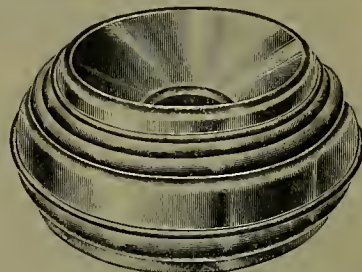
Each\$1.25



No. 534 Sanitary Cuspidor

Not a nook or corner for germs to lurk in. Polished brass outside; inner receptacle made of enameled steel; easy to clean. Size, 5½x10 inches.

Each\$2.50



No. 713 Sanitary Cuspidor

Spun brass, nickel plated, removable top; durable and sanitary. Size, 4x9 inches.

Each\$2.25



No. 711 Cuspidor

Heavy spun brass; self-righting. Size, 7¼x7 inches.

Each\$1.50

No. 701 Cuspidor

Has heavy flat weighted bottom; heavy gauge polished brass; very difficult to dent. Size, 8½x9 inches.

Each\$2.25



No. 715A Sanitary Cuspidor

Steel, porcelain enameled. Thoroughly sanitary; easy to clean. Size, 9x8½ inches. Has rubber feet. Will harmonize with your white furniture.

Each\$2.75

No. 702 Enameled Iron Cuspidor

White enameled inside, painted outside. Regular shape. Size, 6¼x10 inches.

Each\$1.00



No. 710 Cuspidor

Heavy gauge brass; urn shaped; weighted base. Size, 10x7¼ inches.

Each\$2.00



No. 374 Hamper

Metal, white enameled; 26 inches high, 12 inches square at top; sanitary. The openings in the sides permit free circulation of air, preventing towels, etc., from becoming mouldy.

Each\$3.50

No. 528 Waste Basket

Metal, white enameled; 14 inches high, 13 inches wide at top. Sanitary; easy to handle.

Each\$2.00



No. 527 Waste Basket

Made of solid steel wire, with center support. Height, 12½ inches.

Each\$0.60



No. 375 Hamper

24 inches high. For soiled towels.

Each\$2.25

No. 4 Waste Basket

Solid woven. Height, 12 inches.

Each\$0.65

No. 1 Waste Basket

Straight sticks. Height, 13½ inches.

Each\$0.50

Books, Ledgers, Etc.



No. 695 Handbook

A work on scientific modern chiropody. By Professor Joseph Rohrer. Illustrated.

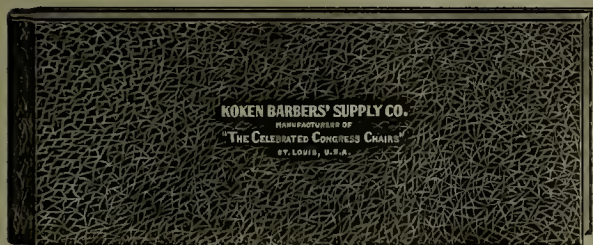
Each\$1.50

Write us for any book published. If in print we can supply it.

No. 691 The Skin

A book that teaches how to treat the skin by electricity. A valuable work.

Each\$2.00



No. 441 Barber's Ledger and Wage Computer

It requires but little time to keep a correct record of a barber shop's receipts and disbursements by the simple method outlined in this excellent ledger. It contains spaces for records of fifty-two weeks, where quick comparisons can be made at a glance. Bound in the book is a Wage Computing Chart, which enables the foreman or proprietor to tell, without any figuring whatever, the amount due the workman who is paid on a percentage basis. Size, 4½x11 inches; neatly bound and printed on best grade paper.

Each\$0.50

BUSINESS RECORD FOR WEEK												
BEGINNING					ENDING							
					RECEIPTS							
DATE	APR. CHAIR	APR. CHAIR	APR. CHAIR	APR. CHAIR	APR. CHAIR	APR. CHAIR	APR. CHAIR	BATHS	CIGARS	SHIRTS	DAILY TOTALS	
Monday												
Tuesday												
Wednesday												
Thursday												
Friday												
Saturday												
Sunday												
Weekly Totals												
Balance												

BUSINESS RECORD FOR WEEK												
BEGINNING					ENDING					100		
DISBURSEMENTS												
DATE	SALARIES	SUPPLIES	LIGHT & FUEL	INCIDENTALS	SUNDRY FEES	DAILY TOTALS	RECAPITULATION					
Monday							Average For Week					
Tuesday							Highest					
Wednesday							Lowest					
Thursday							Total					
Friday							Average For Week					
Saturday							Highest					
Sunday							Lowest					
Weekly Totals							Total					

Wyandotte Detergent

gives you what you have long desired—the services of a combined cleaner and a mopping powder.

BARBERS who use *Wyandotte Detergent* consider themselves particularly fortunate in being able to obtain a product that so fully and competently meets their many needs as does *Wyandotte Detergent*. In the barber shop a variety of different kind of surfaces need to be kept clean, such as bath tubs, wash bowls, marble and tile floors, enameled and painted walls, windows, faucets, etc. The ability of *Wyandotte Detergent* to clean thoroughly and to clean safely these various surfaces is unquestioned by anyone who has ever given it an opportunity to demonstrate its unusual cleansing powers.

Wyandotte Detergent removes the grime from wash bowls, and the stubborn deposits from floors with astonishing ease, but it does it without scratching or wearing the surface. It cleans enameled walls clean, but it does not bring about discolorations. As a mopping powder *Wyandotte Detergent* is unexcelled. To enumerate its many uses is quite impossible here, but we positively guarantee *Wyandotte Detergent* to do and to be all that is claimed for it.

You owe it to yourself to give *Wyandotte Detergent* a trial. May we not expect your order? We can supply you as follows:

5 lb. sacks	.....	\$ .75
10 "	.....	1.35
15 "	.....	1.85

Deckelman Bros.

San Francisco

Sacramento



Gauze Toupee Foundation

UR ventilated toupees are made of the finest material and workmanship, in sanitary shops, by skilled artisans. We guarantee a perfect fit where directions "How to measure and order" are carefully followed.

How to Measure for a Toupee

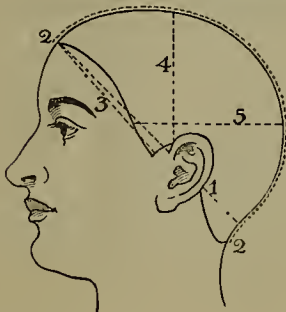
Cut a piece of paper the exact size and shape of the bald spot, also the measure around the head, and mention which side the parting is on. Also state size hat worn. State in your instructions how you desire the hair, whether straight or curly, long or short.

Toupee Paste Stick Form

Each\$0.25

Toupee Plasters

Box, 1 doz.....\$0.25



Toupees and Wigs For Gentlemen



Gentlemen's Toupees

K703—Gent's toupee, gauze foundation	\$25.00
K704—Grey gent's toupee, gauze foundation	30.00
K705—Gent's toupee, gauze foundation, with real hair lace parting...	35.00
K706—Grey gent's toupee, gauze foundation, with real hair lace parting	45.00
K707—Gent's toupee, real hair lace parting; all ventilated; double knotted	50.00
K708—Grey gent's toupee, real hair lace parting; all ventilated; double knotted	60.00

Gentlemen's Wigs

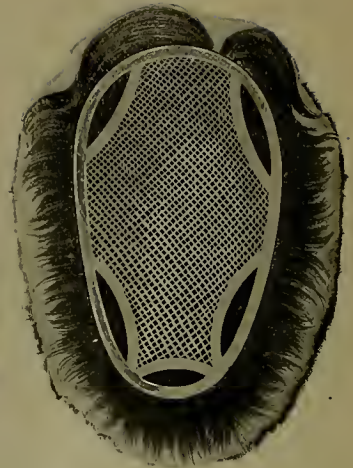
Directions for Measurements of Gentlemen's Wigs

- No. 1. Round the head.
- No. 2. From hair on forehead to nape of neck.
- No. 3. From ear to ear, across the forehead.
- No. 4. From ear to ear, across the crown.
- No. 5. From temple to temple, around the back of the head.

K751—Gent's all weft wig.....	\$25.00
K752—Grey gent's all weft wig.....	30.00
K753—Gent's all ventilated wig.....	35.00
K754—Grey gent's all ventilated wig..	40.00
K755—Gent's wig, gauze foundation, with real hair lace.....	45.00
K756—Grey gent's wig, gauze foundation, with real hair lace..	\$50.00
K757—Gent's wig; real hair lace parting; all ventilated; regular shade.	\$55.00
K758—Grey gent's wig; real hair lace parting; all ventilated	\$60.00

Terms

Toupees and wigs are sold only for cash in full with order. In turn we guarantee absolute satisfaction to every purchaser.



All Ventilated Toupee Foundation

KOKEN'S WIGS for gentlemen are made of finest quality genuine natural hair. The workmanship gives them a perfectly natural effect. As a result our patrons are always pleased.

¶ Prices cover all shades.

How to Order Toupees and Wigs

Send sample of hair cut from the head. Select exact shade you want matched and pin to letter. When ordering a wig, mention style of wig desired. State whether the parting is to be on the left or right side, and whether you desire the wig of curly or straight hair.

¶ We are headquarters for wigs and all hair goods required by ladies.





HIGHEST AWARD
GRAND PRIZE
ST. LOUIS, 1904

Buy the
**KOKEN
CHAIR**

The
PRIZE WINNER



HIGHEST AWARD
GOLD MEDAL
PORTLAND, 1905

**HIGHEST AWARDS
FROM TWO EXPOSITIONS
1915**

PANAMA-PACIFIC INTERNATIONAL . . . SAN FRANCISCO
INTERNATIONAL PANAMA-CALIFORNIA . SAN DIEGO, CAL.



HIGHEST AWARD
GOLD MEDAL
JAMESTOWN, 1907

Beware of
**IMITATIONS and
INFRINGEMENTS**



HIGHEST AWARD
GOLD MEDAL
AUCKLAND, 1914